

3-D MODELING + EXTREMITY SAFETY + RESILIENT CONNECTORS AND GASKETS

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A Quarterly Publication of the National Precast Concrete Association | Q3 2021



## Opportunity Knocks

*for Precast Solutions Inc.*



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Q3 2021



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# Opportunity Knocks

## for Precast Solutions Inc.

**28** From out of work to company owner, John Davis builds a precast powerhouse.

### On the Cover:

Precast Solutions Inc. leadership team (from left) Mike Cook, Britt Burtner, John Davis, Shawn Wirey and Dave Sweet have helped lead the Whitestown, Ind., company to new heights in precast production.

### CHAIRMAN'S INSIGHTS

- 5** A Message from NPCA Chairman Ron Sparks

### TECHNICALLY SPEAKING

- 6** Questions from the Field  
**8** Discover a New Dimension with 3-D Modeling  
**12** Resilient Connectors and Gaskets Best Practices  
**18** How to Get More Precast-Specific

### MANAGEMENT

- 20** Experiential Learning: Using Concrete Experiences to Your Advantage

### SAFETY

- 24** Extremity Safety in Precast Concrete Manufacturing

### THEN & NOW

- 36** Jefferson Concrete

### WORKING FOR YOU

- 42** Use Outreach to Accomplish Long-Term Business Goals

### ASSOCIATION NEWS

- 44** The Precast Show 2021: 'A Success by Any Measure'  
**50** Master Precasters: A Family Affair

### FOUNDATION NEWS

- 52** 2021 Scholarship Recipients

### INDUSTRY NEWS

- 54** People and Products

### RESOURCES

- 58** NPCA Calendar  
**58** Advertisers Index  
**59** NPCA Buyer's Guide



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# CHAIRMAN'S INSIGHTS

## A Message from NPCA Chairman Ron Sparks



### The Precast Show 2021 Tells World it's OK to Open for Business

The Precast Show always has been an important event in our industry – the Daytona 500 of precast, annually kicking off the new season with our biggest event of the year.

It's a time to gather together, check out the new products, meet new people, renew friendships and see

what everyone else has been up to.

But as North America emerges from COVID-19 restrictions, The Precast Show 2021's importance expanded well beyond our people, plants and facilities. It served as a beacon throughout the global world of commerce, signaling that we are ready to open our doors and resume business.

As the first major in-person trade show post-COVID in New Orleans and one of the first anywhere in North America, the success of this year's event was never a sure thing. Last December, when the NPCA Board of Directors looked at the trends and examined the data, we saw the potential opportunity to host our annual in-person event. Our nation was on the cusp of having access to vaccines. Confirmed cases, hospitalizations and fatalities were trending downward.

Still, it took courage and conviction for the Board unanimously to approve holding the in-person Precast Show.

And it took equal measures of those same traits for the almost 3,000 exhibitors and Producer members to come to New Orleans to make the show happen.

Working alongside the state of Louisiana, the city of New Orleans and the Ernest N. Morial Convention Center management team, safety measures that included temperature checks, masks, hand sanitizing stations, wider aisles and food shifts sought to maximize accessibility and safety.

As the May 20 opening day approached, the trends we first started seeing in January really took hold and began affecting policy. Airlines scaled back restrictions on seating, opening more routes and opportunities to travel. Within 48 hours before the show opened, temperature checks and masks became optional for vaccinated individuals entering the show floor.

The Precast Show may have looked a little different spread out over 450,000 square feet, but for those who were there, it felt like old times.

And people have noticed.

Major news outlets – including NBC News, the Wall Street Journal and Reuters – contacted us to discuss The Precast Show's impact. Other trade associations that were planning to push their events to 2022 or even beyond are taking another look at the feasibility of resuming standard operations.

The Precast Show led the way and set the tone of what life in post-COVID could be, an opening note to the chorus of those who eagerly want life to get back to normal.

I would like to thank the NPCA staff for all of its efforts in making The Precast Show a resounding success in a changing environment. In addition, a special thanks to all of you who made it happen. Thank you for your attendance, thank you for your sponsorship, and thank you for your support of our organization.

Great job, NPCA!

# Questions from the Field



**Questions from the Field** is a selection of questions NPCA Technical Services engineers received from calls, emails and comments on blog posts or magazine articles posted on [precast.org](http://precast.org).

If you have a technical question, contact us by calling (800) 366-7731 or visit [precast.org/technical-services](http://precast.org/technical-services).

**David writes:**

## How can I heat forms in the winter?

**NPCA Technical Services engineers answer:**

Whatever option you choose to heat your forms, it is important neither to overheat nor unevenly heat forms. Hot spots on forms may cause flash setting in parts of the concrete. The goal is to provide an ideal curing temperature for the concrete rather than heating the forms.

Gas heaters may be used to keep the ambient air around forms warm, which may help keep the concrete inside the forms at ideal curing temperatures. Do not point heaters directly onto forms, however. The goal is to keep the ambient air around the form at an elevated but controlled temperature.



NPCA file photo

Tarps and covers may help keep frost, ice and snow off outdoor forms prior to using the forms, since melted snow and ice – if not removed prior to pouring the form – could impact the water-to-cement ratio of the fresh concrete that is poured into the form.

The ambient temperature around forms kept indoors can better be controlled with typical indoor heat sources, but the same

principles apply: Do not point heat sources directly onto formwork.

Form suppliers may aid with any systems designed to heat their specific forms, and you should always consult a supplier for recommendations, whether your forms are indoors or outside.

Other methods for maintaining an adequate concrete curing temperature in cold weather include using heated mix water and storing aggregate supplies indoors or underground so they're protected from outdoor temperatures and the elements. Check out NPCA's "Troubleshooting Cold Weather Concrete" article and ACI 306, "Guide to Cold Weather Concreting," for more information.

**Eric writes:**

## What are the measured values for sound transmission loss for precast concrete panels that are 6-, 8- and 12-inches thick?

**NPCA Technical Services engineers answer:**

Sound attenuation can be measured in a few ways. Sound transmission loss (STL) may be measured using ASTM E90, "Standard Test Method for Laboratory Measurement of Airborne Sound Transmission Loss of Building Partitions and Elements." The other option is to measure the sound transmission class (STC), which is determined by ASTM E413, "Classification for Rating Sound Insulation." This is more widely used and provides a rough decibel

reduction level of a partition. The higher the STC, the greater the sound attenuation. STC only measures to a low frequency limit of 125 Hz. There's also outside inside transmission class (OITC), which takes into consideration lower frequency noises such as the ones you would expect from trucks, heavy equipment and pumps.

Mass is a primary means to attenuate sound. Usually, the higher the material density, the higher the STC rating for the same partition thickness.

In a Portland Cement Association study, researchers found that an 8-inch concrete wall with a density of 145 pounds per cubic foot has an STC of approximately 58.

The Precast/Prestressed Concrete Institute also has a resource on precast acoustics that shows a 4-inch wall has an STC of 49 while 6-inch and 8-inch walls have an STC of 55 and 58, respectively. The latter matches the rating found in the PCA research.

There is no specific data available for a 12-inch-thick wall. The STC rating for the same material is not linearly related to the material thickness, so the STC rating for the 12-inch-thick wall would not be much higher than the 58 you might get with the 8-inch panel. **PI**



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# DISCOVER A **NEW DIMENSION** WITH **3-D Modeling**

By Claude Goguen, P.E., LEED AP

**C**ommunications play a vital role in precast concrete manufacturing, and a significant amount of critical information is communicated on plans and drawings. Owners need a structure to fulfill a specific function. Engineers and architects analyze concepts and create designs. Precasters study those designs and create shop drawings for approval and plant fabrication. Plant employees read the shop drawings to fabricate the formwork and reinforcement and place blockouts and inserts. Contractors on site look at the site plans for guidance on how to properly install the precast structure.

Did the owners get what they envisioned? The answer to that depends on numerous interpretations of mostly two-dimensional diagrams and drawings.

While evolutions in design and drafting software certainly are enhancing communication, imagine how valuable it would be to see the finished structure before it is poured and hold it in your hands ahead of time.

3-D modeling can accomplish this, and it's easier and more affordable than you might think.

## **FOR THE PRECAST MANUFACTURER**

Depending on a precast structure's complexity, it can be challenging to convey a finished product using a two-dimensional drawing. Even a three-dimensional drawing does not allow for rotations and views from different angles.

Kirby O'Malley, president of Garden State Precast in New Jersey, sees these challenges regularly as his company often manufactures large, complex structures. Not long ago, he visited a supplier and happened to see its 3-D printer.

O'Malley asked about what benefits the company sees from having 3-D capabilities, and a light went on.

When O'Malley got back to Garden State, he asked his engineering manager, Rob Romanow, to look into 3-D printing. Romanow did some research and recommended buying a Prusa i3 MK3 3-D Printer.



Its build volume is 8 1/2-by-8 1/2-by-10-inches and uses a variety of polymers and colors.

After a few weeks of training, Garden State Precast now had a new tool in its arsenal.

Garden State Precast first used the 3-D printer to create a model of a large stormwater netting chamber. The finished structure would be comprised of many separate sections, so Romanow entered the design into a 3-D CAD software program and used the 3-D printer to print the miniature components.

This allowed design and production personnel to hold each component in their hands and see how they were assembled, helping designers envision how the products could best be poured, lifted and handled at the plant and assembled in the field.

On another project, Romanow printed mesh reinforcement cage models and traffic barrier forms to see how the cages would fit in the forms.

“It’s really helped us with process planning,” Romanow said.

Garden State Precast also has been using 3-D models to help installers. Models of three-sided, 29 3/4-foot-span-by-14 1/2-foot-rise box culverts were created to show an installer where the various pick points would be to demonstrate how to unload, place and pull together the culvert sections.

“It was so useful that customers now are requesting models so they can have them on site,” said Romanow, who now prints models with multiple colors using different colored filaments.

Romanow also uses the printer to create small blockouts that would take more time and effort to make in the plant.

The printer and software cost about \$1,000 in late 2019. Filament is about \$25 per roll and may last for several prints depending on model size.

### FOR THE PRECAST INDUSTRY SUPPLIER

ALP Supply Chief Operating Officer Christian Rescate bought a 3-D printer a few years ago with no upfront plans on how it would contribute to ALP’s operation.

ALP has begun using the printer to create prototypes to help with

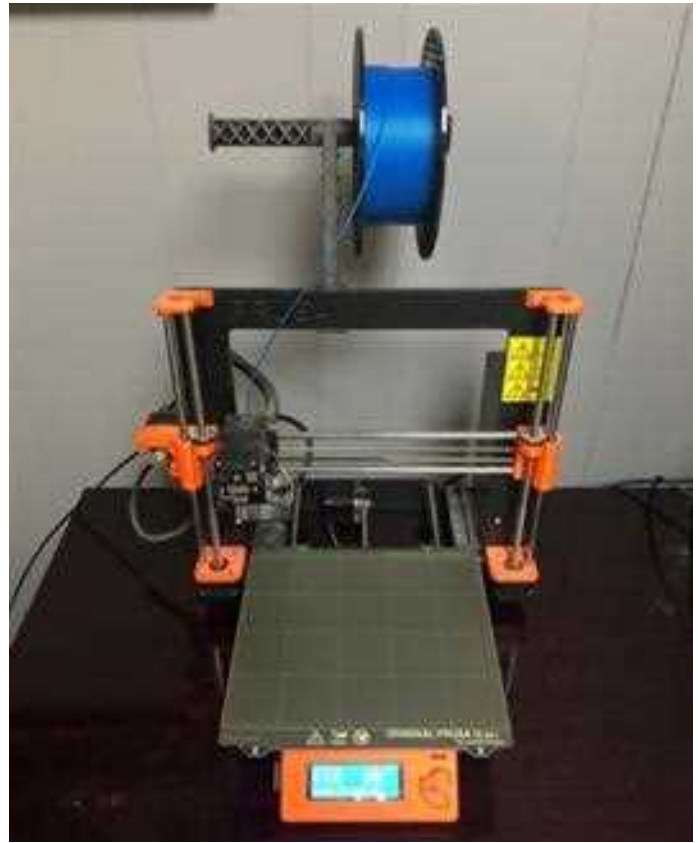


Photo courtesy Garden State Precast

Garden State Precast’s Prusa i3 MK3 3-D printer.

“It was so useful that now customers are now **requesting models** so they can have them on site.”

– Rob Romanow, engineering manager, Garden State Precast

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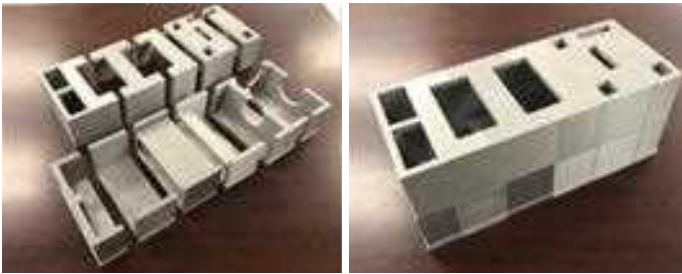
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Photos courtesy Garden State Precast

Models of netting chamber components separate and assembled.

**“We print out prototypes of parts and products, and the sales team can take those to customers to show them how it would look and assess if it could be used in the products.”**

– Christian Rescate, ALP Supply chief operating officer

research and development.

“It helps us flush out many unknown issues up front and develop a good proof of concept.” Rescate said.

It’s helped so much that ALP has since purchased a second 3-D printer to give them more options and enhance creativity. Sometimes,

Rescate sets up a print job and lets the printer work overnight.

One of the printers has a webcam built in so Rescate can use an app and monitor the printer’s progress from his cell phone.

“We print out prototypes of parts and products, and the sales team can take those to customers to show them how it would look and assess if it could be used in the products,” Rescate said.

ALP even has used 3-D printing to help in repairs.

“We had a piece of equipment that needed a replacement part, and we couldn’t wait, so we took the old part, measured it, created a 3-D CAD drawing and printed a new one,” Rescate said. “The part has worked fine ever since.”

Rescate said 3-D printing has been especially valuable in research and development.

“It keeps a project moving along by quickly revealing potential fitment issues on a prototype, and then you can quickly print another and try again,” he said. “It’s like the saying goes, ‘Bad news early is good.’ 3-D printing has allowed us to see that bad news early and accelerate our timeline from concept to finished product.”

Afinitas has been using 3-D printing for about seven years, primarily to illustrate entire plant layouts with all the production equipment placed appropriately, according to Dave Stoller, vice president of engineering.

“This aids in prospective customers being able to understand machinery layouts, production flows, personnel requirements and plant service requirements,” Stoller said. “We also do some design work with



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3-D printed models to verify complex parts such as castings and injection molded items.

“These models are regularly displayed at trade shows, including The Precast Show, since the scale of our equipment is typically very large.”

## TYPES OF CONSUMER 3-D PRINTERS

Most common consumer 3-D printers operate in one of two ways. They either deposit layers of material in small beads, or they create the solid structure from within a liquid-filled enclosure.

Fused filament fabrication (FFF) or fused deposition modeling (FDM) printers feed a filament made of thermoplastic, metal wire or a similar material into an extruder, which heats the filament and deposits beads of material along a predetermined path, fusing each layer together to eventually form the finished product. The structure is printed on a plate or bed. Some newer printers use pellets instead of filament.

Stereolithography (SLA) devices print objects using a liquid resin. The product is printed upside down as a laser selectively hits the photosensitive resin from the bottom up, curing or hardening the material. The process continues outward until the entire object is completed. There are digital light processing (DLP) printers and Mask Stereolithography (MSLA) printers that operate along the same principle as SLA printers. However, they use LED and LCD technology to cure the resin.

SLA type printers are generally more expensive, as they produce a higher quality finish, but FFF printers are easier to use and offer more material and color variety.

## HOW THEY WORK

Most 3-D printers work using the same process.

A CAD drawing of the 3-D model must first be created. You could create the design



Photo courtesy Garden State Precast

Models of 3-sided culvert sections to demonstrate pick point locations.

yourself using a variety of programs such as AutoCAD, Google SketchUp, Onshape and Solidworks. You also could search online to determine if your design already may have been created. There are many sites that contain thousands of model designs, including Thingiverse, MyMiniFactory and GrabCAD.

Then the 3-D drawing is converted to an STL or OBJ file, which facilitates the device's reading of the object shape. Slicing software is then used to determine layering, tool path and other functions. During this stage, a user can adjust print speed, product size, orientation and nozzle and bed temperature. Users also can control the amount of infill in thicker sections. To save printing material, thicker sections can have different degrees of infill.

The slicing software typically comes with the printer. However, there are many software options on the market, such as Simplify 3D and Ultimaker Cura.

The printer then proceeds to create the model. There is a learning curve involved, especially when printing certain shape configurations. For example, when printing a box culvert, the model's print orientation would have to be on its side. If one were to try printing it as it would stand in the field, the material would sag in the middle as it would not have the proper support.

Sometimes, there may be no orientation that will satisfy a lack of support in a hole or

overhang. In those cases, temporary bracing can be included in the 3-D drawing and later removed from the end product.

## A POTENTIAL GAME-CHANGER ON ALL SCALES

NPCA is fully engaged and monitoring larger scale 3-D printing and additive manufacturing developments to gauge potential applications in manufacturing. Some in the precast industry already are on board. Gate Precast used 3-D printing to make molds to manufacture wall panels for the Domino Sugar Factory residential building.

Hamilton Form Company uses the technology in its form fabrication process.

“We have used large scale 3-D printing to make complex forms,” said Bob Mills, who works in marketing and product development at Hamilton Form Company. “When the required geometry is not practically accomplished in steel, we have had mold components printed and machined. Those components were then enclosed in a steel framework for production.”

For smaller-scale printing, consumer device choice is expanding, and prices have dropped where some printers can cost as little as a few hundred dollars. As printer technology advances, so will the number of potential uses for precast manufacturers and suppliers.

Consider the added value of manipulating a scaled-down model of a finished structure in your hands before you touch the first piece of formwork or reinforcement. How could that enhance communication and avoid issues during production?

Imagine being able to bring models of manhole sections, a wastewater treatment system, retaining walls, a short-span bridge or a parking garage structure to a specifier.

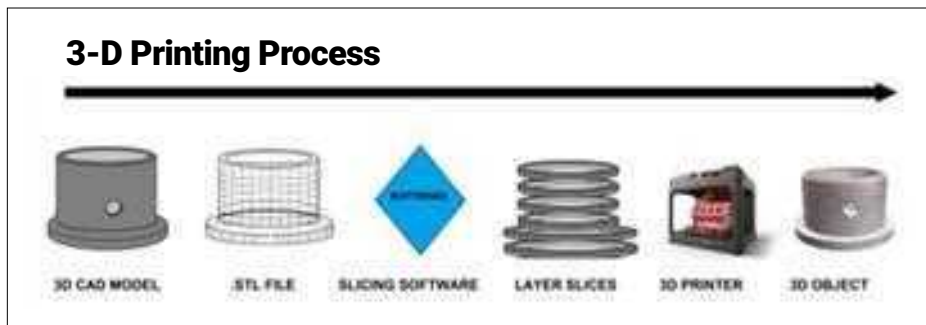
Think of the potential of having such models available at plant tours, trade events and outreach presentations.

Envision the impacts 3-D printing could have on product research and development.

“I can directly attribute our use of 3-D printing to increasing revenue due to its impact on R&D and quality control,” Rescate said.

The technology is here. It's accessible. The only question that remains is: Are you ready to venture into another dimension? **PI**

*Claude Goguen, P.E., LEED AP, is NPCA's director of technical education and outreach.*



3-D Printing Process for most consumer devices.



NPCA file photo

# Resilient Connectors and Gaskets Best Practices

By Kayla Hanson, P.E.

**R**obust, reliable connectors and gaskets are critical components for liquid, water and wastewater storage, treatment and conveyance structures. Not only do connectors and gaskets help create continuous watertight seals that support a system's proper function, they also protect the surrounding environment, soil and groundwater.

Follow these tips and best practices to ensure you get the most from your connectors and gaskets.

## RESILIENT CONNECTORS

### Connector types

#### Governing standards

Three main ASTM standards exist for resilient (or flexible) connectors:

- **ASTM C923**, "Standard Specification for Resilient Connectors Between Reinforced Concrete Manhole Structures, Pipes, and Laterals"
- **ASTM C1478**, "Standard Specification for Storm Drain Resilient Connectors Between Reinforced Concrete Storm Sewer Structures, Pipes, and Laterals"
- **ASTM C1644**, "Standard Specification for Resilient Connectors Between Reinforced Concrete On-Site Wastewater Tanks and Pipes"



## Applications

The primary differences among connector types governed by these three standards are the hydrostatic test pressure to which the corresponding seals are adequate, the tensile strengths and tear-resistances.

ASTM C923-compliant connectors typically are used in sanitary sewer applications and tend to be buried deeper than the other connector types. Additionally, these projects tend to have more stringent leakage requirements and require more protections of the surrounding groundwater from wastewater than other drainage sewers. Therefore, they are designed to withstand greater pressure and have higher tensile strengths and tear resistances than other connectors to ensure flexibility and watertightness in higher-risk applications.

ASTM C1478-compliant connectors are used in stormwater applications. While leak-resistance is critical, the bury depth, test pressure requirements and level of risk associated with ASTM C1478-compliant connectors often is less than that of ASTM C923-compliant connectors.

ASTM C1644-compliant connectors are intended for use in onsite wastewater tank-to-pipe connections and usually are installed at the shallowest bury depths of the three connector types.

When a variety of structures are manufactured at a single precast facility, some precasters may use only ASTM C923-compliant connectors rather than using all three types. This is encouraged in many jurisdictions since ASTM C923-compliant connectors satisfy the requirements of the other connector types, and using only one type of connector can help prevent confusion and errors in production.

## Precast production and plant considerations

### Cast-in connectors

Cast-in connectors must be held in place rigidly during production so fresh concrete does not move or dislodge them during pouring. Be aware of the structure opening's location and the position and dimensional tolerances. Mandrels are used to hold connectors in place. Care should be taken to clean and maintain these mandrels so they retain their shape.

### Connectors installed in formed or cored holes

Connectors installed into holes created with hole formers or by coring require careful preparation. Both hole formers and core bits need to be monitored to ensure they remain within the 0.20-inch (5 mm) hole size tolerance set by most connector manufacturers.

"When a hole form is used, make sure it has routine maintenance, and it's cleaned and inspected and within specification," said Dan Brundage, Midwest territory manager with Press-Seal Corporation.

Brundage also stressed the importance of applying form release to the hole former while avoiding overapplication, which could cause inconsistencies in the hole's surface finish that can impact the connector's sealing ability.

### Compression connectors

Compression connectors – which may be cast-in or installed in a formed or cored hole – rely on the incoming pipe to push the connector out radially into the structure's formed or cored hole to create the seal. The pipe's outer diameter is greater than the connector's inner diameter to help ensure a proper fit. Pipes to be used with compression

connectors must have a smooth outside wall surface. An adapter must be used with corrugated or profile wall pipes to create a smooth surface to fit against the connector. The radial forces induced on the structure by the pipe can be significant. Ensure the structural leg between openings – and the area between openings and the top and bottom edges of the structure – is adequate to withstand the forces.

Additionally, it is recommended for the installing contractor to form or cut a beveled pipe edge on the incoming pipe when using compression connectors. This can help reduce the likelihood that the pipe edge will damage the connector during assembly.

### Storage

Resilient connectors should be stored indoors prior to installation, kept dry and should have limited exposure to sunlight. Each stored box or supply of connectors must be clearly labeled. This is of particular importance in plants that use a variety of connector types. Precast product drawings and the corresponding inspection sheets also should clearly identify the required connector for reference on the production floor and during QC inspections.

When possible, install connectors in formed or cored holes shortly before shipping the precast products.

## Installation considerations

### Connector sizing

Connector suppliers offer sizing charts to determine the best connector for each unique pipe type, outside diameter and hole opening. A particular connector may satisfy a variety of pipe sizes. Whether the connector is cast-in or installed in a formed or cored opening in the structure, ensuring the hole dimensions are within the allowable tolerance is imperative for a proper fit and secure seal.

"There's really a very small tolerance. It's just 0.20-inch (5 mm) for the hole size. Hole sizes go up a couple inches at a time so you can't interchange the connectors," Brundage said.

## Resilient vs. rigid connections

**RESILIENT** connections provide flexible seals between adjoined components using rubber-based materials. Resilient connections can accommodate minor angular deflection without loosening, cracking or rupturing.

**RIGID** connections join components using inflexible materials like cementitious grout. While strong, rigid connections are unable to endure stresses caused by pipe deflection without being susceptible to cracking. Rigid connections also can crack if differential settlement occurs.

Pipes and lateral lines typically experience small angular deflections during installation and backfilling. Resilient connectors' inherent flexibility generally enables them to accommodate minor stress without compromising the seal or connection and makes them a preferred choice over rigid connections whenever possible. However, resilient connections are impractical in some applications, and following industry best practices can achieve robust rigid connections.

### Hole surface preparation

Preparation of formed or cored holes prior to installing connectors is key to achieving a uniform seal.

“Patch any imperfections,” Brundage said. “The hole must be clean and dry, and if the hole is cored, check for any exposed reinforcement. If there is exposed wire, it can be cut out, or the connector may be put in a slightly different position.”

### The right tools for the job

Connector suppliers outline the proper installation procedures and any tools required for each unique connector, including socket and torque wrenches, torque limiters and jacking assemblies. Follow each supplier’s recommendations for installation and torque wrench calibration.

### Expansion connectors

Expansion connectors – which are installed in formed or cored holes – include a metal- or glass-filled nylon adjuster band that runs along the interior circumference of the connector. The band presses the connector into the opening firmly and uniformly as the band expands. When expansion connectors are equipped with multiple adjusters, partially tighten each adjuster in an alternating pattern. This helps ensure uniform pressure throughout the connector until each adjuster is sufficiently tight.

Also be aware of the limits of the expanding band in relation to the

manhole diameter. Narrower expansion bands sometimes require an increase in manhole size so the curvature of the manhole can accommodate the band. However, wider bands exert less force per area on the connector and may not provide as strong of a seal.

## **GASKETS**

### **Gasket types**

#### Governing standards

Most gaskets for precast concrete structures typically conform to ASTM C1619, “Standard Specification for Elastomeric Seals for Joining Concrete Structures.” Various gasket classes are defined within ASTM C1619 in accordance with different sealing applications. The gasket classes specify different oil-resistance characteristics, tensile strengths and hydrostatic pressure ratings. Ensure the selected gasket class is appropriate for the gasket’s intended use:

- **Class A:** Low head pressure piping applications not exceeding 125 feet of hydrostatic head.
- **Class B:** Appropriate for Class A and Class E applications that also require oil resistance.
- **Class C:** Applications not exceeding 30 feet of hydrostatic head.
- **Class D:** Appropriate for Class C applications that also require oil resistance.
- **Class E:** Gravity flow sewer applications not exceeding 30 feet of hydrostatic head pressure.

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### Applications

Most profile gaskets require a single offset spigot configuration against which to bear, whereas O-ring gaskets and some profile gaskets require pipe spigots to have a confining groove in which the gasket is installed. The production simplicity of a single offset joint, particularly in comparison to a cast-in groove, makes single offset joints and profile gaskets a favorable choice for precast producers.

“The most common precast pipe or manhole joint type is a single-offset joint,” Brundage said. However, some instances specifically require O-rings, particularly for some deep-bury depths and high-pressure applications.

Most gaskets are made of isoprene or ethylene propylene diene monomer (EPDM), however nitrile gaskets are available for applications that require oil and petroleum resistance or jobs in proximity to airports or gas stations. Nitrile gaskets have a higher durometer than isoprene gaskets and can increase required pipe insertion forces, especially in colder weather, so use care and consult the gasket supplier for guidance. Other materials such as neoprene are also available for certain applications.

### **Precast product and plant considerations**

#### Gasket compression

A precast product’s joint design depends on the product and application. Most pipe and manhole structure joints conform with ASTM C443, “Standard Specification for Joints for Concrete Pipe and Manholes, Using Rubber Gaskets.” However, additional standards exist for other structures and seals.

ASTM C443 states, “The annular space between the gasket-bearing surfaces of the assembled and centered joint shall be not more than 75% of the uncompressed height of the applied gasket including all manufacturing tolerances of the joint and gasket applied.”

This means that theoretically, when the adjoining structures are assembled and the joint is centered, a profile gasket should be compressed at least 25% simply as a result of the joint design. A perfectly centered joint is more readily attainable in vertical structures such as adjoining manhole riser sections as opposed to horizontal systems such as pipelines or manhole-to-pipe connections, especially with large-diameter pipe. As a result, profile gaskets could experience inconsistent compression and deformation around the joint. Consequently, profile gaskets are typically designed to be compressed at least 15% in straight alignment but no more than 50% of the original gasket height when the joint is in an off-centered position and all tolerances are considered. Consult the gasket supplier for guidance on the joint design, gasket selection and installation.

#### Storage

Like connectors, gaskets should be stored indoors before installation, kept dry, have limited exposure to sunlight and be organized into clearly marked boxes or bins labeled with the gaskets’ identification information. Prelubricated gaskets should be stored horizontally.

### **Installation considerations**

#### Gasket geometry and sizing

Profile gaskets come in myriad cross-sections and dimensions. Conversely, O-rings are solid ring gaskets with circular cross-sections.

Generally, gaskets should not be stretched to more than 30% of their original size, although the recommendations are supplier-specific.

“The key is to have a joint calculation in advance of us supplying the gasket,” Brundage said. “Each gasket is made for a specific diameter of pipe. If you, as an example, try to put 12-inch gasket on a 15-inch pipe, you can stretch it, but it’s going to be stretched so thin, and you won’t be able to reach the appropriate deformation limits.”

The size of gaskets for confined groove joints in relation to the confined groove in the spigot is critical. Unlike single offset joints, the grooves in which O-ring gaskets are installed have no additional annular space to accommodate extra gasket material, so a slightly oversized O-ring could damage the bell during homing. Consequently, they are sized not only by their cross-sectional area but also the overall volume of rubber for the complete gasket.



### Joint surface preparation

Precast product joint surfaces should be smooth and free of imperfections such as bug holes, which might prevent uniform gasket bearing against the concrete. As with other sealants and connectors, the precast product's joint also must be clean, dry and free of debris before applying a gasket. Improperly prepared bell or spigot surfaces may prevent the two adjoining components from homing and sealing.

### Equalization

Equalize all gaskets after stretching them onto pipe or manhole sections, but before applying lubricant for single offset joints. Apply lubricant to confined groove gaskets before putting them on the joint. Equalizing a gasket involves placing a screwdriver or other small, rigid object with a round cross-section between the gasket and the concrete structure to which it is applied and carefully running the tool around the circumference of the structure at least three times. This process evens the tension throughout the gasket to help prevent high-stress regions caused by stretching and applying the gasket to the spigot. Equalization helps ensure the gasket will bear consistently and maintain a uniform applied gasket height around the structure's circumference.

### Lubrication

Proper gasket lubrication of profile and O-ring gaskets is critical to gasket, joint and seal integrity. Liberally lubricate the bell and especially

the lead taper. For O-ring gaskets only, also apply lubrication to the gasket.

Prelubricated gaskets can simplify the installation process, reduce clean up and help reduce soil and debris from contaminating the lubricant and compromising the finished joint. Talk with your supplier about how prelubricated gaskets perform in your plant's specific joint designs.

Take care to avoid storing pipe with pre-lubricated gaskets outside in warm temperatures and in direct sunlight. Lubricant inside the mantle of prelubricated gaskets can become more fluid as its temperature increases, causing the lubricant to run to the bottom of the gasket tube. Take care to redistribute the lubricant throughout the gasket before the pipe is installed.

## **GET THE MOST FROM YOUR CONNECTORS AND GASKETS**

Resilient connectors and gaskets are critical components to a variety of underground infrastructure systems. These seemingly simple rubber components are specially engineered to create watertight, leak-resistant or soil-tight connections depending on the precast system needs and applications. Keep these topics in mind in your plant and on the job site, and consult with your suppliers to evaluate your connector and gasket use to ensure you're getting the most from every seal. **PI**

*Kayla Hanson, P.E. is NPCA's director of technical services.*





# How to Get More PRECAST-SPECIFIC

NPCA file photo

By Eric Carleton, P.E.

**T**he current economy appears to show a positive construction market and increasing need for precast products. Many NPCA Producer members have said they are at production levels not seen in decades.

Though this is a good thing for the industry and while this situation may lead to high production, a commodity market also may result in reduced profits overall.

## MAKING OPPORTUNITIES

One of the best ways to break out of this cycle is to expand your precast market through specified precast products, including products used in projects normally supplied by alternative industries or products in unique applications.

Applications that have been reserved traditionally for cast-in-place

concrete offer a primary opportunity for precast concrete to gain market share.

Examples include:

- **Jointed precast concrete paving slabs.**
- **Prefabricated bridge elements and systems for accelerated bridge construction.**
- **Retaining wall systems such as large block walls that meet ASTM C1776, "Standard Specification for Wet-Cast Precast Modular Retaining Wall Units."**
- **Residential foundation and basement wall systems.**

All of these precast products have broken into the cast-in-place market with successful installations and case history data. However,



cast in place remains more prevalent than these precast options, and current specifications may limit precast market share growth in these areas.

Another new precast opportunity is utilizing precast products for applications other than their original purpose. This requires some “imagineering.” Look for imaginative thinkers and problem-solvers with a strong connection to – and understanding of – your local design and construction community.

Examples include using precast concrete retaining wall blocks in staggered rows to make amphitheater seating and employing unique formliners to transform standard manholes into decorative planters or trash receptacles.

Regardless of the approach, getting more precast concrete specified and increasing precast concrete’s market share requires diligence, persistence and collaboration.

Understand all the players that can shape a project specification. Design engineers of record (EOR) have a strong influence on the products that are specified on projects they manage. However, many times the engineer is not the person making the final decision on product use. Often of equal importance is the project owner.

Though it may seem obvious, it’s important to know who makes the final decision.

## **PUBLIC WORKS**

For public works projects, owners could be DOTs, municipalities or other jurisdictions. Often, a design engineer is restricted to use only products or processes included within a jurisdiction’s written standards.

If the developer has agreed to use your precast concrete curbs in a new subdivision, the project engineer won’t be able to make the call to specify the fast-installing, highly durable curbing but must instead defer to city street standards. The developer and engineer may be great advocates for precast, but promoting and selling the precast advantage will need to be done at the city engineer’s office. Depending on the size of the municipality, the city engineer may be responsible only for the sewer system while the county road superintendent may be responsible for road maintenance and standards. Be aware of who ultimately makes decisions in these key areas to streamline your efforts.

In this case, revising an existing standard often will require time, patience and persistence. If done well, the process pays off financially, gaining you new contacts and growing business relationships within the process.

Specific materials, material standards and requirements often are not specified. This is an open invitation for precast. A stormwater storage facility certainly will have hydraulic design requirements but may not have material or construction requirements. Materials for city park benches and public restroom facilities might be decided solely by the landscape architect based on their preference and past experience with a particular material.

In these cases, the person signing the plans will make the call.

Finally, consider the project’s installer or contractor. Many precast producers have established relationships with contractors because they typically purchase the precast products. However, the contractor’s influence usually comes near the end of the specification and design development process. This may lead to a specification or project requirement revision after a bid is awarded.

This process is commonly called “value engineering.” Most value

engineering options require the contractor to do some work on the submittal; show the alternative is equivalent with respect to function, durability and maintenance to the original specified product; and show the proposed alternative will provide substantial savings, which would be shared equally by the owner and contractor. This method provides no guarantee of specification revision and acceptance and sometimes can create animosity from the EOR wondering why the alternative option wasn’t presented to them earlier. This dynamic could change if the driving force behind the value-engineered proposal would come directly from the contractor.

## **PRIVATE WORKS**

Typically, private works projects afford a precaster greater input on project specifications. Often, a contractor exerts greater influence on a project’s final design and specifications. While public works project specifications often reflect function, durability, low maintenance, long term value and low risk, private works often rely more heavily on acceptance, function, speed and cost – not necessarily in that order. Fortunately, precast concrete solutions answer the developer’s needs.

The owner finances private works projects, so that person makes the final call on materials. It is important to maintain good relationships with an owner’s EOR and contractor since they can advocate for precast, write precast into the specification or promote precast to the applicable authority if the private works project has overlap with governmental or other permits.

## **EARLIER IS ALWAYS BETTER**

The earlier a precast solution is incorporated into the project plan and specification development timeline, the better the odds of it being accepted. Design engineers are busy people. Their primary asset is time and, specifically, billable hours.

Sometimes a design engineer’s estimated billable hours have been exhausted before a project’s design phase is completed. However, if you believe your precast option is too good not to be considered, submit a written project addendum to the EOR and include a plan drawing, if necessary. This will save the clerical staff, specification writers and CAD team time and expense and expedite your precast specification to the bidders in time for bidding revisions.

Be part of project design right from the start. Meet with owners, engineers or contractors and share your ideas early. This may be done through lunch-and-learn meetings, phone calls and trade shows sponsored by local engineering associations. Another way to reach this audience is to join local engineering associations such as ASCE, ACEC, NSPE or to become active in contractor associations such as NUCA, AGC or road builders’ associations. By attending their events, you’ll get to network with design engineers and build a rapport that could lead to a partnership.

Also, consider subscribing to project lead services such as Dodge Reports or Construct Connect, which can help you know what questions to ask.

Getting more precast specified requires a commitment to be proactive on a personal and financial level. Be innovative and think of new markets or applications for your precast operation, learn the market and find out who the players and decision-makers are, and most importantly, get out and meet people. **PI**

*Eric Carleton, P.E., served as NPCA’s director of codes and standards.*



NPCA file photo

# EXPERIENTIAL LEARNING:

## Using **Concrete Experiences** to Your Advantage

By Alex Morales, M.Ed.

**P**resenters often learn when they allow attendees to talk about how they have experienced a course topic.

“Experience” is the operative word. When learning events become experiences, lectures alone become mundane. This is especially true for adults who do not want to

be lectured. Dialogue is a great tool to engage attendees, but the principles of experiential learning take it a step further.

Experiential learning theory was proposed by psychologist David Kolb, who defined it as “the process whereby knowledge is created through the transformation of experience.”<sup>1</sup> For example, if you want

someone to understand how your plant works, experiential learning theory promotes a hands-on tour or an apprenticeship opportunity rather than simply watching a video.

Experiential learning is more than a tour. Hands-on activities are great for getting a better understanding of how something



functions, but reflection is just as important to drive the learning home. Experiential learning is best optimized when hands-on tactical activities are coupled with the opportunity to think about how the things we touch, see and hear can impact the things we do.

### GOING BEYOND JUST SHOW AND TELL

The Chicago Museum of Science and Industry (MSI) displays a German U-boat submarine (the U-505) captured by the U.S. Navy during World War II. A captivating exhibit accompanies the massive submarine, housed indoors and weighing in at three times the Statue of Liberty. An audio experience includes a reenactment of life inside the submarine immediately before and during the U-505's capture.

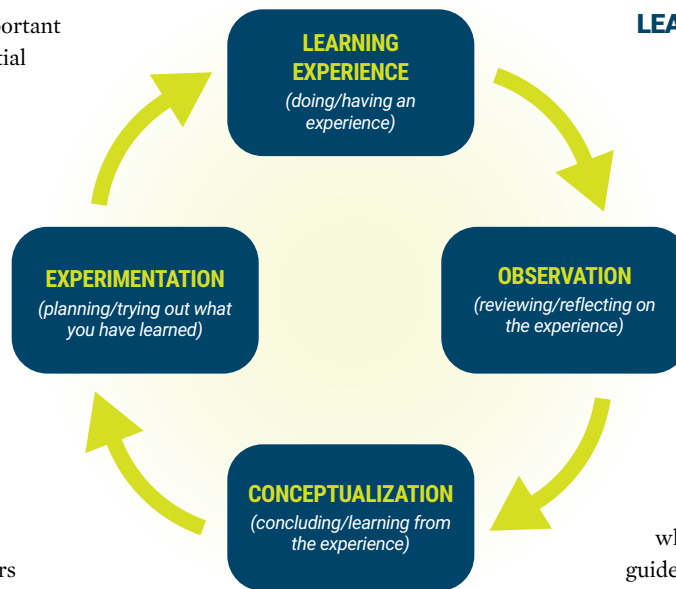
Within the tight quarters of the sub, visual effects accompany the soundtrack and lead guests on the tour amidst flickering lights inside the belly of the sub. It is an exciting experience that teaches museumgoers more about the submarine and its capture than one could teach with a simple presentation or general tour of its close quarters. The immersive experience in the U-Boat exhibit is an example of experiential learning.

Additionally, the experience is limited to small groups that are accompanied by a guide. The guide's role is to encourage reflection while the audio-visual experience progresses. Guests may be encouraged to sit in a bunk and talk about how it might feel to live underwater in such close quarters. The guide may remind guests that the low-level emergency lights are there for their safety during the exhibit but may encourage participants to feel their way around as if they were in the dark – like the Germans would have during the boat's capture. At the end of the exhibit, the guide is available to talk and reflect on the experience.

Similarly, in a plant tour, the ability to interact with employees and ask questions encourages participants to discuss what they saw. That makes it part of the experiential learning cycle.

### EXPERIENTIAL LEARNING CYCLE

To capture all learning styles, Kolb's theory identified four tenets of experiential learning



as a cycle intending to provide an immersion experience for all learning types:

- Learning Experience
- Observation
- Conceptualization
- Experimentation

Let us look at each stage of the experiential learning cycle and apply each one to a typical precast concrete plant tour.

### LEARNING EXPERIENCE

The design of an effective learning event must include a new experience or situation or the opportunity to reinterpret an existing experience. When you open your plant to visitors and invite them to tour the production area, see the manufacturing process and touch physical products stored in your yard, you are providing an experience.

Guided tours enhance the experience because it allows attendees to engage in auditory learning and you to guide their thinking while they tour your plant, much like the guide at MSI does. When the batch plant kicks on, for instance, explain the sounds they hear. When the overhead crane is moving, explain the importance of steering clear of suspended loads. When out in the yard, explain the importance of dunnage supporting stored products.

Planning these conversations is important, because it can set the stage for your conversations after the tour.

### OBSERVATION

Never rush a guided plant tour if you truly want your attendee to learn. A new



NPCA file photo

A hands-on project with two-way dialogue helps adults conceptualize the lesson better than a one-way lecture.



NPCA file photo

experience itself is insufficient. Experiential learning theory posits that during the “experience,” a learner needs time to resolve any inconsistencies between their current understanding and the new information the experience is providing.

Stop and watch the entire pour in silence, allowing a visitor to observe and ask questions as they reflect. Wait until the product is stripped and carried out into the storage yard, then explain to your visitor that the product is being moved to storage, and follow the forklift into the yard to watch its placement.

There is ample opportunity during a guided plant tour to allow visitors to simply watch. The exact process you want them to watch should be pre-planned to ensure you target the learning.

For instance, if you know of a local concern about watertightness, watch the consolidation procedure completely. But a plant tour is not only for visitors – consider providing a new employee a tour, too. For a new employee concerned about safety,

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watch the entire lifting and handling process, narrate the procedure and discuss with the employee ways to remain safe in the plant.

### CONCEPTUALIZATION

In simple terms, this stage allows the learner to create new ideas. Learning environments need to make time to allow the learner to verbalize the ideas resulting from the learning experience. After a plant tour, make time to discuss with attendees what, if anything, they would do differently. It is a great opportunity to ask questions.

If you have the attention of a potential customer or specifier, ask: How can we better convey our commitment to quality to people who have not toured our plant? Is there anything you saw today that you did not know we did? What can we do differently to increase your trust in our product?

If you think about the plant tour as a learning event, keep in mind that observation and conceptualization

happen internally. Bring those internal thoughts back out to the external learning environment to encourage the next phase in the experiential learning cycle: Experimentation.

### EXPERIMENTATION

What will a plant tour attendee do with the new knowledge? Will a local specifier or owner who tours your plant go back to their office to write precast into a job requirement? Will a new employee concerned for his or her safety actively avoid suspended loads after watching the operation from the safety of the sidelines? Practicing intention when planning a plant tour will help ensure that your attendee takes the learning experience, their observation and conceptualization back to try some things out.

### MAKE EXPERIENTIAL LEARNING PART OF YOUR EVERYDAY

If you plan classroom time in conjunction with your plant tour (as some NPCA

members do during Precast Days), consider the experiential learning process: Can you reconvene after the tour for a “what you can do now” type of talk? You can impact what your attendee will do next, if you make time for a post-experience chat.

Experiential learning is a great education philosophy that can have many positive implications for businesses that conduct seminars, webinars and plant tours. You can apply the tenets of the experiential learning cycle to any learning event, but plants that open their doors to the public can really target the outcomes they want. Remember: It's never just a tour. It's an experiential learning event. **PI**

*Alex Morales, M.Ed., is the former NPCA director of workforce development.*

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# Extremity Safety

## in Precast Concrete Manufacturing

Follow these steps to lessen the chance for injuries to arms, legs, fingers and toes.

By Mason Nichols

**W**ith a vast array of forms, mix designs and imagination, the precast concrete industry has produced a wide assortment of products throughout its history.

From floating docks to bridges to paving slabs to everything in between, no project seems impossible, and no request is off the table.

But with reward comes risk. For the business owner, that typically means monetary risk. For workers on the line, minimizing risk during the manufacturing process is just as critical.

This is especially true when it comes to extremity safety – the area of safety concerned with arms, legs, fingers and toes.

### **HOW DO EXTREMITY INJURIES OCCUR IN THE PRECAST INDUSTRY?**

Hands are the body part that accounts for the most extremity injuries across all industries.

In 2017, the U.S. Department of Labor reported more than 120,000 workers across all industries experienced a hand injury while on



the job, accounting for almost 8% of all nonfatal workplace injuries requiring days away from work.<sup>1</sup>

Nearly every task in precast concrete manufacturing requires a worker to use his or her hands. And because workers consistently work around tools and machines, constant care is required. From conveyors to forklifts, nails, forms and mixers, production floor workers must remain vigilant even during routine tasks.

“We have a lot of sharp materials that are handled at our plant, including rebar, concrete forms and basically anything that you can think of – even sand, rock and cementitious materials,” said Shawn Albritton, procurement and safety manager for Kansas City, Kan.-based Pretech Corporation. “This leads to hand injuries accounting for more than half of what we see here. That ranges from smashed fingers to cut fingers to bruises on the hands.”

Allen Gardner, safety coordinator at S&M Precast Inc. in Henryville, Ind., agrees.

“While we mainly see smashed fingers, cuts and scrapes to the arms and hands, we’ll also see skin irritation from concrete or form oil,” he said. “Many of the injuries result from the sharp objects we work with like rebar and steel wire, but they can also result from working with power tools and other equipment.”

Gardner said that injuries can occur because of a lack of proper housekeeping at the plant. Disorganized workstations create tighter spaces, which can lead to trips, falls and injuries to – most often – an extremity.



NPCA file photo

Proper personal protective equipment, including gloves, help protect workers from on-the-job injuries to extremities.

**Proper training in hazards recognition alongside training that places a specific emphasis on the extremities are keys to success and safety.**

Insufficient training is another factor that leads too often to injuries, said Deb Hilmerson, president and CEO of Hilmerson Safety in Prior Lake, Minn. Proper training in hazards recognition alongside training

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All duties – ranging from routine to unique – require proper personal protective equipment to keep workers safe and reduce the likelihood for injuries.

that places a specific emphasis on the extremities are keys to success and safety.

### WHAT STEPS CAN BE TAKEN TO MITIGATE EXTREMITY INJURIES AT THE PLANT?

Many simple actions can help reduce extremity injuries in the precast industry. One of the most effective methods is to properly educate team members so they understand what to watch for during the production process. Short, informal talks during the start of the day or a transition between projects are a great way to pass along targeted information about best practices.

“We offer ‘Toolbox Talks’ on a variety of topics, including extremity safety,” Albritton said. “These are obtained from NPCA and many other sources. Through this process, we stay up to date and ensure our entire staff is prepared for any situation, even if that means going through safety topics that we’ve discussed before.”

Gardner runs similar programming at S&M Precast. He ensures safety is top of mind for his team through special breakroom presentations that highlight opportunities for enhanced safety measures identified within the plant and how they have been improved so employees better understand what to watch for as they navigate their workspaces.

Performing a job-hazard analysis is another way facility supervisors can help safeguard team members against extremity injuries. Consider

**“Leadership must view **safety as a value** – not a **priority** – because priorities can change.”**

– Deb Hilmerson, *president and CEO of Hilmerson Safety*

each process associated with a project – such as how reinforcement is handled – and determine where there is potential for an extremity injury. Document those hazards, then propose possible solutions using NIOSH’s hierarchy of safety controls to mitigate or eliminate the danger.

“I’m a big believer in hazard assessments and figuring out beforehand everything that is involved with the job,” Gardner said. “What can we see that could potentially be a problem and how can we solve that?”

Because production employees are always working with their hands, it is difficult to eliminate hazards. In many cases, ensuring the workers utilize the proper PPE ends up being one of the most important methods for helping to protect against injuries.

“It’s imperative that our employees wear their safety equipment – gloves, hardhats and safety glasses – at all times,” Albritton said. “We’re human, so mistakes will be made, but if each of us wears our PPE, we can reduce extremity injuries at the plant.”



## GOING THE EXTRA MILE

An action plan when accidents happen is imperative as well, Albritton said. When an injury occurs at the Pretech plant, the operations manager and plant managers conduct a meeting during which the group discusses how the injury happened, why it happened and how to prevent it in the future. This way, the team consistently learns from incidents.

At S&M Precast, Gardner follows a similar approach. During the group's weekly safety talks, any near misses that took place are highlighted, and the team goes into detail about what steps to take to ensure issues are prevented moving forward. Gardner also encourages workers at his plant to report everything they see or experience, even if it's just a minor cut or scrape.

"I'm a firm believer that all the little things that supposedly don't matter will eventually turn into something that does," he said. "It's imperative that we keep tracking the small stuff so it doesn't lead to the big stuff. If employees aren't paying attention to where they're putting their fingers or hands when setting up a form, why would they pay attention to where they are putting their hands when they have a 6,000-pound piece hanging in the air?"

Establishing a strong safety culture is paramount to overall success. S&M Precast promotes a mentor program in which each new employee is paired with a seasoned employee. The experienced employee can pass on the knowledge they've gained through the years and help the new

hire start on the right foot, and the entire team feels empowered to help keep their peers safe.

"To have a successful program, you must have everyone working together – especially the people on the floor doing the job," Gardner said.

Hilmerson agrees, noting a few additional considerations.

"Top-level management must be committed to and participate in efforts to create and sustain a strong safety culture," she said.

"Additionally, leadership must view safety as a value – not a priority – because priorities can change." **PI**

*Mason Nichols is a Grand Rapids, Mich.-based writer and editor who has covered the precast concrete industry since 2013.*

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Many resources are available to help supplement efforts, including industry-specific documents and tools from NPCA available on **precast.org**.

The **NPCA Safety Committee** also serves as an excellent source for additional help, materials and guidance.

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# Opportunity Knocks

## for Precast Solutions Inc.

From out of work to company owner, John Davis builds a precast powerhouse.

By Steve Leer

Sometimes, misfortune turns into opportunity. Case in point: John Davis. Davis was humming along in a successful career in facilities and construction management when in 2015, his position was eliminated. He took a buyout and walked away. And while he eventually wanted to own his own business, he was unsure what the future would hold.

While many people might have held tight to the buyout funds, Davis went another direction. He used his severance pay as seed money to go into business for himself.

Six years later, Davis is owner and president of Precast Solutions Inc. (PSI). The NPCA-certified plant, located about 20 miles northwest of Indianapolis in Whitestown, Ind., has a three-pillared approach to manufacturing concrete products: targeting the transportation, utility and architecture markets. In its short history, PSI's annual sales have grown from

\$1 million to \$10 million and should continue to climb as PSI takes on new business in accelerated bridge construction (ABC) and electric vehicle industry infrastructure

"It takes an internal drive to want to run your own business and control your own future," said Davis, whose company employs about 50 people. "I believe you have to have God behind you and that is aligned with your vision. Then it's about putting yourself out there and taking the risk and finding the right people who share your vision."

### FINDING THE RIGHT FIT

PSI began in 1989 as CGM Precast Concrete in Tarpon Springs, Fla. That company mostly produced smaller architectural, landscaping and utility products, moving to just outside

Leading the way at Precast Solutions Inc. are (from left) Vice President of Operations Dave Sweet, Planning and Logistics Manager Britt Burtner, Production Manager Shawn Wirey, Vice President of Business Development Mike Cook, and President and CEO John Davis.





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NPCA file photo

Work on the accelerated bridge project in Rushville, Ind., filled much of Precast Solutions Inc.'s June production schedule.

downtown Indianapolis in 1998 when Fred and Susan Machleedt joined the ownership team.

About the time Davis was looking to buy, the Machleedts were preparing to entertain offers.

"I went through the entire process of whether to start my own business to look at franchising," Davis said. "I soon realized that I wanted to buy something already established that had a good foundation but was scalable with room to grow."

The owner of an Indianapolis ready mix company introduced Davis to the Machleedts, and Davis soon knew this was it. For Davis, the experience harkened back to his youth, when he worked for his grandfather in his machine shop in Elwood, Ind.

"We hit it off really well," Davis said. "It fit what I was looking for."

Davis was impressed with CGM's operation despite its small size – the company employed about a dozen people. He also liked its connections with NPCA and the Indiana Department

of Transportation (INDOT).

It took just a few weeks to convince Davis he'd found the business opportunity he was seeking.

"I realized there was a lot I could do there, really anything we put our sights to," Davis said. "All the pieces fit, so we made it happen."

### **NEW TEAM, NEW HOME**

With the keys to a precast company in his hands, Davis gave his investment a new name – Precast Solutions Inc. – and set about building a management team. Through various contacts, Davis met David Sweet, Mike Cook and Shawn Wirey, three precast veterans with varying years of experience. Sweet joined in 2016 with Cook, Wirey and Logistics Manager Britt Burtner arriving in 2018.

As vice president of operations, Sweet was charged with developing the utilities market. For the next 18 months, the



NPCA file photo





**"I WENT THROUGH THE ENTIRE PROCESS OF CONSIDERING STARTING MY OWN BUSINESS TO LOOKING AT FRANCHISING. I THEN REALIZED THAT I WANTED TO BUY SOMETHING THAT WAS EXISTING ON A SMALL SCALE THAT WAS SCALABLE."**

*– John Davis President and CEO, Precast Solutions Inc.*

company focused on growing that side of the business.

"David has been critical to the growth of the organization since the day he set foot in the door," Davis said. "His vast experience and knowledge helped him fill so many roles early on."

Together, Davis and Sweet worked to establish a larger footprint, a task that soon became difficult because the current site and equipment weren't conducive to some of the projects they wanted to take on.

Enter Whitestown, Ind.

"We started looking for a place to either buy or build, and this place became available," Davis said. "We walked in and kind of fell in love with it."

They found a large warehouse that was home to Midwest Metal Solutions, a metal fabrication business. The structure was built in the early 1970s by an Amish group in the exact dimensions of the biblical Noah's Ark: 515 feet long, 85.8 feet wide and 51.5 feet high – 57,000 square feet in all. There also was enough land behind the building for a proper storage yard.

Davis acquired the building and the metal fabrication company. Midwest Metal still does custom fabrication and rolling and as PSI's in-house sister company, it builds molds, cages and casting tables for the precast concrete side, an advantage not many precasters enjoy.

Cook, PSI's vice president of business development, went to work in 2018 growing the transportation division. Wirey soon after became Plant Manager with Burnter overseeing planning and logistics

Those five – Davis, Sweet, Cook, Wirey and Burnter – make up the current leadership team.

"The challenges came as we were starting to grow in scale and taking on bigger jobs," Davis said. "We needed more equipment and a larger facility."

## **CREATING DEPTH IN THE PRODUCT LINE**

Ask Davis and his management team about PSI's product lines and customers, and you'll be in for a lengthy discussion.

PSI manufactures vaults of all kinds, back flow valves, lift stations, grease interceptors, MSE walls, absorptive sound walls, box culverts, wingwalls, stair treads, knockout boxes for stormwater drainage systems, parking bumpers, splash blocks, catch basins, propane tank pads, benches, tunnels, planters and more.

"We've had requests for everything from 'Can you repair this steppingstone because it means something to me,' to doing bridges and everything in between," Sweet said. "You hate to say no to anybody, because they took the time to contact us."

"It's hard to find a precaster with all these different product lines," Wirey said.

Precast Solutions Inc. produces a wide variety of vaults, both to stock in its yard and for specialty orders.



**"I DON'T THINK YOU'LL GO TO ANOTHER PRECASTER AND SEE ALL THESE DIFFERENT PRODUCT LINES. I SOMETIMES SAY THERE'S FIVE COMPANIES WITHIN THIS ONE WITH ALL THE DIFFERENT PRODUCTS WE DO HERE."**

– Shawn Wirey Production Manager, Precast Solutions Inc.

"I sometimes say there's five companies within this one with all the different products we do here."

Added Cook: "We're getting a lot of opportunities for projects because of our quality, service and reputation."

PSI has worked with some of the biggest names in the Midwest

construction industry, including Walsh, Superior, Gradex, Rieth-Riley, Poindexter, Superior Construction, Browning Chapman and Milestone. It also has worked with Indiana University, Purdue University, Indiana State University and the Indianapolis Motor Speedway as well as national utility suppliers such as Utility Supply, Core & Main, Ferguson, EJP and Utility Pipe Supply.

Race fans who attend the Indianapolis 500 and Brickyard 400 enter the fabled speedway at the main gate encounter PSI-made benches and planters with the speedway's logo embedded in them. The precast benches were designed and manufactured by PSI to match the surrounding decorative structures, giving the impression they were all created in the same era.

Another unique project was done for Purdue's College of Engineering.

"They were doing a study on driverless semi-trucks," Davis said. "They reached out



NPCA file photo

Mike Sweet (left) and Ricardo Castillo work on the accelerated bridge construction project that occupied most of Precast Solution Inc's production schedule in June.

President and CEO John Davis (at right) has worked hard alongside the entire staff at Precast Solutions Inc. to build a diversified product offering in the Central Indiana market.



NPCA file photo





NPCA file photo

Precast Solutions Inc. "Chief People Officer" Clint Harris takes pride in his job and the role he plays in bringing projects to life in the Whitestown, Ind., facility.

to us to build a specific weight system so that they could load and unload with whatever weight they wanted on the vehicle for their study."

PSI's transportation products are on a fast track to becoming the company's largest business segment, as the company expands its reach into precast bridges and electric vehicle charging infrastructure.

At the time of this writing, PSI was casting components for its first accelerated bridge construction (ABC) project. The 120-foot-long bridge spans Mud Creek in Rush County and is the first such bridge in Indiana. PSI partnered with INDOT and the Federal Highway Administration. The bridge was completed in July.

"We're making the abutments, wing walls, piers, the superstructure, sleeper slabs, approach slabs – basically the whole bridge," Cook said. "The standard bridge replacement takes about 150 days.

**"WE TRY TO MAKE EVERYBODY FEEL APPRECIATED HERE. WE GENUINELY CARE ABOUT EVERY PERSON OUT THERE, BECAUSE THEY ARE PART OF THE TEAM, AND WE COULDN'T DO IT WITHOUT THEM. FROM THE TOP TO THE BOTTOM, IT DOESN'T MATTER. WE ALL NEED EACH OTHER."**

– David Sweet VP of Operations, Precast Solutions Inc.

This ABC project is slated to take only 35."

The PSI team understood the challenges of the ABC project, but, "the more we looked into it and the experience we had as a group, we thought "This is nothing; we can handle it.' It's just big pieces," Cook said.

### LOOKING TO THE FUTURE

Davis and his team also have been in discussions with automobile manufacturers about producing electric vehicle infrastructure components. Working with companies such as the Heritage Group, PSI is continuously developing its product line as technology advances.





Photos courtesy Precast Solutions Inc.





NPCA file photo

The Whitestown facility is creating abutments, wing walls, piers, the superstructure, sleeper slabs and approach slabs for the first accelerated bridge construction project in Indiana. Work on the 120-foot bridge in Rushville, Ind., (at left) is a joint partnership with the Indiana Department of Transportation and the Federal Highway Administration.

**“WE’RE GETTING A LOT OF OPPORTUNITIES FOR PROJECTS BECAUSE OF OUR QUALITY, SERVICE AND REPUTATION.”**

– Mike Cook VP of Business Development, Precast Solutions Inc.

“I’m looking at emerging technologies, and I want to be on the leading edge of that,” Davis said.

In the meantime, PSI has plenty to do. Namely, major interstate highway projects, including the reconstruction of the I-70/I-65 split in the heart of Indianapolis and the final phase of the decades-long I-69 project connecting Indianapolis to Evansville, Ind.

“That’s going to be a big part of what we do the next two to five years,” Davis said. “Meanwhile, the utility and architectural sides keep us just as busy.”

Ten years from now, Davis hopes to look across the production floor and see workers who have been with PSI for eight years or more. He said he’s committed to hiring the best people and paying them what they are worth.

“I believed that before I was a business owner,” Davis said. “I’d have meetings with our CEO and tell him we need to be operating like a small business. We’ve got to be able to make decisions and reward people for those decisions.”

“We try to make everybody feel appreciated here,” Sweet said. “We genuinely care about every person out there, because they are part of the team, and we couldn’t do it without them. From the top to the bottom, it doesn’t matter. We all need each other.”

Six years out, Davis said the journey has been exhilarating. And he believes the best is yet to come.

“It’s been really exciting,” he said. “The people, the projects, the way we do things ... we strive to create a partnership with our vendors and deliver from our end every day. That’s the idea we started with, and that’s where we want to be years into the future.” **PI**

*Steve Leer is a former communications manager at NPCA.*



# [ then & NOW ]

Then & Now is a new series for *Precast Inc.* magazine this year. Each issue, NPCA will catch up with companies previously featured in what was then called *MC magazine*.

## Jefferson Concrete

*Photos courtesy of Jefferson Concrete*

For this issue's Then & Now feature, NPCA caught up with Mark Thompson of Jefferson Concrete in Watertown, N.Y. In that 1997 article, Thompson described the challenges of operating a facility in upstate New York, just minutes south of the U.S.-Canada border. In 25 years, not much has changed. Jefferson Concrete's diversification remains the major counter to rough weather and sparsely populated surroundings.





**Q:** Can you believe it's been nearly 25 years since that 1997 article?

Oh, absolutely not. And I'm pleased to say that we would not have been in that article if not active with the National Precast Concrete Association back then.

I had a lot of exposure to NPCA from the late '70s forward. At that time, I worked for a man who saw the annual meetings as a vacation trip and frankly didn't glean much from what NPCA could provide us. I read publication after publication, and I still have many of



Mark Thompson

the education committees in the '90s, when a great NPCA education department started to take shape. I was happy to be part of that growth and development. I come from a family with quite a lot of academics – and that doesn't include me – but one thing that I was very, very sure about is we really have to focus on educating our employees in the industry.

We stumbled. We walked along. But both Jefferson Concrete and NPCA are doing pretty good now.

them. I learned a lot about the association as it grew.

All I knew early on was names, and I connected names with companies. In the mid-'90s, I finally was in a position that I could become active with the association, and that led to the original article. We were pretty gratified at the time that people were just talking to us.

I felt like a little fish in a pretty big pond at the time. But I also felt that opportunities were unlimited. I was active with



NPCA file photos

**Q:** The focus on that article was diversification. How has your business model grown or evolved since then?

When I look at the last 25 years and think about the industry, we've had to change. The thrust of that initial article was diversity, and still the thrust of our strategy today as we see new products evolve. That set the path for us.

In 2013, we ventured into prestressed box beams for the highway industry. At the time, it was a pretty significant investment for us. It's had a good place in our business ever since. It can generate 17-18 percent of our sales.

For us to grow our business, we've got to travel south on I-81 and get into that Central New York corridor. That takes trucks and gas, and that's a monetary investment right off the bat, so when we try something new, we've got to be committed to it.

Like many precasters, we started with burial vault product lines and grew from there. Is there any chance we can solely focus on the funeral home industry today? Absolutely not. We were probably doing around 50 percent in sales in the funeral business when I started in the 1970s. Now it's 3 percent.





Then we were in the residential septic tank business. But we've always got to be looking at what's next.

Nowadays, we are competing with steel, plastic and other alternative products. As an industry, our biggest competition back then was poor quality. That's also had a lot to do with the last 25 years with the NPCA Plant Certification program. They keep elevating the program, and that transmits into quality.

As we look around and talk about sustainability and recyclables, those will be our new opportunities and challenges ... things we are going to have to constantly deal with as an industry.

**Q:** What do you say to precasters who are new to the industry and looking for a mentor?

I keep hanging my hat on NPCA. They have helped us producers understand the need to hit these challenges head on. Precasters are

only limited by our imaginations. You just have the equipment that's big enough to do what you dream of doing as stuff gets heavier.

It's absolutely amazing what we've seen since I've been exposed to this industry in terms of what engineers are willing to try within precast on their jobs. It doesn't take long to understand that the opportunities change year to year in terms of where people are going.

The No. 1 thing I talk about with others – especially in our region – is the potential in utility infrastructure as towns, cities, counties and states start to upgrade what they currently own. There is reason for optimism there.

**Q:** What is a project, new equipment or innovation that stands out most in the last quarter century?

One of the most unique projects we took on was manufacturing floating docks for the Port of Oswego in 2010. We actually worked for a



company that was based out of Finland that developed the concept and had done the engineering.

The docks were constructed with pretty significant Styrofoam voids in them to provide for the buoyancy. One of the real challenges during production was to hold those voids in perfect position because if they shifted even a little, it created a balance issue.

If you visit those docks today, you will see they are sitting as they should 22 inches out of the water just like they are supposed to and not listing one way or the other.

**Q: What are your regular challenges, and how do you find solutions?**

We are a small company. We are not connected to any metropolitan area, so our challenges are different than many precast companies. We have to travel to get work.

I always talk about December 1985. We had 10 feet of snow in the month of December but never lost an hour's work. That speaks a lot to the people in our region.

Snow is a business expense to us, and this is snow country. I often marvel at the conversations with what people in the South have to deal with compared to what we deal with every year.

It was an easy winter this year, but we had four months' worth of

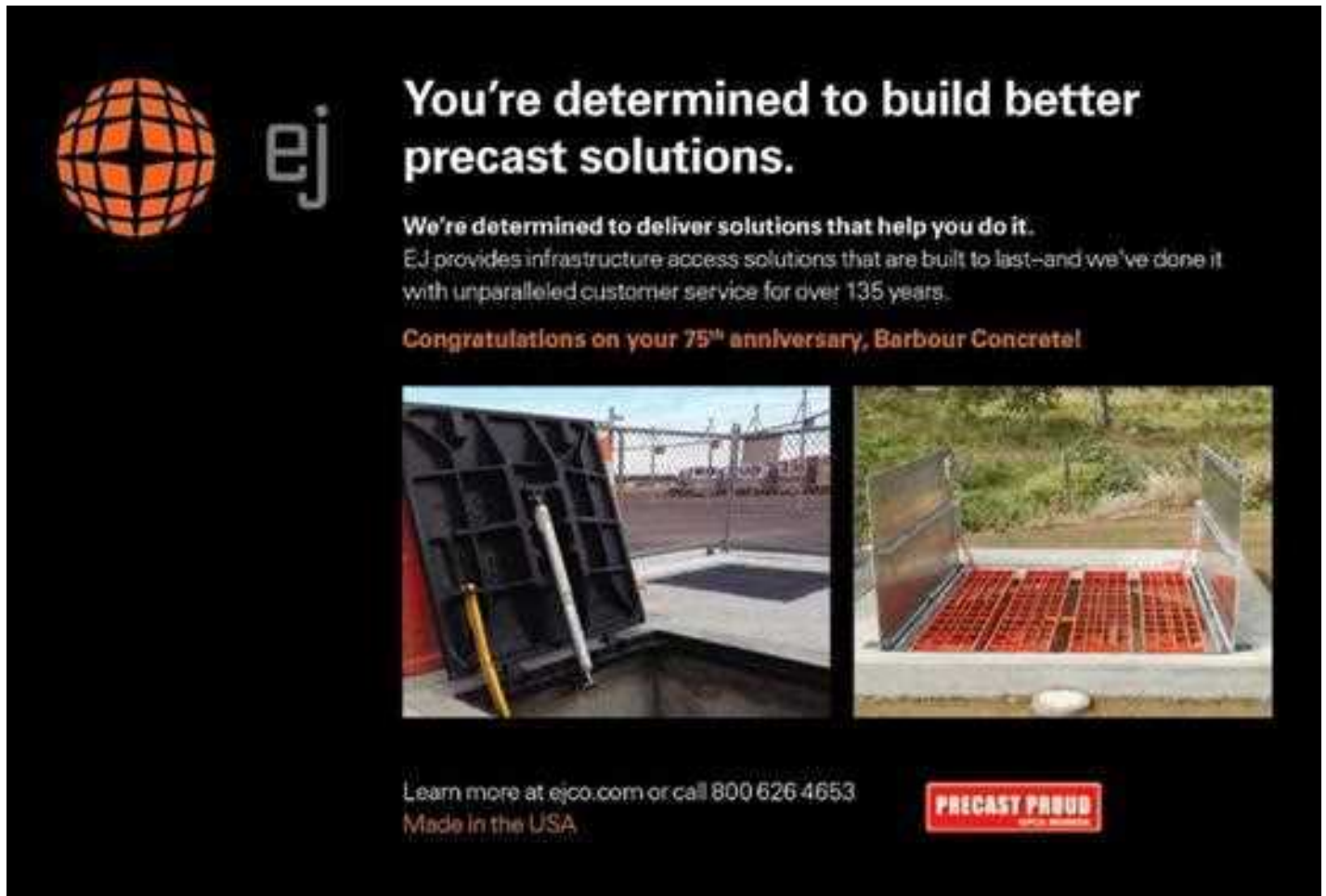
snow in February. Day after day, we did not have a truck leave here. That's weather driven.

It's all about having the right equipment and right mindset. You come up in our region and regions like ours, it's having the right equipment to move snow. It isn't unusual having two men focused solely on snow removal, and that's all they do on some days. It's a matter of dealing what we have to deal with.

**Q: What's the biggest day-to-day, month-to-month challenge?**

Our biggest challenge today is finding and retaining labor, and I think that's true across the industry. It's hard, dirty work with long hours. In my lifetime of being in the precast concrete business, without question, that has evolved to be our biggest challenge. We've got a lot of good people here, but it's a challenge to find them. When we find them, we want to keep them. Training is a critical part of that.

That leads back to my passion for education programs through NPCA. We usually bring 10 people to The Precast Show every year. That whole mission is to expose them to what NPCA offers and let them develop relationships with vendors, see what's new and innovative. Then they spend Thursday and Friday morning in the classroom.



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**PRECAST PROUD**



**Q:** How have your fellow NPCA members helped you along the way?

That's the strength of NPCA. That is the uniqueness: the people. I've said this time and again. I have friends from Maine to Maui. I have a group I will touch base with from time to time. We've been in each other's plants. That is NPCA in my opinion. It's producers, and it is vendors – people who can give you the guidance you are seeking or are calling you looking for guidance.

My best friends are in the industry. There's no doubt about that. I will go to my grave marveling about the relationships I've been able

to make in this industry. It's a unique situation for anyone who walks down this path.

**Q:** Where do you see the industry going in the next 5, 10, 25 years?

These aren't new thoughts to be honest. We are in the infrastructure business. It's roads. It's bridges. It's sewers. It's water. It's utilities. There are opportunities that I think are just unbelievable in the future.

So many of the dollars in our industry are taxpayer dollars. Two years ago, I hosted an engineering seminar. In my presentation, I talked about just how much of what we do ultimately is taxpayer dollars. They are our customers. It's the towns and cities and counties and school districts.

In that respect, we as an industry have such an obligation to see that our customers get good, quality products that will stand the test of time. When this stuff goes in the ground, it will be precast built to last.

We have an obligation as fellow community members that they are getting what they are paying for. My biggest fear is greed and dishonesty. There's no room for that when it comes to infrastructure work. It needs to be built right with an expectation to last.

Concrete has centuries of proof behind it. They will always have to build roads and bridges, take care of the water and sewer systems.

Concrete is high-tech, but it's about to get much higher-tech. Before too long, we are going to be seeing even more integration, and it's going to be fun to watch.

**Q:** How do you try to recruit young workers to the industry?

It's a numbers game. I come from an agricultural background, so it used to be that farm kids would come looking for work every year when they got out of high school. Now, those kids are fewer and fewer, and many of them are moving away.

Your company is only as good as the people. But with the people we hire now, we have to be ready for many of them to leave after a year or two. We counter that by offering education that can lead to opportunities for long-term work and success. As tough as it's been, my ability to offer NPCA resources to my workforce certainly has helped retain my workforce.

I talk to producers coast to coast, and I hear that as a resounding theme. That is something we need to figure out and resolve before too long. **PI**

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# Working For You

IN 2021

## NPCA Members Use Outreach to Accomplish Long-Term Business Goals

By Ashley Benson

It's no secret that outreach is a long-term investment.

Here at NPCA, we describe our outreach efforts as "moving the needle in the right direction." There are endless opportunities for outreach that can seem overwhelming, but with a goal in mind and one foot forward, you can move the needle in the right direction for your business – and the industry.

NPCA Producer member Garden State Precast started with a list of local and national contacts. The company continuously built and strengthened those relationships during the last 20 years to create a blossoming outreach program. Garden State Precast Operations Manager Nadine Hurd describes the outreach program's impact as an

integral part of accomplishing long-term business goals.

"Our community is what drives our business, from projects received to workforce hires to the families our crew goes home to at night, and if you don't have a strong presence in your community, it can be hard to accomplish long-term goals and longevity as a company," she said.

Outreach can benefit your business by increasing brand visibility, appealing to the incoming workforce generation and creating more opportunities for specifiers to design with precast. A consistent effort focused in accomplishing one, two or all three of these components can move the needle in the right direction and impact the longevity of your business.



NPCA file photo



One of the most overlooked benefits of conducting outreach is that it increases your company's brand visibility. Even the most simplistic outreach efforts – such as offering a local engineering professor technical or precast product-related resources for their students to use as learning aides – are worth the time investment.

Efforts to promote employment opportunities and careers can position your company as an appealing target among an eager multi-generational workforce. Exhibiting at career fairs; providing guest lectures for construction management, engineering and vocational programs; hosting plant tours for local students; and offering internships naturally expands your business's employment pool.

In the case of Garden State Precast's approach, the greatest outreach success comes with its internship program.

"One New Jersey Institute of Technology (NJIT) graduate was promoted to engineering manager, and his time here helped open up his opportunities when it was time for him to move on," Hurd said. "We have summer interns who come back each year and who also refer us to their fellow classmates."

Garden State Precast has developed a strong working relationship with the NJIT's Concrete Industry Management program, located about 45 minutes from the facility. In 2019, Garden State Precast hosted Precast Days, and several NJIT students and faculty attended its plant tour.

Hurd said the company plans to expand on its past Precast Days success and invite local trade schools, high schools and vocational schools to its Precast Days 2021 event.

It is important to find your business's niche for outreach and continuously work to build upon each year's success. A successful outreach strategy has a beginning, is tailored to your available resources and is routinely reevaluated to make the most of your efforts.

As for advice on how to develop an initial outreach strategy, Hurd was emphatic: "Start small!"

"Just make one phone call to a local high school guidance counselor or community college," she said. "You will be amazed by how much they are willing to help."

"Watch for passion. If during your outreach work an individual or group contact is established that really is motivated and has a plan, grab onto their coattails."

The NPCA Outreach Committee and technical staff have worked diligently to provide resources and support for members who are looking to start – and continue growing – their outreach efforts.

First, we encourage manufacturers to participate in Precast Days, a nationwide initiative during which NPCA members open their doors and conduct plant tours, product demonstrations, education sessions, open interviews and more for the local community. Precast Days 2021 is Nov. 1-12.

NPCA also has a plethora of resources that can supplement your outreach activities. Each year, NPCA hosts a free Specifier Webinar Series specifically geared toward specifiers, contractors and government officials. These webinars are recorded and available online

**"Watch for passion. If during your outreach work an individual or group contact is established that really is motivated and has a plan, grab onto their coattails."**

– Nadine Hurd, Garden State Precast Operations Manager

for NPCA members to use in conducting precast-specific education of their own. The webinars are available at [precast.org/npcawebinars](http://precast.org/npcawebinars).

Members also can leverage the presentations that NPCA technical staff offer to specifiers and academia across the country each year. NPCA encourages members to attend local NPCA outreach presentations to establish a connection with the presentation attendees – whether they are students, contractors, specifiers or government officials. Many NPCA outreach efforts involve conducting guest lectures for courses and presentations to student chapter organizations (ASCE, ACI, ASC, etc.) at colleges, universities, vocational and trade schools across the country. Our goal is to connect the faculty or organizations with a local NPCA member for future presentation opportunities, plant tours, internships and technical resources.

**Here is a list of readily available resources and opportunities for NPCA members to get involved in outreach:**

- Commit your plant to participate in Precast Days 2021: [precast.org/precast-days](http://precast.org/precast-days).
- Refer to NPCA's page specifically geared toward providing resources and information to students and faculty: [precast.org/welcome-students-professors](http://precast.org/welcome-students-professors).
- Invite a specifier, academic, customer and anyone else to attend NPCA's 2021 Specifier Webinar Series: [precast.org/npcawebinars](http://precast.org/npcawebinars). Your invitation to attend can serve as a touch point with your contacts.
- Find out when NPCA technical staff will present to an industry group or school near you by visiting our Technical Services Representation page: [precast.org/plant-resources/technical-services/representation](http://precast.org/plant-resources/technical-services/representation). Let us know if you are interested in attending one of the scheduled presentations.
- Log in to your myNPCA account and download NPCA's Specifier Webinar Package to gain access to past webinar recordings. Showing these recordings can be an effortless way to provide precast education to your contacts.

**For more information on NPCA's Outreach program and available resources, email Ashley Benson at [abenson@precast.org](mailto:abenson@precast.org).**

THE  
**PRECAST  
SHOW**

2 0 2 1

**WRAP UP**







# THE PRECAST SHOW 2021:

## ‘A SUCCESS BY ANY MEASURE’

By Joe Frolo

With nearly 3,000 people traveling to New Orleans for The Precast Show 2021, the precast party was back.

Including more than 100 hours of in-class education, special events throughout the city, a show floor that spanned 450,000 square feet housing 241 exhibitors, a demonstration area and enough food and drinks to keep a season of college football tailgates fueled, there was something for everyone in The Big Easy.

“By any measure, The Precast Show 2021 was an enormous success, thanks to the shared vision and team effort of NPCA and the New Orleans Ernest N. Morial Convention Center,” NPCA President Fred Grubbe said. “The NPCA Board of Directors never wavered in its decision to hold the show. Moving it back by three months was a logical step based on data trends of where we thought the pandemic would go. Adding in the vaccine rollout and growing herd immunity, the NPCA Board of Directors confidently supported the planning and execution of this annual show.”

The Precast Show 2021 marked one of the first trade shows to return as an in-person event in North America and the first major trade show at the New Orleans Ernest N. Morial Convention Center facility after more than a year of COVID-19 cancellations and delays. Organized by NPCA and held May 20-22, The Precast Show is the largest precast concrete-specific trade show in North America.

With almost 3,000 exhibitors, attendees and staff members taking part, The Precast Show is one of the largest trade shows that the conventions and events industry has seen nationwide since March 2020. The Precast Show enjoyed better-than-anticipated attendance with the show’s 241 companies exhibiting, many remarking that they were pleasantly



THE  
**PRECAST  
SHOW**

2021

**WRAP UP**



NPCA file photos



surprised with the level of activity on the expanded 450,000-square-foot event space.

“Since the Board’s early February decision to proceed with the show, everyone – members; exhibitors; our co-participant, the Precast/Prestressed Concrete Institute (PCI); and the great folks in New Orleans – involved in this event demonstrated the resiliency necessary to create a safe, exciting and rewarding experience for all attendees,” Grubbe said.



NPCA file photo

2019 Yoakum Award winner Don Jensen (left) presents the 2020 Yoakum Award to Gene Martin of Terre Hill Concrete Products.



NPCA file photo

NPCA President Fred Grubbe (left) and Chairman of the Board Ron Sparks (right) congratulate Roderick Smith of Smith-Carolina Corp., who won the \$5,000 grand prize giveaway as part of The Precast Show 2021.



NPCA file photo

Representatives from Allplan, Idencia, Durisol and Hiab talked about innovation and new products during product demonstrations on The Precast Show floor.

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## AMONG THE HIGHLIGHTS:

- A Keynote Luncheon featuring nearly 300 friends, family and coworkers celebrating 22 new Master Precasters; dozens of facilities celebrating Safety Awards, Anniversaries and Best Practices Awards; and 2020 Yoakum Award winner Gene Martin.
- A plant tour excursion to Gainey's Concrete Products where Mother Nature threw everything she had at 12 busloads of visitors but could not deter the good times.
- A final event at Generations Hall where the precast community celebrated one more time alongside two bands and three rooms of carnival atmosphere.
- More than 100 items sold in the NPCA Foundation Silent Auction that raised \$67,500.
- California State University-Chico won the NPCA Foundation Student Design Competition.

"It was impressive to see everyone gather in New Orleans for The Precast Show," NPCA Chairman of the Board Ron Sparks said. "We hope that our show demonstrated to the country that large, in-person trade shows can be produced safely and effectively, encouraging others to return to business as normal." **PI**

*Joe Frolo is the NPCA director of communications and managing editor of Precast Inc.*



NPCA file photo

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# Master Precasters: A Family Affair

## Husband and wife both graduated from NPCA program in 2020.

By Steve Leer

**M**att and Krystal McNicholas exchanged gold rings when they tied the knot two years ago. Now they've got a matching set of gold hard hats. The married couple work at S&M Precast Inc. in Henryville, Ind. Both are 2020 graduates of the Master Precaster program.

"It was very beneficial to be able to go through the program with Krystal because we didn't really know anything about precast before we started working here," Matt McNicholas said. "It was extremely helpful having somebody to bounce ideas off of and try to make it through together."



Krystal McNicholas (center) receives her Master Precaster diploma.



Krystal and Matt McNicholas

Matt, an engineer, and Krystal, logistics manager, joined S&M straight out of college. They began the Master Precaster program in 2019, the same year they were married.

Offered as part of NPCA's Precast University, the Master Precaster program provides precast professionals an in-depth education on the precast concrete industry, from production and safety practices to advanced technical skills. Education modules are developed in conjunction with precast industry experts and academics.

Since its inception in 2012, the program has graduated 252 men and women. Completing the program takes two years or more for most enrollees.

Krystal McNicholas said the education modules were challenging but the intensive training has enhanced her ability as a logistics manager.

"The program has given me a better understanding of what occurs in the plant and helps me better communicate between the plant and contractors, therefore allowing me to perform better within my current role," she said. "(The modules) were all useful because I was new to the industry, so I had a lot to learn."

Nadine Hurd, operations manager at Garden State Precast in Farmingdale, N.J., is a fellow 2020 Master Precaster graduate. Like the McNicholases, Hurd was new to the industry when she joined Garden State in 2014.

"Once hired, all new staff members have to take PQS I," the introductory module covering precast basics, Hurd said. "Taking that course helped me to get a better understanding of the industry and what we do at the plant in general. Once I realized that Garden State Precast was where I planned on working for the long term, Kirby (O'Malley, company president) agreed to allow me to pursue both Master Precaster as well as my bachelor's degree."

Hurd especially enjoyed the Master Precaster courses conducted at NPCA events like The Precast Show. "Having that group work and actual interaction with the instructors made for a better learning experience," she said.

Celvin Vargas is a 2017 Master Precaster graduate. A former employee of a California precaster, Vargas now is a technical sales representative for a chemical company. The training he received in the Master Precaster program has aided him in his new career.



Nadine Hurd



“The class I enjoyed most was PQS III - Leadership,” Vargas said. “It was a good interactive course that mimicked conflict and how to make sure everyone in your organization is on the same page. I learned how important it is for everyone to be able to communicate and this course helped me communicate more effectively with my peers.”



Celvin Vargas

Vargas talks about the Master Precaster program everywhere he goes.

“I travel a lot now and get the opportunity to visit a lot of ready-mix and precast plants. One of the first things I let them know is that I’m a Master Precaster,” he said. “When you tell them that they look at you differently as a professional. The upcoming generation of people who want to take on a career in precasting understand the value and respect that comes with that gold hard hat.”

Matt McNicholas said the industry benefits with each new Master Precaster.

“At the end of the day, I think the program is about helping you, helping your company and helping the industry.” **PI**

*Steve Leer is a former communications manager at NPCA.*

## Master Precaster Class of 2021

Offered as part of NPCA’s Precast University, the Master Precaster certificate program includes precast and prestress-specific training with comprehensive education courses for production, safety, technical, quality control and leadership.

Congratulations to the Master Precaster Class of 2021, who completed their training, received their certificates and were awarded their gold hard hats during The Precast Show in New Orleans, La.

*\*Graduates are sorted alphabetically by company name.*

Jason Brewster	Atlantic TNG LLC
Jonathan Vongsa	Columbia Precast Products LLC
Anthony Jackson	Concrete Pipe & Precast LLC
Shawn Crunk	Geneva Pipe and Precast
Garret Brown	H2 Pre-Cast Inc.
Brendan Burrill	H2 Pre-Cast Inc.
Justin Peters	H2 Pre-Cast Inc.
Steven Jensen	Jensen Precast
Carson McCain	Kiewit
Bradly Reynolds	Knight’s Precast – Richmond Hill
Hindrik Dekker	KOI Precast Concrete Products Inc.
Steven Floyd	Lee’s Precast Concrete Inc.
Allen Lee	Lee’s Precast Concrete Inc.
Jared Rohn	Modular Connections LLC
Chance DeLong	Monarch Precast Concrete
Cody Appeman	Norwalk Concrete Industries
Lukus Hertzog	Oldcastle Infrastructure
Brandon Perry	Oldcastle Infrastructure
Scott Ferris	Superior Concrete Products
Prasanth Muthukrishnan	Superior Concrete Products
Brett Bass	Wilbert Precast Inc.
Austin Skinner	Woodard’s Concrete Products Inc.

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# NPCA FOUNDATION SCHOLARSHIP RECIPIENTS



## Investing in Future Precasters

### NPCA Foundation Scholarships Assist 8 Undergraduates, 1 Graduate Student

Eight undergraduates and one graduate student are recipients of 2021 NPCA Foundation scholarships. The annual scholarships aid college students pursuing studies related to civil engineering, architecture and construction-related curricula. In addition to providing financial aid, the scholarships increase students' awareness of the many benefits precast concrete products offer the specifying community.

As part of the requirements, students work a minimum of 320 hours at an NPCA member company each year in order to receive scholarship awards for Years 2, 3 and 4.

NPCA members interested in volunteering a potential internship location should email NPCA Foundation Executive Director Marti Harrell at [mharrell@precast.org](mailto:mharrell@precast.org).



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**JACKSON LANGLEY**  
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*Rosetta Hardscapes*



**MAKENZIE WIESER**  
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*Wieser Concrete Products*



**TYLER KLEINSASSER**  
*Daneen Barbour Graduate Scholarship*  
South Dakota School of Mines and Technology  
*Engineered Concrete Products*



# THESE ARCHES ARE GOLDEN

Curved precast pieces are ideal for Ohio walking path project

A unique solution to create a bridge for Evans Avenue in Akron, Ohio, used curved precast concrete archways joined together to create a tunnel-like structure for a new municipal park walking path. It was done as part of a larger project to construct a separated rail grade crossing over metro transit and CSX railroad tracks on a new roadway alignment.

As part of the new rail grade crossing, Evans Avenue was raised by 20 feet. The archways were to be installed underneath to create a pathway below the roadway.

Kenmore Construction was the general contractor for the archway project and contracted with ALL Erection & Crane Rental, a member of the ALL Family of Companies, to provide cranes for the 10 dual picks required to create the full structure.

The precast archways measured 6 feet x 33 feet and weighed 48,000 pounds. Assembled, the 20 individual pieces form a structure that measures 66 feet x 56 feet x 24 feet. They were trucked to the site horizontally on their sides and required a series of complex rotations on the part of the crane operators to get them into position for the final setting process.

Brian Meek, equipment specialist for ALL Erection & Crane Rental, a member of the ALL Family of Companies, says the need for

these rotations helped decide the cranes he specified for the job. The cranes used were a 265-UST Liebherr LTM 1220-5.2 and a 275-UST Liebherr LTM 1230-5.1.



"With the Liebherr cranes we used, you can run two hook blocks off the main head," said Meek. "That's a necessity for accomplishing the mid-air moves required of the operators." It was a requirement because the arched pieces cannot touch the ground for repositioning. The two hook blocks ran down from the main head to four rolling blocks in the rigging, allowing the cranes to pick the horizontal arches on their side, lift them, and rotate them in the air from a flat to a vertical position.

Each crane performed the maneuvers separately but in unison, placing their arches on a keyway already in place on the ground. The process took approximately one hour for each set of two arches. Once positioned, cranes held the pieces upright while workers performed a bolt connection splice. In all, 20 arches needed to be set to create 10 pairs that make up the tunnel-like structure.

Meek says the curved precast pieces are becoming more popular than four-sided box culverts for jobs requiring a longer span.

For more information, 800-232-4100 or [www.allcrane.com](http://www.allcrane.com).

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# PEOPLE & PRODUCTS

**People & Products** is a forum where NPCA members and nonprofit organizations can share information on new products, personnel promotions, acquisitions or service announcements concerning the precast concrete industry. Items are printed on a space-available basis.

*For possible inclusion, send your press releases and photos to [jfrollo@precast.org](mailto:jfrollo@precast.org).*



Daniel Bühler

### **Afinitas Promotes Bühler, hires Wingenbach**

Afinitas announced that Daniel Bühler will become the global president of the Afinitas equipment

and automation division later this year. In this role, Bühler will be responsible for the HawkeyePedershaab and BFS product lines. overseeing all global sales, service and operations teams.

Also, Afinitas added Liz Wingenbach to its leadership team as global director of culture and people development. In this



Liz Wingenbach

role, Wingenbach is responsible for human resources programs and initiatives at Afinitas locations around the globe.

Also, Afinitas has reorganized its platform of

infrastructure technologies into three units defined by the customers and markets they serve. They include the Equipment and Automation Division, led by Bühler; the Forming Systems Division, led by Jamie Wegner; and the Concrete Accessories Division, led by Aaron Schmidgall.



Bernard Grégoire

### **Grégoire retires After 26 Years Leading HK; Stiehl promoted**

Bernard Grégoire, longtime president and COO of Hamilton Kent, retired May 31. Grégoire led Hamilton Kent for more than 26 years in a tenure marked by innovation and service. He also served on several boards and industry associations during his career.



Ivan Stiehl

Ivan Stiehl

assumed the role of president and general manager of Hamilton Kent upon Grégoire's retirement.

Also at Hamilton Kent, Ricardo Cadete has been named director of manufacturing. Cadete has more than 25 years of experience in manufacturing.

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### **Fraser retires from Nucor-Laurel Steel**

Grant Fraser retired April 2 after 48 years in the steel and wire reinforcement industry. Fraser held positions at Stelco, Frost Fence, LEC Steel, Laurel-LEC Steel and most recently Nucor-Laurel Steel.



Grant Fraser



Fraser has been an active member in multiple trade associations, including NPCA, OCPA, CCPA and CPA. His focus within these associations centered on making the industry better as a whole and helping Nucor-Laurel customers thrive within it.



E. Max Hoene

**Hoene retires from Advanced Concrete Technologies**

E. Max Hoene, co-founder of Advanced Concrete Technologies, retired March 31 after 32 years at the helm of

the New Hampshire-based mixing/batching plant and equipment supplier.

Hoene will continue to support ACT in a senior advisory position.



Dan Durant

**Durant Named VP of sales at MAX USA**

Dan Durant is now the vice president of sales for eastern North America at MAX USA. Durant has been with the company 5 1/2 years,

working with steel reinforcing contractors to plan safe and cost-effective construction strategies by integrating rebar tying technology.

Also at MAX USA, Brendan Shutts was hired as Southeast Regional sales associate, Jeff Brian as West Regional sales executive, and Zak Bornhoft as Midwest Regional sales executive.

**Smith-Midland Welcomes Corbett as VP of Operations**

Kevin Corbett has been hired as vice president of operations for the Smith-Midland Corporation leadership team. A veteran of



Kevin Corbett

the U.S. Marine Corps, Corbett has a master's degree in business administration and a bachelor's degree in history.

In his role at the Virginia plant, Corbett takes

responsibility for the production, delivery and installation of the company's line of products and services.

**Gauthe named VP at Nance Precast Concrete Products**

Nance Precast Concrete Products, located in Piedmont, Okla., announced that Brandon Gauthe was named vice



Brandon Gauthe

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president of sales and marketing. Gauthier joined Nance Precast in 2012.

### ClearSpan Structures Offers New System for Corrosion Resistance



ClearSpan Structures has introduced the PPG PSX 700FD painting system, providing protection against corrosion, chemicals, abrasions and more – available with ClearSpan's I-Beam frames. The addition of PPG's painting system enables the structures to withstand the harshest environments and promotes a long lifespan.

### Evercast Acquires Precast Supply

Evercast recently acquired Precast Supply Co., based in Concord, N.C.

Following the acquisition, Mark Howard will remain as the leader of Precast Supply and will be a member of Evercast's senior leadership team, focusing on expanding in key growth markets.

### Sika reorganizes two new acquisitions

Sika Corp. announced the merger of Sika Butterfield Color and Sika Scofield to create a line of decorative concrete products known as SikaColor, SikaCem, and SikaStamp. Sika Corp. offers engineered decorative concrete coloring, texturing, refurbishment and performance systems.

### Wieser Concrete acquires Minnesota Precast Industries

Wieser Concrete Products recently acquired Minnesota Precast Industries of Rosemount, Minn., formerly owned by Brett Twining.

The facility will continue to manufacture Wieser's line of precast products, including large septic tanks (up to 40,000 gallons) alongside products for the agricultural, highway, commercial and underground markets.



Leah Clark

### Titan 3000 Support Team Adds Clark

Leah Clark has joined Muka Development Group in a technical support role, assisting users of the Titan 3000 Precast

Management System software.

Clark will provide technical support to meet the needs of Titan 3000 users.



Tim Laborde

### Coval Group working with Laborde Technical Solutions

Coval Group, a Stafford, Texas-based manufacturer of specialty preventive surface

treatments, appointed Laborde Technical Solutions as engineering projects marketing advisors to the oil and energy segments.



Tim Gerbus

### Gerbus Joins the Taylor Sales Team

Tim Gerbus is the new allied equipment product and sales manager for Taylor Machine Works. Gerbus was the director of key

accounts for LiuGong North America. Before that, he served as director of sales for Terex, overseeing its material handling brand, Fuchs.

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# CALENDAR OF EVENTS



**Oct. 28-30, 2021**  
**NPCA 56TH ANNUAL CONVENTION**

The Broadmoor Hotel  
Colorado Springs, Colo.



**March 3-5, 2022**  
**THE PRECAST SHOW 2022**

Kansas City Convention Center  
Kansas City, Mo.



**Nov. 3-5, 2022**  
**NPCA 57TH ANNUAL CONVENTION**

Omni Amelia Island Resort  
Amelia Island, Fla.



For the most up-to-date  
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## ADVERTISERS INDEX

Afinitas .....	23, 108
All Erection & Crane Rental Corp. ....	53
Allplan Inc. ....	27
Besser Company .....	48
CF Metals Inc. ....	54
Cintas .....	57
Concrete Sealants Inc. ....	47
EJ .....	39
GCI Pipe Products Inc. ....	106
Haarup North America Inc. ....	2
Hamilton Form Co. ....	4
Irving Equipment LLC .....	14
Johnson Curing Systems .....	56
Kraft Curing Systems Inc. ....	41
LTM Concrete .....	9
MAX USA Corp. ....	22
mbk Maschinenbau GmbH .....	16
Oklahoma/Iowa Steel & Wire Co. ....	40
Pennsylvania Insert Corp. ....	17
Polylok Inc. ZABEL .....	Tab back
Precise Forms Inc. ....	55
Press-Seal Corporation .....	17
RoMix Inc. ....	51
Sioux Corporation .....	25
Solimar Pneumatics .....	10
Strike Products .....	Tab front
Titan 3000 Precast Management System. ....	107
Tucker's Machine & Steel Service Inc. ....	7
Western Forms Inc. ....	49

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34

34

36

36

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# Buyer's Guide

**Looking for supplies and equipment? You've come to the right place.** This Buyer's Guide provides a comprehensive list of suppliers of the products and services used by precast concrete manufacturers. This listing, current as of July 19, 2021, includes the key products and services used by producers.

- **SUPPLIERS** An alphabetical listing of NPCA Associate members begins on the facing page. Use this section to view all products and services offered by each company.
- **PRODUCTS** To search for a specific product, please turn to page 85 to find the companies that offer that product.

Many of these companies will be exhibiting at The Precast Show 2022 to be held March 3-5, 2022, in Kansas City, Mo. Whether or not you plan to attend The Precast Show, you can also find a complete list of products and services on NPCA's website at [precast.org](http://precast.org). Just click on the link labeled "Find Precast Products & Supplies" and select "Supplier". Then select a product from the drop-down menu for a complete list of NPCA Associate Members offering that particular product along with contact information and website addresses.

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<b>CONCRETE - RAW MATERIALS</b>	<b>92</b>
<b>CONSULTING SERVICES</b>	<b>92</b>
<b>DELIVERY EQUIPMENT</b>	<b>92</b>
<b>FORMS/MOLDS</b>	<b>93</b>
<b>FRANCHISOR/LICENSOR OF PRODUCT SYSTEMS</b>	<b>94</b>
<b>GASKETS/SEALERS</b>	<b>95</b>
<b>HOLLOW CORE EQUIPMENT</b>	<b>96</b>
<b>MANAGEMENT TOOLS &amp; OTHER SERVICES</b>	<b>96</b>
<b>MATERIAL HANDLING</b>	<b>98</b>
<b>PLANT EQUIPMENT</b>	<b>99</b>
<b>REINFORCEMENT</b>	<b>103</b>
<b>SAFETY EQUIPMENT</b>	<b>104</b>
<b>SOFTWARE SERVICES</b>	<b>104</b>
<b>SURFACE PREPARATION</b>	<b>105</b>
<b>SYSTEMS</b>	<b>105</b>
<b>TESTING SERVICES</b>	<b>105</b>
<b>VENEER</b>	<b>105</b>

## Admixtures - Chemical

Buildtech Sourcing LLC, Boynton Beach, FL  
 Chryso Inc., Rockwall, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 Eden Innovations LLC, Littleton, CO  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Omya Inc., Cincinnati, OH  
 Penetron, East Setauket, NY  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Wagman Metal Products Inc., York, PA

### Accelerating Admixtures

Chryso Inc., Rockwall, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY

### Air Entraining Admixtures

Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ

### ASR Preventive Admixtures

Boral Resources, Taylorsville, GA  
 Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Hess Pumice Products, Malad City, ID  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY  
 Wagman Metal Products Inc., York, PA

### Corrosion Inhibiting Admixtures

APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Penetron, East Setauket, NY  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ

### Integral Water Repellent Admixtures

Buildtech Sourcing LLC, Boynton Beach, FL  
 Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ

### MIC Protection

APM LLC, Johnston, IA  
 Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Don Construction Products Inc., Lancaster, SC  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Penetron, East Setauket, NY  
 RussTech Inc., Louisville, KY  
 Xypex Chemical Corp., Richmond, Canada

### Other Admixtures - Chemical

APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Eden Innovations LLC, Littleton, CO  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Omya Inc., Cincinnati, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY  
 TruAbrabives by Strategic Materials, Holmes, PA  
 Wagman Metal Products Inc., York, PA  
 Xypex Chemical Corp., Richmond, Canada

### Set Retarding Admixtures

Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY

### Strength Enhancing Admixtures

Buildtech Sourcing LLC, Boynton Beach, FL  
 Don Construction Products Inc., Lancaster, SC  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Trinic LLC, Kirkwood, NY  
 Wagman Metal Products Inc., York, PA

### Superplasticizing Admixtures

Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Trinic LLC, Kirkwood, NY

### Viscosity Modifying Admixtures

Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY

### Water Reducing Admixtures

Chryso Inc., Rockwall, TX  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Trinic LLC, Kirkwood, NY  
 Wagman Metal Products Inc., York, PA

## Admixtures - Mineral

Haarup North America Inc., Portland, OR  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Omya Inc., Cincinnati, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 TruAbrabives by Strategic Materials, Holmes, PA

### Abrasives

Abrasives Inc., Glen Ullin, ND  
 TruAbrabives by Strategic Materials, Holmes, PA

## Fly Ash

Boral Resources, South Jordan, UT  
 Boral Resources, Taylorsville, GA  
 Hess Pumice Products, Malad City, ID  
 Ozinga Cement, Mokena, IL  
 Separation Technologies LLC, Roanoke, VA

## Ground Granulated Blast Furnace Slag

Ozinga Cement, Mokena, IL  
 TruAbrasives by Strategic Materials, Holmes, PA

## Metakaolin

GCP Applied Technologies, Cambridge, MA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Trinic LLC, Kirkwood, NY

## Other Admixtures - Mineral

GCP Applied Technologies, Cambridge, MA  
 Hess Pumice Products, Malad City, ID  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Omya Inc., Cincinnati, OH  
 RussTech Inc., Louisville, KY  
 Smooth-On Inc., Macungie, PA  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Wagman Metal Products Inc., York, PA

## Silica Fume

Boral Resources, Taylorsville, GA  
 Chryso Inc., Rockwall, TX  
 GCP Applied Technologies, Cambridge, MA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Ozinga Cement, Mokena, IL  
 REFCOTEC, Orrville, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Trinic LLC, Kirkwood, NY

# Batching Equipment

Advanced Concrete Technologies Inc., Greenland, NH  
 Columbia Machine Inc., Vancouver, WA  
 Egan Company, Champlin, MN  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Jonel Engineering, Fullerton, CA  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA  
 Walter Cleaning Systems, Orlando, FL

## Aggregate/Water Heating & Concrete Curing

Advanced Concrete Technologies Inc., Greenland, NH  
 American Geothermal Inc., Murfreesboro, TN  
 Besser Company, Alpena, MI  
 Egan Company, Champlin, MN  
 Johnson Curing Systems, Cedar Rapids, IA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Liebherr USA Co., Newport News, VA  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Steam Engineering, Aurora, Canada  
 Tecwill Oy, Oakville, Canada  
 Voeller Mixers, Port Washington, WI

## Batch Plants

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cleco Manufacturing, Hudson, NH  
 Columbia Machine Inc., Vancouver, WA  
 Del Zotto Products Inc., Wrenshall, MN  
 Elematic Inc., Brookfield, WI  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 ProAll, Olds, Canada  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Strong Products Inc., Quincy, MI  
 Tecwill Oy, Oakville, Canada  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA  
 Walter Cleaning Systems, Orlando, FL

## Batching/Mixing Controls

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cleco Manufacturing, Hudson, NH  
 Columbia Machine Inc., Vancouver, WA  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Elettrondata North America Inc., Grantsville, MD  
 Haarup North America Inc., Portland, OR  
 Hydronix, Harbor Springs, MI  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Jonel Engineering, Fullerton, CA  
 Liebherr USA Co., Newport News, VA  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Mixer Systems Inc., Pewaukee, WI  
 MPAQ Automation Inc., Mississauga, Canada  
 Ohio Electric Control Inc., Ashland, OH  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Strong Products Inc., Quincy, MI  
 Tecwill Oy, Oakville, Canada  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Batchwater Heating & Cooling

American Geothermal Inc., Murfreesboro, TN  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Liebherr USA Co., Newport News, VA  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Steam Engineering, Aurora, Canada  
 Tecwill Oy, Oakville, Canada  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI

## Computer Hardware/Software (Mix Design and Batching)

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Elettrondata North America Inc., Grantsville, MD  
 GCP Applied Technologies, Cambridge, MA  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Jonel Engineering, Fullerton, CA  
 Liebherr USA Co., Newport News, VA  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Mixer Systems Inc., Pewaukee, WI  
 MPAQ Automation Inc., Mississauga, Canada  
 Ohio Electric Control Inc., Ashland, OH  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI

## Conveyors

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Columbia Machine Inc., Vancouver, WA  
 Elematic Inc., Brookfield, WI  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Putzmeister America Inc., Sturtevant, WI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Slab Innovation Inc., St-Hubert, Canada  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Fiber Doser

Advanced Concrete Technologies Inc., Greenland, NH  
 FiberForce by ABC Polymer, Helena, AL  
 FORTA Concrete Fiber, Grove City, PA  
 GCP Applied Technologies, Cambridge, MA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Solomon Colors, Springfield, IL  
 Tecwill Oy, Oakville, Canada  
 Voeller Mixers, Port Washington, WI



## Mixer Liners

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Elematic Inc., Brookfield, WI  
 Haarup North America Inc., Portland, OR  
 habermann materials, Witten, Germany, Germany  
 Industrial Services International LLC, Potomac, MD  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Sicoma North America Inc., Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Mixer Wear Parts

Besser Company, Alpena, MI  
 Elematic Inc., Brookfield, WI  
 Haarup North America Inc., Portland, OR  
 habermann materials, Witten, Germany, Germany  
 Industrial Services International LLC, Potomac, MD  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Mixers/Pans

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 BN Products USA, Wickenburg, AZ  
 Cleco Manufacturing, Hudson, NH  
 Columbia Machine Inc., Vancouver, WA  
 Elematic Inc., Brookfield, WI  
 EZG Manufacturing, Waterford, OH  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Sicoma North America Inc., Clearwater, FL  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Mobile Batching Plants

Besser Company, Alpena, MI  
 EZG Manufacturing, Waterford, OH  
 IMER Group, Southlake, TX  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 ProAll, Olds, Canada  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Tecwill Oy, Oakville, Canada  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI

## Other Batching Equipment

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 GCP Applied Technologies, Cambridge, MA  
 habermann materials, Witten, Germany, Germany  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 Marcotte Systems, Boucherville, Canada  
 Martin Engineering, Neponset, IL  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 ProAll, Olds, Canada  
 Putzmeister America Inc., Sturtevant, WI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 Skako Concrete Inc., San Diego, CA  
 Solomon Colors, Springfield, IL  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Venture Measurement, Spartanburg, SC  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA  
 Walter Cleaning Systems, Orlando, FL

## Other Mixer Products

BHS - Sonthofen Inc., Charlotte, NC  
 BN Products USA, Wickenburg, AZ  
 Columbia Machine Inc., Vancouver, WA  
 EZG Manufacturing, Waterford, OH  
 Haarup North America Inc., Portland, OR  
 habermann materials, Witten, Germany, Germany  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 ProAll, Olds, Canada  
 Putzmeister America Inc., Sturtevant, WI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Sicoma North America Inc., Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Strong Products Inc., Quincy, MI  
 Tecwill Oy, Oakville, Canada  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 Walter Cleaning Systems, Orlando, FL

## Planetary Mixers

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Elematic Inc., Brookfield, WI  
 Haarup North America Inc., Portland, OR  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Sicoma North America Inc., Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA  
 Walter Cleaning Systems, Orlando, FL

## Twin Shaft Mixers

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 BHS - Sonthofen Inc., Charlotte, NC  
 Elematic Inc., Brookfield, WI  
 IMER Group, Southlake, TX  
 Industrial Services International LLC, Potomac, MD  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 Mixer Systems Inc., Pewaukee, WI  
 Pathfinder Systems, Holland, MI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Sicoma North America Inc., Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA  
 Walter Cleaning Systems, Orlando, FL

## Used Batching Equipment

American Geothermal Inc., Murfreesboro, TN  
 Besser Company, Alpena, MI  
 Del Zotto Products Inc., Wrenshall, MN  
 iwi Concrete Equipment Group, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 ProAll, Olds, Canada  
 SIMEM America Corp., San Antonio, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI

## Chemicals

ALP Supply, Fairless Hills, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Cresset Chemical Co., Weston, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Norweco Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 Volatile Free Inc., Brookfield, WI

## Cleaning Agents

Buildtech Sourcing LLC, Boynton Beach, FL  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 CWolf Industries LLC, Houston, TX  
 Dayton Superior Corp., Miamisburg, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 ICC Distribution Group, Des Moines, IA  
 Nox-Crete Products Group, Omaha, NE  
 RoMix Inc., Euless, TX  
 Solomon Colors, Springfield, IL  
 SpecChem LLC, Kansas City, MO  
 Trinic LLC, Kirkwood, NY  
 Wagman Metal Products Inc., York, PA

## Coatings

AGRU America Inc., Georgetown, SC  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Concrete Sealants Inc., Tipp City, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Coopers Creek Chemical Corp., West Conshohocken, PA  
 Cresset Chemical Co., Weston, OH  
 ErgonArmor, Flowood, MS  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 ICC Distribution Group, Des Moines, IA  
 Isotec International, Canton, GA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nawkaw Corp., Bogart, GA  
 Nox-Crete Products Group, Omaha, NE  
 Penetron, East Setauket, NY  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sealing Systems Inc., Loretto, MN  
 Sika Corporation, Lyndhurst, NJ  
 SpecChem LLC, Kansas City, MO  
 Thermion Inc., Poulsbo, WA  
 Trinic LLC, Kirkwood, NY  
 Volatile Free Inc., Brookfield, WI  
 Wagman Metal Products Inc., York, PA  
 Xypex Chemical Corp., Richmond, Canada

## Concrete Stains & Pigments

Contractors Materials Co./MMI, Cincinnati, OH  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 ICC Distribution Group, Des Moines, IA  
 Nawkaw Corp., Bogart, GA  
 Nox-Crete Products Group, Omaha, NE  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Solomon Colors, Springfield, IL  
 Trinic LLC, Kirkwood, NY

## Construction Chemicals

ALP Supply, Fairless Hills, PA  
 Chryso Inc., Rockwall, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 ICC Distribution Group, Des Moines, IA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 SpecChem LLC, Kansas City, MO  
 Strong Products Inc., Quincy, MI  
 Wagman Metal Products Inc., York, PA

## Curing Compounds

Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 RussTech Inc., Louisville, KY  
 SpecChem LLC, Kansas City, MO  
 Trinic LLC, Kirkwood, NY

## Dust Control Products

Contractors Materials Co./MMI, Cincinnati, OH  
 Elematic Inc., Brookfield, WI  
 Euclid Chemical Co., Cleveland, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 MCT Group, Reno, NV  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY

## In-Form Surface Retarders

GCP Applied Technologies, Cambridge, MA

## Lubricants

A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Concrete Sealants Inc., Tipp City, OH  
 GCP Applied Technologies, Cambridge, MA  
 Hamilton Kent, Toronto, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 M.A. Industries Inc., Peachtree City, GA  
 Polylok Inc. ZABEL, Wallingford, CT  
 RoMix Inc., Euless, TX  
 Strong Products Inc., Quincy, MI

## Other Chemicals

ALP Supply, Fairless Hills, PA  
 Boral Resources, South Jordan, UT  
 Chryso Inc., Rockwall, TX  
 Cresset Chemical Co., Weston, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 Euclid Chemical Co., Cleveland, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 GCP Applied Technologies, Cambridge, MA  
 Hamilton Kent, Toronto, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 ICC Distribution Group, Des Moines, IA  
 Isotec International, Canton, GA  
 Jet Inc., Cleveland, OH  
 Knox Concrete Consultants LLC, Osteen, FL  
 Leviat, Riverview, FL  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 PoreShield (Indiana Soybean Alliance), Indianapolis, IN  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Smooth-On Inc., Macungie, PA  
 Strong Products Inc., Quincy, MI  
 TruAbrasives by Strategic Materials, Holmes, PA  
 US Formliner Inc., Athens, GA  
 Volatile Free Inc., Brookfield, WI  
 Wagman Metal Products Inc., York, PA

## Pigments

Contractors Materials Co./MMI, Cincinnati, OH  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Ormya Inc., Cincinnati, OH  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Solomon Colors, Springfield, IL  
 Trinic LLC, Kirkwood, NY

## Release Agents

Afinitas Concrete Accessories, Mediapolis, IA  
 Afinitas Equipment and Automation, Mediapolis, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Chem-Trend LP, Howell, MI  
 Chryso Inc., Rockwall, TX  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 CWolf Industries LLC, Houston, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Don Construction Products Inc., Lancaster, SC  
 ErgonArmor, Flowood, MS  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 GCP Applied Technologies, Cambridge, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 Isotec International, Canton, GA  
 Leviat, Riverview, FL  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 Precise Forms Inc., Bates City, MO  
 REFCOTEC, Orrville, OH  
 RoMix Inc., Euless, TX  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Solomon Colors, Springfield, IL  
 SpecChem LLC, Kansas City, MO  
 Strong Products Inc., Quincy, MI  
 Trinic LLC, Kirkwood, NY  
 US Formliner Inc., Athens, GA  
 Wagman Metal Products Inc., York, PA  
 Western Forms Inc., Kansas City, MO

## Rust Preventive Chemicals

A-Lok Products Inc., Bristol, PA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 ICC Distribution Group, Des Moines, IA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 RoMix Inc., Euless, TX  
 Sika Corporation, Lyndhurst, NJ



## Sealants

ALP Supply, Fairless Hills, PA  
 Chryso Inc., Rockwall, TX  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 CWolf Industries LLC, Houston, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Del Zotto Products Inc., Wrenshall, MN  
 Don Construction Products Inc., Lancaster, SC  
 ErgonArmor, Flowood, MS  
 Euclid Chemical Co., Cleveland, OH  
 GCP Applied Technologies, Cambridge, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 ICC Distribution Group, Des Moines, IA  
 Isotec International, Canton, GA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Nox-Crete Products Group, Omaha, NE  
 Penetron, East Setauket, NY  
 Polylok Inc. ZABEL, Wallingford, CT  
 PoreShield (Indiana Soybean Alliance), Indianapolis, IN  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 RoMix Inc., Euless, TX  
 RussTech Inc., Louisville, KY  
 Sealing Systems Inc., Loretto, MN  
 Sika Corporation, Lyndhurst, NJ  
 Solomon Colors, Springfield, IL  
 Trelleborg Pipe Seals, Milford, NH  
 Trinic LLC, Kirkwood, NY  
 Universal Polymer & Rubber Ltd., Middlefield, OH  
 Wagman Metal Products Inc., York, PA

## Waterproofing

AGRU America Inc., Georgetown, SC  
 A-Lok Products Inc., Bristol, PA  
 APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Chryso Inc., Rockwall, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 ICC Distribution Group, Des Moines, IA  
 Marubeni America Corporation (MAC), Harrison, NY  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nox-Crete Products Group, Omaha, NE  
 Penetron, East Setauket, NY  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 RussTech Inc., Louisville, KY  
 Sika Corporation, Lyndhurst, NJ  
 SpecChem LLC, Kansas City, MO  
 Xypex Chemical Corp., Richmond, Canada

## Concrete Accessories

AGRU America Inc., Georgetown, SC  
 ALP Supply, Fairless Hills, PA  
 Amifast, Liberty Hill, TX  
 Blackthorn LLC, Clayton, OH  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Cresset Chemical Co., Weston, OH  
 CV International Plastics Inc., Chateaugay, Canada  
 Dayton Superior Corp., Miamisburg, OH  
 Deslauriers Inc., La Grange Park, IL  
 Hoot Systems LLC, Lake Charles, LA  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 LTM Concrete, Denver, CO  
 Texaloy Foundry, Floresville, TX  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Walter Cleaning Systems, Orlando, FL

## Access Control- Electric Locks/Keyless Entry/Power Supplies

Integrated Entry Systems, Niles, OH

## ADA Components

Contractors Materials Co./MMI, Cincinnati, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Integrated Entry Systems, Niles, OH  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 Tuf-Tite Inc., Lake Zurich, IL

## Adjustment Risers and Extensions

Capitol Foundry of VA Inc., Virginia Beach, VA  
 D & L Supply Co. Inc., Lindon, UT  
 E.J. East Jordan, MI  
 Hamilton Kent, Toronto, Canada  
 Infiltrator Water Technologies, Old Saybrook, CT  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Neenah Foundry Co., Neenah, WI  
 RimRiser, Vancouver, WA  
 Serampore Industries Pvt Ltd. Inc. dba SIP Industries, Houston, TX  
 U.S. Foundry & Manufacturing Corp., Medley, FL

## Aluminum Doors

Capitol Foundry of VA Inc., Virginia Beach, VA  
 D & L Supply Co. Inc., Lindon, UT  
 E.J. East Jordan, MI  
 Haala Industries Inc., Sleepy Eye, MN  
 Integrated Entry Systems, Niles, OH  
 Inwesco Inc., Fort Worth, TX  
 Nystrom Inc., Minneapolis, MN  
 Ohio Gratings Inc., Canton, OH  
 Pennsylvania Insert Corp., Royersford, PA  
 TruAbrasives by Strategic Materials, Holmes, PA  
 U.S. Foundry & Manufacturing Corp., Medley, FL  
 U.S.F. Fabrication Inc., Hialeah, FL

## Aluminum Hatch Covers

Ohio Gratings Inc., Canton, OH

## Anchors/Fasteners

ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 Amifast, Liberty Hill, TX  
 Barsplice Products Inc., Dayton, OH  
 Blackthorn LLC, Clayton, OH  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Haala Industries Inc., Sleepy Eye, MN  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Iwi Concrete Equipment Group, Norcross, GA  
 King Steel Fasteners, Oxford, MI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Newcastle Supply LLC, Indianapolis, IN  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pennsylvania Insert Corp., Royersford, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Press-Seal Corporation, Fort Wayne, IN  
 Schlüsselbauer North America LLC, Nashville, TN  
 Sika Corporation, Lyndhurst, NJ  
 TruAbrasives by Strategic Materials, Holmes, PA

## Bonding

CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Euclid Chemical Co., Cleveland, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Leviat, Riverview, FL  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Sika Corporation, Lyndhurst, NJ  
 SpecChem LLC, Kansas City, MO

## Brick Embed Systems

ALP Supply, Fairless Hills, PA  
 Custom Rock Formliner, St. Paul, MN

## Builders Hardware & Accessories

ALP Supply, Fairless Hills, PA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Integrated Entry Systems, Niles, OH  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Nox-Crete Products Group, Omaha, NE

## Cable Racks

Amifast, Liberty Hill, TX  
 Inwesco Inc., Fort Worth, TX  
 Underground Devices Inc., Northbrook, IL

## Concrete/Grout Pumps

EZG Manufacturing, Waterford, OH  
 IMER Group, Southlake, TX  
 Putzmeister America Inc., Sturtevant, WI  
 Ratec LLC, Clearwater, FL  
 Corrosion Resistant Doors/Stainless/FRP/Aluminum  
 D & L Supply Co. Inc., Lindon, UT  
 Integrated Entry Systems, Niles, OH  
 Ohio Gratings Inc., Canton, OH

## Custom Steel Fabrication

A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck,  
 Lower Saxony, Germany  
 Contractors Materials Co./MMI, Cincinnati, OH  
 D & L Supply Co. Inc., Lindon, UT  
 Del Zotto Products Inc., Wrenshall, MN  
 E.J. East Jordan, MI  
 Inwesco Inc., Fort Worth, TX  
 MCT Group, Reno, NV  
 MSP Structures Inc., Granby, Canada  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 StelCrete Industries Ltd., Welland, Canada  
 Vince Hagan Company (The), Sunnysvale, TX

## Domestic Utility Anchors

American Step Co. Inc., Griffin, GA  
 Dayton Superior Corp., Miamisburg, OH

## Doors – Access Panels & Hatches

D & L Supply Co. Inc., Lindon, UT  
 E.J. East Jordan, MI  
 Integrated Entry Systems, Niles, OH  
 Inwesco Inc., Fort Worth, TX  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 RimRiser, Vancouver, WA

## Doors – Steel/Bullet/Blast/Sound Rated

D & L Supply Co. Inc., Lindon, UT  
 Haala Industries Inc., Sleepy Eye, MN  
 Integrated Entry Systems, Niles, OH  
 Ohio Gratings Inc., Canton, OH

## Drop Anchors

American Step Co. Inc., Griffin, GA  
 BN Products USA, Wickenburg, AZ  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL

## Duct Terminators

Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Pennsylvania Insert Corp., Royersford, PA

## Effluent Filters

Jet Inc., Cleveland, OH  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Polylok Inc. ZABEL, Wallingford, CT  
 Tuf-Tite Inc., Lake Zurich, IL

## Effluent Pumps

Ashland Water Group, Ashland, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Infiltrator Water Technologies, Old Saybrook, CT  
 Jet Inc., Cleveland, OH  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Polylok Inc. ZABEL, Wallingford, CT

## Epoxy-Coated Products

ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 APM LLC, Johnston, IA  
 Barsplice Products Inc., Dayton, OH  
 CF Metals Inc., Fort Worth, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Epoxy Interest Group of CRSI, Schaumburg, IL  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Leviat, Riverview, FL  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 StelCrete Industries Ltd., Welland, Canada  
 Trelleborg Pipe Seals, Milford, NH  
 TruAbrasives by Strategic Materials, Holmes, PA

## Fiberglass Products

ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Integrated Entry Systems, Niles, OH  
 Leviat, Riverview, FL  
 Press-Seal Corporation, Fort Wayne, IN  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 SF Tec Inc., Montreal, Canada  
 Trelleborg Pipe Seals, Milford, NH  
 TruAbrasives by Strategic Materials, Holmes, PA

## Foundation Anchors

ALP Supply, Fairless Hills, PA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Haala Industries Inc., Sleepy Eye, MN  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Sika Corporation, Lyndhurst, NJ  
 StelCrete Industries Ltd., Welland, Canada  
 TruAbrasives by Strategic Materials, Holmes, PA

## Frames & Grates

ALP Supply, Fairless Hills, PA  
 Capitol Foundry of VA Inc., Virginia Beach, VA  
 D & L Supply Co. Inc., Lindon, UT  
 Effluent Design & Fabrication LLC, Flemington, NJ  
 EJ, East Jordan, MI  
 Haala Industries Inc., Sleepy Eye, MN  
 Inwesco Inc., Fort Worth, TX  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 RimRiser, Vancouver, WA  
 Serampore Industries Pvt Ltd. Inc. dba SIP Industries, Houston, TX  
 Strong Products Inc., Quincy, MI  
 U.S. Foundry & Manufacturing Corp., Medley, FL  
 U.S.F. Fabrication Inc., Hialeah, FL

## Frames & Grates - Adjustment Riser Rings

A-Lok Products Inc., Bristol, PA  
 Capitol Foundry of VA Inc., Virginia Beach, VA  
 D & L Supply Co. Inc., Lindon, UT  
 EJ, East Jordan, MI  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Polylok Inc. ZABEL, Wallingford, CT  
 RimRiser, Vancouver, WA  
 Serampore Industries Pvt Ltd. Inc. dba SIP Industries, Houston, TX  
 U.S. Foundry & Manufacturing Corp., Medley, FL

## Inserts

ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 Amifast, Liberty Hill, TX  
 Barsplice Products Inc., Dayton, OH  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 CWolf Industries LLC, Houston, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Hamilton Kent, Toronto, Canada  
 JVI Inc., Lincolnwood, IL  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Newcastle Supply LLC, Indianapolis, IN  
 Ohio Gratings Inc., Canton, OH  
 Pennsylvania Insert Corp., Royersford, PA  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 RimRiser, Vancouver, WA  
 Smooth-On Inc., Macungie, PA

## Insulation

Contractors Materials Co./MMI, Cincinnati, OH  
 iwi Concrete Equipment Group, Norcross, GA  
 Sika Corporation, Lyndhurst, NJ

## Liners

AGRU America Inc., Georgetown, SC  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Custom Rock Formliner, St. Paul, MN  
 Doric Products, Marshall, IL  
 habermann materials, Witten, Germany, Germany  
 Industrial Services International LLC, Potomac, MD  
 Strike Products, Cannon Falls, MN  
 Strong Products Inc., Quincy, MI  
 Sylvan Precast Systems, Portland, OR  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX  
 Trelleborg Pipe Seals, Milford, NH  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Verti-Crete LLC, Bluffdale, UT

## Magnets

Afinitas Concrete Accessories, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Elematic Inc., Brookfield, WI  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Hamilton Form Co., Fort Worth, TX  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Newcastle Supply LLC, Indianapolis, IN  
 Nox-Crete Products Group, Omaha, NE  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Press-Seal Corporation, Fort Wayne, IN  
 Ratec LLC, Clearwater, FL  
 Strike Products, Cannon Falls, MN  
 Superior Walls of America Ltd., New Holland, PA  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Weckermann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Zinc Magnet Products, Fort Collins, CO

## Manhole Rings and Covers

Capitol Foundry of VA Inc., Virginia Beach, VA  
 D & L Supply Co. Inc., Lindon, UT  
 EJ, East Jordan, MI  
 Haala Industries Inc., Sleepy Eye, MN  
 Hamilton Kent, Toronto, Canada  
 Inwesco Inc., Fort Worth, TX  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 RimRiser, Vancouver, WA  
 Serampore Industries Pvt Ltd. Inc. dba SIP Industries, Houston, TX  
 Strike Products, Cannon Falls, MN  
 U.S. Foundry & Manufacturing Corp., Medley, FL

## Manhole Steps

ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 D & L Supply Co. Inc., Lindon, UT  
 Inwesco Inc., Fort Worth, TX  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Lane International Corp., Tualatin, OR  
 M.A. Industries Inc., Peachtree City, GA  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Neenah Foundry Co., Neenah, WI  
 Ohio Gratings Inc., Canton, OH  
 Schlüsselbauer North America LLC, Nashville, TN  
 Strong Products Inc., Quincy, MI  
 Western Forms Inc., Kansas City, MO

## Manhole/Pipe Liners

Afinitas Equipment and Automation, Mediapolis, IA  
 AGRU America Inc., Georgetown, SC  
 APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Concrete Sealants Inc., Tipp City, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 Schlüsselbauer North America LLC, Nashville, TN  
 Strike Products, Cannon Falls, MN  
 Strong Products Inc., Quincy, MI  
 Trelleborg Pipe Seals, Milford, NH  
 TruAbrasives by Strategic Materials, Holmes, PA

## Membranes

AGRU America Inc., Georgetown, SC  
 Concrete Sealants Inc., Tipp City, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Sika Corporation, Lyndhurst, NJ

## MIC Protective Membrane Liners

Buildtech Sourcing LLC, Boynton Beach, FL  
 Concrete Sealants Inc., Tipp City, OH



## Other Concrete Accessories

Afinitas Concrete Accessories, Mediapolis, IA  
 AGRU America Inc., Georgetown, SC  
 AIRMATIC Inc., Malvern, PA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 Amifast, Liberty Hill, TX  
 APM LLC, Johnston, IA  
 Barsplice Products Inc., Dayton, OH  
 Blackthorn LLC, Clayton, OH  
 BN Products USA, Wickenburg, AZ  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 CV International Plastics Inc., Chateaugay, Canada  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Del Zotto Products Inc., Wrenshall, MN  
 Effluent Design & Fabrication LLC, Flemington, NJ  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 GCP Applied Technologies, Cambridge, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hoot Systems LLC, Lake Charles, LA  
 JVI Inc., Lincolnwood, IL  
 King Steel Fasteners, Oxford, MI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 LTM Concrete, Denver, CO  
 M.A. Industries Inc., Peachtree City, GA  
 MCT Group, Reno, NV  
 New Steel Distributors International, Atlanta, GA  
 Nox-Crete Products Group, Omaha, NE  
 Nystrom Inc., Minneapolis, MN  
 Ohio Electric Control Inc., Ashland, OH  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Paragon Products, Mount Pleasant, IA  
 Pennsylvania Insert Corp., Royersford, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 POPIT Inc., Langhorne, PA  
 Precise Forms Inc., Bates City, MO  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 Rainstoppers, Shreveport, LA  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 Serampore Industries Pvt Ltd. Inc. dba SIP Industries, Houston, TX  
 SFTec Inc., Montreal, Canada  
 Smooth-On Inc., Macungie, PA  
 StelCrete Industries Ltd., Welland, Canada  
 Strike Products, Cannon Falls, MN  
 Strong Products Inc., Quincy, MI  
 Texaloy Foundry, Floresville, TX  
 Thermion Inc., Poulsbo, WA  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Tuf-Tite Inc., Lake Zurich, IL  
 Volatile Free Inc., Brookfield, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Walter Cleaning Systems, Orlando, FL  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Panel Pads

ALP Supply, Fairless Hills, PA  
 Amifast, Liberty Hill, TX  
 Blackthorn LLC, Clayton, OH  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 CV International Plastics Inc., Chateaugay, Canada  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Deslauriers Inc., La Grange Park, IL  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 JVI Inc., Lincolnwood, IL  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 LTM Concrete, Denver, CO  
 M.A. Industries Inc., Peachtree City, GA  
 Paragon Products, Mount Pleasant, IA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH

## Patching & Repair

A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 APM LLC, Johnston, IA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Euclid Chemical Co., Cleveland, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Leviat, Riverview, FL  
 Marubeni America Corporation (MAC), Harrison, NY  
 Nox-Crete Products Group, Omaha, NE  
 Penetron, East Setauket, NY  
 Performance Cement Systems, Temple, TX  
 Sika Corporation, Lyndhurst, NJ  
 SpecChem LLC, Kansas City, MO  
 Trelleborg Pipe Seals, Milford, NH  
 Xypex Chemical Corp., Richmond, Canada

## Prestress Hardware & Accessories

ALP Supply, Fairless Hills, PA  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Elematic Inc., Brookfield, WI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 LTM Concrete, Denver, CO  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 TruAbrasives by Strategic Materials, Holmes, PA

## Pulling Irons

American Step Co. Inc., Griffin, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Haala Industries Inc., Sleepy Eye, MN  
 Inwesco Inc., Fort Worth, TX  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Lane International Corp., Tualatin, OR  
 Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Pennsylvania Insert Corp., Royersford, PA

## Rebar Couplers & Terminators

Dayton Superior Corp., Miamisburg, OH  
 StelCrete Industries Ltd., Welland, Canada

## Rebar Ties/Clips Tools

AIRMATIC Inc., Malvern, PA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 BN Products USA, Wickenburg, AZ  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 iwi Concrete Equipment Group, Norcross, GA  
 King Steel Fasteners, Oxford, MI  
 Kodi Klip LLC, Lebanon, TN  
 LTM Concrete, Denver, CO  
 MAXUSA Corp., Plainview, NY  
 New Steel Distributors International, Atlanta, GA  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH

## Restrooms/Partitions/Accessories

Integrated Entry Systems, Niles, OH

## Security Devices

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Neenah Foundry Co., Neenah, WI

## Septic Tank Accessories

AGRU America Inc., Georgetown, SC  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 American Step Co. Inc., Griffin, GA  
 Ashland Water Group, Ashland, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Hoot Systems LLC, Lake Charles, LA  
 Infiltrator Water Technologies, Old Saybrook, CT  
 Jet Inc., Cleveland, OH  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Norweco Inc., Norwalk, OH  
 Ohio Electric Control Inc., Ashland, OH  
 Pennsylvania Insert Corp., Royersford, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 Trelleborg Pipe Seals, Milford, NH  
 Tuf-Tite Inc., Lake Zurich, IL

## Shims

ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Deslauriers Inc., La Grange Park, IL  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 JVI Inc., Lincolnwood, IL  
 Leviat, Riverview, FL  
 M.A. Industries Inc., Peachtree City, GA  
 Paragon Products, Mount Pleasant, IA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 RimRiser, Vancouver, WA  
 Sika Corporation, Lyndhurst, NJ

## Spacers - Concrete

ALP Supply, Fairless Hills, PA  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Elematic Inc., Brookfield, WI  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Molenaar North America Inc., Dacula, GA  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 RimRiser, Vancouver, WA  
 Strike Products, Cannon Falls, MN

## Spacers - Metal

Afinitas Concrete Accessories, Mediapolis, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteilttechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 CV International Plastics Inc., Chateaugay, Canada  
 D & L Supply Co. Inc., Lindon, UT  
 Dayton Superior Corp., Miamisburg, OH  
 Eastern States Steel Corp., Upper Saddle River, NJ  
 Haala Industries Inc., Sleepy Eye, MN  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Leviat, Riverview, FL  
 New Steel Distributors International, Atlanta, GA  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 RimRiser, Vancouver, WA  
 Strike Products, Cannon Falls, MN

## Spacers - Plastic

Afinitas Concrete Accessories, Mediapolis, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Amifast, Liberty Hill, TX  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Blackthorn LLC, Clayton, OH  
 CF Metals Inc., Fort Worth, TX  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 CV International Plastics Inc., Chateauguay, Canada  
 CWolf Industries LLC, Houston, TX  
 Dayton Superior Corp., Miamisburg, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Haala Industries Inc., Sleepy Eye, MN  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 Leviat, Riverview, FL  
 LTM Concrete, Denver, CO  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 New Steel Distributors International, Atlanta, GA  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Paragon Products, Mount Pleasant, IA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 RimRiser, Vancouver, WA  
 Strike Products, Cannon Falls, MN  
 Underground Devices Inc., Northbrook, IL

## Stair Nosings and Treads

D & L Supply Co. Inc., Lindon, UT  
 Nystrom Inc., Minneapolis, MN  
 Ohio Gratings Inc., Canton, OH

## Structural Beam Supports/Components

D & L Supply Co. Inc., Lindon, UT  
 MCT Group, Reno, NV  
 Ohio Gratings Inc., Canton, OH  
 Polylok Inc. ZABEL, Wallingford, CT  
 StelCrete Industries Ltd., Welland, Canada

## Structural Load Bearings

D & L Supply Co. Inc., Lindon, UT

## Thermal Shear Connectors

Afinitas Concrete Accessories, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 Dayton Superior Corp., Miamisburg, OH

## Trash Racks/Grating Assemblies

ALP Supply, Fairless Hills, PA  
 Effluent Design & Fabrication LLC, Flemington, NJ  
 Invesco Inc., Fort Worth, TX  
 Ohio Gratings Inc., Canton, OH

## Vents/Louvers – Fixed & Operable/Storm & Vandal Resistant

D & L Supply Co. Inc., Lindon, UT  
 Haala Industries Inc., Sleepy Eye, MN  
 Integrated Entry Systems, Niles, OH  
 Ohio Gratings Inc., Canton, OH  
 Polylok Inc. ZABEL, Wallingford, CT

## Wear Castings

D & L Supply Co. Inc., Lindon, UT  
 TEKA North America Inc., Chesapeake, VA  
 Texaloy Foundry, Floresville, TX

## Wind Storm (FBC/FEMA) Opening Components

Integrated Entry Systems, Niles, OH

## Concrete - Raw Materials

### Aggregates - Manufactured

Boral Resources, Taylorsville, GA  
 Omya Inc., Cincinnati, OH  
 TruAbrasives by Strategic Materials, Holmes, PA

### Aggregates - Natural

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Omya Inc., Cincinnati, OH  
 TruAbrasives by Strategic Materials, Holmes, PA

### Cement

Buzzi Unicem USA - Northeast Sales Office, Stockertown, PA  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 LafargeHolcim, Chicago, IL  
 Ozinga Cement, Mokena, IL  
 Concrete - Raw Materials  
 Omya Inc., Cincinnati, OH  
 Smooth-On Inc., Macungie, PA  
 TruAbrasives by Strategic Materials, Holmes, PA

### Lightweight Aggregates - Manufactured

Boral Resources, Taylorsville, GA  
 Omya Inc., Cincinnati, OH  
 Stalite Lightweight Aggregate, Salisbury, NC  
 Trinic LLC, Kirkwood, NY  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Wenger Manufacturing dba PlazrokUSA, Sabetha, KS

### Lightweight Aggregates - Natural

Hess Pumice Products, Malad City, ID

### Lightweight Synthetic Particles

LafargeHolcim, Chicago, IL

### Other Concrete Raw Materials

LafargeHolcim, Chicago, IL  
 Marubeni America Corporation (MAC), Harrison, NY  
 Omya Inc., Cincinnati, OH  
 SFTec Inc., Montreal, Canada  
 TruAbrasives by Strategic Materials, Holmes, PA

## Consulting Services

Buildtech Sourcing LLC, Boynton Beach, FL  
 Colorado Crane Operator School, Frederick, CO  
 Cranes 101, Bellingham, MA  
 OVERTON Safety Training Inc., Hillsboro, OR

### Crane and Rigging Related Inspections

Colorado Crane Operator School, Frederick, CO  
 Cranes 101, Bellingham, MA  
 EuroStone Machine Inc., Hilton Head Island, SC  
 Irving Equipment LLC, Tiffin, OH

### Crane and Rigging Related Training

Colorado Crane Operator School, Frederick, CO  
 Cranes 101, Bellingham, MA  
 Irving Equipment LLC, Tiffin, OH  
 OVERTON Safety Training Inc., Hillsboro, OR

### Safety and Health Related Services

Colorado Crane Operator School, Frederick, CO  
 Cranes 101, Bellingham, MA  
 Knox Concrete Consultants LLC, Osteen, FL  
 OVERTON Safety Training Inc., Hillsboro, OR  
 Venture Measurement, Spartanburg, SC

## Delivery Equipment

### Delivery Equipment

BIK Hydraulics Ltd., Toronto, Canada  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Palfinger North America, Niagara Falls, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Spancrete Machinery Corp., Waukesha, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany

### Other Delivery Equipment

Advanced Concrete Technologies Inc., Greenland, NH  
 BIK Hydraulics Ltd., Toronto, Canada  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 Novatech ApS, Aalborg, Denmark  
 Palfinger North America, Niagara Falls, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Spancrete Machinery Corp., Waukesha, WI  
 Tucker's Machine & Steel Service Inc., Leesburg, FL  
 Ultra-Span Technologies Inc., Winnipeg, Canada

### Rigging Equipment

BIK Hydraulics Ltd., Toronto, Canada  
 Blackthorn LLC, Clayton, OH  
 Capco Crane & Hoist Inc., Rowley, MA  
 Forklift Exchange Inc., Chicago, IL

### Trailer Mounted Cranes

BIK Hydraulics Ltd., Toronto, Canada  
 Fascan International Inc., Baltimore, MD  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 QMC Cranes LLC, Sparks, NV  
 Westminster Hydraulics Inc., Taneytown, MD

### Trailers

BIK Hydraulics Ltd., Toronto, Canada  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Forklift Exchange Inc., Chicago, IL  
 Irving Equipment LLC, Tiffin, OH  
 Novatech ApS, Aalborg, Denmark

### Truck Mounted Cranes

Altec Industries, Sterling, MA  
 BIK Hydraulics Ltd., Toronto, Canada  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Fascan International Inc., Baltimore, MD  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 Palfinger North America, Niagara Falls, Canada  
 QMC Cranes LLC, Sparks, NV  
 Westminster Hydraulics Inc., Taneytown, MD

### Trucks

BIK Hydraulics Ltd., Toronto, Canada  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Forklift Exchange Inc., Chicago, IL  
 Irving Equipment LLC, Tiffin, OH

### Used Delivery Equipment

BIK Hydraulics Ltd., Toronto, Canada  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 iwi Concrete Equipment Group, Norcross, GA



## Forms/Molds

ALP Supply, Fairless Hills, PA  
 Besser Company, Alpena, MI  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Dayton Superior Corp., Miamisburg, OH  
 Hamilton Form Co., Fort Worth, TX  
 Helsel Industries, Tualatin, OR  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Isotec International, Canton, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Precise Forms Inc., Bates City, MO  
 Smooth-On Inc., Macungie, PA  
 Spancrete Machinery Corp., Waukesha, WI  
 Stone Strong Systems, Omaha, NE  
 Strong Products Inc., Quincy, MI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 US Formliner Inc., Athens, GA  
 Volatile Free Inc., Brookfield, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Wall-Ties & Forms Inc., Shawnee, KS  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Western Forms Inc., Kansas City, MO  
 Wieser Form Fabrication, Menomonie, WI

### Architectural Form Liners

ALP Supply, Fairless Hills, PA  
 Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Custom Rock Formliner, St. Paul, MN  
 Dayton Superior Corp., Miamisburg, OH  
 Euclid Chemical Co., Cleveland, OH  
 Fitzgerald Formliners, Santa Ana, CA  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Sylvan Precast Systems, Portland, OR  
 US Formliner Inc., Athens, GA  
 Volatile Free Inc., Brookfield, WI

### Chamfer Strips

Afinitas Concrete Accessories, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Deslauriers Inc., La Grange Park, IL  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Fitzgerald Formliners, Santa Ana, CA  
 Hamilton Form Co., Fort Worth, TX  
 Hamilton Kent, Toronto, Canada  
 Helsel Industries, Tualatin, OR  
 Newcastle Supply LLC, Indianapolis, IN  
 Nox-Crete Products Group, Omaha, NE  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 Sika Corporation, Lyndhurst, NJ  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Zinc Magnet Products, Fort Collins, CO

### Custom Forms

Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 ALP Supply, Fairless Hills, PA  
 American Progress Group Corp., Chicago, IL  
 Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Besser Company, Alpena, MI  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cleco Manufacturing, Hudson, NH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Custom Rock Formliner, St. Paul, MN  
 D & L Supply Co. Inc., Lindon, UT  
 Deslauriers Inc., La Grange Park, IL  
 GCI Pipe Products Inc., Shawnee, KS  
 Hamilton Form Co., Fort Worth, TX  
 Helsel Industries, Tualatin, OR  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Isotec International, Canton, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Marks Metal Technology, Clackamas, OR  
 MSP Structures Inc., Granby, Canada  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pathfinder Systems, Holland, MI  
 Polylok Inc. ZABEL, Wallingford, CT  
 Precise Forms Inc., Bates City, MO  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Stone Strong Systems, Omaha, NE  
 Strong Products Inc., Quincy, MI  
 Superior Walls of America Ltd., New Holland, PA  
 Sylvan Precast Systems, Portland, OR  
 Topwerk America Inc., Houston, TX  
 Trigard, Danville, IL  
 Tucker's Machine & Steel Service Inc., Leesburg, FL  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 US Formliner Inc., Athens, GA  
 Verti-Crete LLC, Bluffdale, UT  
 Volatile Free Inc., Brookfield, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Western Forms Inc., Kansas City, MO  
 Wieser Form Fabrication, Menomonie, WI  
 Zinc Magnet Products, Fort Collins, CO

### Dry-Cast Forms

Afinitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 Besser Company, Alpena, MI  
 Cleco Manufacturing, Hudson, NH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Del Zotto Products Inc., Wrenshall, MN  
 GCI Pipe Products Inc., Shawnee, KS  
 Industrial Services International LLC, Potomac, MD  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Isotec International, Canton, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pathfinder Systems, Holland, MI  
 RimRiser, Vancouver, WA  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Strong Products Inc., Quincy, MI  
 Teksam ApS, Hanstholm, Denmark  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Wieser Form Fabrication, Menomonie, WI

### Formliners

ALP Supply, Fairless Hills, PA  
 Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Contractors Materials Co./MMI, Cincinnati, OH  
 CornerStone Wall Solutions Inc., Calgary, Canada  
 Custom Rock Formliner, St. Paul, MN  
 Dayton Superior Corp., Miamisburg, OH  
 Euclid Chemical Co., Cleveland, OH  
 Fitzgerald Formliners, Santa Ana, CA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Industrial Services International LLC, Potomac, MD  
 Isotec International, Canton, GA  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 SOMMER Precast Technology, Altheim, Germany  
 Strong Products Inc., Quincy, MI  
 Sylvan Precast Systems, Portland, OR  
 US Formliner Inc., Athens, GA  
 Verti-Crete LLC, Bluffdale, UT  
 Volatile Free Inc., Brookfield, WI

### Forms/Molds Accessories

Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Custom Rock Formliner, St. Paul, MN  
 Del Zotto Products Inc., Wrenshall, MN  
 Deslauriers Inc., La Grange Park, IL  
 Elematic Inc., Brookfield, WI  
 Hamilton Form Co., Fort Worth, TX  
 Hamilton Kent, Toronto, Canada  
 Isotec International, Canton, GA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 MSP Structures Inc., Granby, Canada  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pathfinder Systems, Holland, MI  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 Slab Innovation Inc., St-Hubert, Canada  
 Smooth-On Inc., Macungie, PA  
 Strike Products, Cannon Falls, MN  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Volatile Free Inc., Brookfield, WI  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Wieser Form Fabrication, Menomonie, WI  
 Zinc Magnet Products, Fort Collins, CO

## Hole Formers

A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 Amifast, Liberty Hill, TX  
 Blackthorn LLC, Clayton, OH  
 Del Zotto Products Inc., Wrenshall, MN  
 Deslauriers Inc., La Grange Park, IL  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Lane International Corp., Tualatin, OR  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pennsylvania Insert Corp., Royersford, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Precise Forms Inc., Bates City, MO  
 Precoc® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 RimRiser, Vancouver, WA  
 Schlüsselbauer North America LLC, Nashville, TN  
 Strike Products, Cannon Falls, MN  
 Strong Products Inc., Quincy, MI  
 U.S.F. Fabrication Inc., Hialeah, FL  
 Wieser Form Fabrication, Menomonie, WI  
 Zinc Magnet Products, Fort Collins, CO

## Magnet Chamfers

Afinitas Concrete Accessories, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Elematic Inc., Brookfield, WI  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Newcastle Supply LLC, Indianapolis, IN  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Precoc® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Zinc Magnet Products, Fort Collins, CO

## Magnetic Rail-Form Systems

Afinitas Forming Systems, New Hampton, IA  
 ALP Supply, Fairless Hills, PA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Elematic Inc., Brookfield, WI  
 Helser Industries, Tualatin, OR  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Ratec LLC, Clearwater, FL  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Zinc Magnet Products, Fort Collins, CO

## Ornamental Rubber Molds

ALP Supply, Fairless Hills, PA  
 Custom Rock Formliner, St. Paul, MN  
 Isotec International, Canton, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Smooth-On Inc., Macungie, PA  
 Stone Strong Systems, Omaha, NE  
 Strong Products Inc., Quincy, MI  
 US Formliner Inc., Athens, GA  
 Volatile Free Inc., Brookfield, WI

## Other Forms/Molds

Afinitas Forming Systems, New Hampton, IA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck,  
 Lower Saxony, Germany  
 Besser Company, Alpena, MI  
 Custom Rock Formliner, St. Paul, MN  
 Del Zotto Products Inc., Wrenshall, MN  
 Deslauriers Inc., La Grange Park, IL  
 Elematic Inc., Brookfield, WI  
 GCI Pipe Products Inc., Shawnee, KS  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Helser Industries, Tualatin, OR  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Isotec International, Canton, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 New Steel Distributors International, Atlanta, GA  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pathfinder Systems, Holland, MI  
 Polylok Inc. ZABEL, Wallingford, CT  
 Precise Forms Inc., Bates City, MO  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 SIMEM America Corp., San Antonio, TX  
 Smooth-On Inc., Macungie, PA  
 Spancrete Machinery Corp., Waukesha, WI  
 Strong Products Inc., Quincy, MI  
 Sylvan Precast Systems, Portland, OR  
 Teksam ApS, Hanstholm, Denmark  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Volatile Free Inc., Brookfield, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Wieser Form Fabrication, Menomonie, WI

## Overlay Form Plywood

Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Sylvan Precast Systems, Portland, OR  
 US Formliner Inc., Athens, GA

## Retarder Paper

Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 US Formliner Inc., Athens, GA

## Reveal Strips

ALP Supply, Fairless Hills, PA  
 Blackthorn LLC, Clayton, OH  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Dayton Superior Corp., Miamisburg, OH  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Fitzgerald Formliners, Santa Ana, CA  
 Hamilton Form Co., Fort Worth, TX  
 Newcastle Supply LLC, Indianapolis, IN  
 Nox-Crete Products Group, Omaha, NE  
 Precoc® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 Sylvan Precast Systems, Portland, OR  
 TLK Precision, Fountaintown, IN  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Zinc Magnet Products, Fort Collins, CO

## Used Forms/Molds

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Deslauriers Inc., La Grange Park, IL  
 iwi Concrete Equipment Group, Norcross, GA  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Precise Forms Inc., Bates City, MO  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Western Forms Inc., Kansas City, MO  
 Wieser Form Fabrication, Menomonie, WI  
 Wet/Dry-Cast Adjustable Rubber Gasketed Box Culvert Forms  
 Afinitas Forming Systems, New Hampton, IA  
 Besser Company, Alpena, MI  
 Elematic Inc., Brookfield, WI  
 GCI Pipe Products Inc., Shawnee, KS  
 Helser Industries, Tualatin, OR

## Wet-Cast Forms

Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole  
 Base, Petoskey, MI  
 Besser Company, Alpena, MI  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cleco Manufacturing, Hudson, NH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 CornerStone Wall Solutions Inc., Calgary, Canada  
 Del Zotto Products Inc., Wrenshall, MN  
 GCI Pipe Products Inc., Shawnee, KS  
 Hamilton Form Co., Fort Worth, TX  
 Helser Industries, Tualatin, OR  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Isotec International, Canton, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Marks Metal Technology, Clackamas, OR  
 Norwalk Precast Molds Inc., Norwalk, OH  
 Nox-Crete Products Group, Omaha, NE  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Pathfinder Systems, Holland, MI  
 Precise Forms Inc., Bates City, MO  
 Ratec LLC, Clearwater, FL  
 RimRiser, Vancouver, WA  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Smooth-On Inc., Macungie, PA  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Stone Strong Systems, Omaha, NE  
 Strong Products Inc., Quincy, MI  
 Tucker's Machine & Steel Service Inc., Leesburg, FL  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Verti-Crete LLC, Bluffdale, UT  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen,  
 Germany  
 Western Forms Inc., Kansas City, MO  
 Wieser Form Fabrication, Menomonie, WI

## Franchisor/Licensors of Product Systems

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole  
 Base, Petoskey, MI  
 Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Norweco Inc., Norwalk, OH  
 Pretek Group, Dayton, OH  
 Stone Strong Systems, Omaha, NE  
 StormTrap, Romeoville, IL  
 Superior Walls of America Ltd., New Holland, PA

## Anti-Terrorism Barriers

Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Precoc® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH

## Architectural Cladding Panels

Easi-Set Worldwide, Midland, VA  
 MCT Group, Reno, NV

## Ballistic Barriers

Easi-Set Worldwide, Midland, VA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Precoc® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH

## Blast Walls

Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA



## Commercial Retaining Walls

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 CornerStone Wall Solutions Inc., Calgary, Canada  
 Evergreen Walls Inc., Norcross, GA  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 ReCon Wall Systems/LPB - A Division of ReCon, St. Louis Park, MN

## Entrance Defenses

Easi-Set Worldwide, Midland, VA  
 Northern Infrastructure Products Inc., Stouffville, Canada

## Erosion Control Products

Easi-Set Worldwide, Midland, VA

## Fire Walls

Easi-Set Worldwide, Midland, VA

## Franchisor/Licensors of Product Systems

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Norweco Inc., Norwalk, OH  
 Pretek Group, Dayton, OH  
 Stone Strong Systems, Omaha, NE  
 StormTrap, Romeoville, IL  
 Superior Walls of America Ltd., New Holland, PA

## Head Walls/Wing Walls

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Pretek Group, Dayton, OH  
 ReCon Wall Systems/LPB - A Division of ReCon, St. Louis Park, MN

## Highway Safety Barriers

Easi-Set Worldwide, Midland, VA  
 Haala Industries Inc., Sleepy Eye, MN  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Hostile Vehicle Mitigations

Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada

## Light Pole Bases

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 Deslauriers Inc., La Grange Park, IL  
 Haala Industries Inc., Sleepy Eye, MN  
 ReCon Wall Systems/LPB - A Division of ReCon, St. Louis Park, MN

## Perimeter Defenses

Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada

## Precast Bridge and Culvert Systems

Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Pretek Group, Dayton, OH

## Precast Buildings

Aleandri SpA, Charlotte, NC  
 Easi-Set Worldwide, Midland, VA  
 MCT Group, Reno, NV  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 Vollert Anlagenbau GmbH, Weinsberg, Germany

## Residential Pavers/Slabs

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI

## Residential Retaining Walls

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 CornerStone Wall Solutions Inc., Calgary, Canada  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 ReCon Wall Systems/LPB - A Division of ReCon, St. Louis Park, MN

## Retaining Wall Systems

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
 CornerStone Wall Solutions Inc., Calgary, Canada  
 Evergreen Walls Inc., Norcross, GA  
 King Steel Fasteners, Oxford, MI  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 ReCon Wall Systems/LPB - A Division of ReCon, St. Louis Park, MN  
 Stone Strong Systems, Omaha, NE  
 TEG Engineering LLC, Wyoming, MI  
 Verti-Crete LLC, Bluffdale, UT

## Sound Absorptive Noise Walls

Easi-Set Worldwide, Midland, VA  
 Evergreen Walls Inc., Norcross, GA  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Ratec LLC, Clearwater, FL

## Specialty Wall Structures

Easi-Set Worldwide, Midland, VA  
 Northern Infrastructure Products Inc., Stouffville, Canada

## Storm Safe Rooms

Easi-Set Worldwide, Midland, VA  
 Hanson Professional Services Inc., Springfield, IL  
 Ratec LLC, Clearwater, FL  
 Western Forms Inc., Kansas City, MO

## Stormwater Management Systems

Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Retain-It LLC, Granby, CT  
 StormTrap, Romeoville, IL

## Structural Wall Panels

Aleandri SpA, Charlotte, NC  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Ratec LLC, Clearwater, FL  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Vehicle Barriers

Easi-Set Worldwide, Midland, VA  
 Haala Industries Inc., Sleepy Eye, MN  
 Neenah Foundry Co., Neenah, WI  
 Northern Infrastructure Products Inc., Stouffville, Canada  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Gaskets/Sealers

A-Lok Products Inc., Bristol, PA  
 Blackthorn LLC, Clayton, OH  
 Hamilton Kent, Toronto, Canada  
 Mar Mac Construction Products, McBee, SC  
 Press-Seal Corporation, Fort Wayne, IN  
 Universal Polymer & Rubber Ltd., Middlefield, OH

## External Joint Wrap

A-Lok Products Inc., Bristol, PA  
 Concrete Sealants Inc., Tipp City, OH  
 ErgonArmor, Flowood, MS  
 Mar Mac Construction Products, McBee, SC  
 Polylok Inc. ZABEL, Wallingford, CT  
 Press-Seal Corporation, Fort Wayne, IN  
 Sealing Systems Inc., Loretto, MN  
 Trelleborg Pipe Seals, Milford, NH

## External Sealing Bands

Blackthorn LLC, Clayton, OH  
 Hamilton Kent, Toronto, Canada  
 Mar Mac Construction Products, McBee, SC  
 Press-Seal Corporation, Fort Wayne, IN  
 Sealing Systems Inc., Loretto, MN  
 Trelleborg Pipe Seals, Milford, NH

## Gaskets

A-Lok Products Inc., Bristol, PA  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Fister Quarries Group Inc. & Fister Inc., Batavia, IL  
 Hamilton Kent, Toronto, Canada  
 Leviat, Riverview, FL  
 Mar Mac Construction Products, McBee, SC  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Polylok Inc. ZABEL, Wallingford, CT  
 Press-Seal Corporation, Fort Wayne, IN  
 Sika Corporation, Lyndhurst, NJ  
 Trelleborg Pipe Seals, Milford, NH  
 Tuf-Tite Inc., Lake Zurich, IL  
 Universal Polymer & Rubber Ltd., Middlefield, OH

## Mastic

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Concrete Sealants Inc., Tipp City, OH  
 Del Zotto Products Inc., Wrenshall, MN  
 Hamilton Kent, Toronto, Canada  
 Polylok Inc. ZABEL, Wallingford, CT  
 Press-Seal Corporation, Fort Wayne, IN  
 Sealing Systems Inc., Loretto, MN  
 Trelleborg Pipe Seals, Milford, NH  
 Universal Polymer & Rubber Ltd., Middlefield, OH

## Other Gaskets/Sealers

AGRU America Inc., Georgetown, SC  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Concrete Sealants Inc., Tipp City, OH  
 ErgonArmor, Flowood, MS  
 Hamilton Kent, Toronto, Canada  
 Leviat, Riverview, FL  
 Mar Mac Construction Products, McBee, SC  
 PoreShield (Indiana Soybean Alliance), Indianapolis, IN  
 Press-Seal Corporation, Fort Wayne, IN  
 Trelleborg Pipe Seals, Milford, NH  
 TruAbrasives by Strategic Materials, Holmes, PA

## Pipe-to-Manhole Connectors

A-Lok Products Inc., Bristol, PA  
 Blackthorn LLC, Clayton, OH  
 Haala Industries Inc., Sleepy Eye, MN  
 Hamilton Kent, Toronto, Canada  
 Leviat, Riverview, FL  
 Press-Seal Corporation, Fort Wayne, IN  
 Schlusselfbauer North America LLC, Nashville, TN  
 Trelleborg Pipe Seals, Milford, NH

## Preformed Hydrophilic Waterstops

Concrete Sealants Inc., Tipp City, OH  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Preformed Joint Materials (Sealers)

A-Lok Products Inc., Bristol, PA  
 Blackthorn LLC, Clayton, OH  
 Concrete Sealants Inc., Tipp City, OH  
 ErgonArmor, Flowood, MS  
 Hamilton Kent, Toronto, Canada  
 Mar Mac Construction Products, McBee, SC  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Press-Seal Corporation, Fort Wayne, IN  
 Sealing Systems Inc., Loretto, MN  
 Sika Corporation, Lyndhurst, NJ  
 Trelleborg Pipe Seals, Milford, NH  
 Universal Polymer & Rubber Ltd., Middlefield, OH

## Pre-lube Gaskets

Hamilton Kent, Toronto, Canada  
 Press-Seal Corporation, Fort Wayne, IN  
 Trelleborg Pipe Seals, Milford, NH  
 Universal Polymer & Rubber Ltd., Middlefield, OH

## PVC Waterstops

Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Hollow Core Equipment

American Progress Group Corp., Chicago, IL  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany

## Hollow Core Extruder

American Progress Group Corp., Chicago, IL  
 Elematic Inc., Brookfield, WI  
 Pathfinder Systems, Holland, MI  
 Spancrete Machinery Corp., Waukesha, WI  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Hollow Core Lifting Devices

American Progress Group Corp., Chicago, IL  
 Combilift USA, Greensboro, NC  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 Pathfinder Systems, Holland, MI  
 Shuttlelift, Sturgeon Bay, WI  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Hollow Core Pallet Cleaner

American Progress Group Corp., Chicago, IL  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 Pathfinder Systems, Holland, MI  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Hollow Core Pallets

American Progress Group Corp., Chicago, IL  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 Helser Industries, Tualatin, OR  
 Pathfinder Systems, Holland, MI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Hollow Core Saws

American Progress Group Corp., Chicago, IL  
 Elematic Inc., Brookfield, WI  
 Pathfinder Systems, Holland, MI  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Hollow Core Tarp

American Progress Group Corp., Chicago, IL  
 Elematic Inc., Brookfield, WI  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Spancrete Machinery Corp., Waukesha, WI  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Management Tools & Other Services

BASYS Processing, Lenexa, KS  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Dayton Superior Corp., Miamisburg, OH  
 Forney LP, Zelenople, PA  
 Forsys Inc., Milpitas, CA  
 Marcotte Systems, Boucherville, Canada  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 OVERTON Safety Training Inc., Hillsboro, OR  
 Spancrete Machinery Corp., Waukesha, WI  
 STACK-IT, Edmonds, WA  
 Titan 3000 Precast Management System, Red Bank, NJ  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## 2D/3D Drafting and Modeling Software

Allplan Inc., West Chester, PA  
 Applied Systems Associates Inc., Murrysville, PA  
 Dayton Superior Corp., Miamisburg, OH  
 Eriksson Software Inc., Temple Terrace, FL  
 Eriksson Technologies Inc., Temple Terrace, FL  
 Trimble Solutions USA, Kennesaw, GA

## Additional Precast Concrete Erection Services

Eriksson Technologies Inc., Temple Terrace, FL

## Appraisal Services

iwi Concrete Equipment Group, Norcross, GA

## Architectural/Structural Precast Caulking

Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Architectural/Structural Precast Cleaning

Buildtech Sourcing LLC, Boynton Beach, FL  
 Wagman Metal Products Inc., York, PA

## Architectural/Structural Precast Restoration

Buildtech Sourcing LLC, Boynton Beach, FL  
 Performance Cement Systems, Temple, TX

## Architectural/Structural Precast Sealing

Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Wagman Metal Products Inc., York, PA

## Computer Software - Take Off/Production Inventory

Allplan Inc., West Chester, PA  
 American Progress Group Corp., Chicago, IL  
 Applied Systems Associates Inc., Murrysville, PA  
 Dayton Superior Corp., Miamisburg, OH  
 Delta Specialty Precast Concrete Engineers, Endwell, NY  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Eriksson Software Inc., Temple Terrace, FL  
 Eriksson Technologies Inc., Temple Terrace, FL  
 FBE Associates Inc., Bay City, MI  
 Forsys Inc., Milpitas, CA  
 Idencia Inc., Topsfield, MA  
 InfoSight Corporation, Chillicothe, OH  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 Ohio Electric Control Inc., Ashland, OH  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Schlüsselbauer North America LLC, Nashville, TN  
 Spancrete Machinery Corp., Waukesha, WI  
 STACK-IT, Edmonds, WA  
 Titan 3000 Precast Management System, Red Bank, NJ  
 Trimble Solutions USA, Kennesaw, GA

## Credit Card Processing

BASYS Processing, Lenexa, KS  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 National Credit Card Processing Group, Huntington, NY

## Decorative Apparel

Cintas, Mason, OH

## Employee Timekeeping Software

Clearstream Wastewater Systems Inc., Lumberton, TX

## Employment Services

Cintas, Mason, OH  
 ConcreteCareers.com, Atlanta, GA  
 Precast Jobs LLC, Palmerton, PA  
 United Employment Group Inc., Allentown, PA

## Engineering Consulting Firms

American Progress Group Corp., Chicago, IL  
 Elematic Inc., Brookfield, WI  
 Hanson Professional Services Inc., Springfield, IL  
 Spancrete Machinery Corp., Waukesha, WI



## Engineering Services

Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 A-Lok Products Inc., Bristol, PA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Dayton Superior Corp., Miamisburg, OH  
 Delta Specialty Precast Concrete Engineers, Endwell, NY  
 DeVita, Greenville, SC  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Eriksson Technologies Inc., Temple Terrace, FL  
 Evergreen Walls Inc., Norcross, GA  
 Gary K. Munkelt & Associates LLC, North Wales, PA  
 Hanson Professional Services Inc., Springfield, IL  
 Helix Steel, Ann Arbor, MI  
 InfoSight Corporation, Chillicothe, OH  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Leviat, Riverview, FL  
 MSP Structures Inc., Granby, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pinnacle Infotech Inc., Sugar Land, TX  
 Precision Precast Solutions Private Limited, Pune, India  
 Press-Seal Corporation, Fort Wayne, IN  
 Pretek Group, Dayton, OH  
 Ratec LLC, Clearwater, FL  
 RBA Audit LLC, Nashville, TN  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 RimRiser, Vancouver, WA  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 StormTrap, Romeoville, IL  
 TEG Engineering LLC, Wyoming, MI  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Engineering Services by Manufacturers

American Progress Group Corp., Chicago, IL  
 Spancrete Machinery Corp., Waukesha, WI

## Environmental Consulting

American Progress Group Corp., Chicago, IL  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Hanson Professional Services Inc., Springfield, IL

## Equipment Maintenance & Repair

Advanced Concrete Technologies Inc., Greenland, NH  
 Altec Industries, Sterling, MA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Egan Company, Champlin, MN  
 Forklift Exchange Inc., Chicago, IL  
 Irving Equipment LLC, Tiffin, OH  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Skako Concrete Inc., San Diego, CA  
 Spancrete Machinery Corp., Waukesha, WI  
 Texaloy Foundry, Floresville, TX  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 W.P. Hilts & Co., Roanoke, VA

## ERP System

American Progress Group Corp., Chicago, IL  
 Elematic Inc., Brookfield, WI  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Trimble Solutions USA, Kennesaw, GA

## Fleet Management

Hyster Company, Greenville, NC  
 KION North America Corporation, Summerville, SC

## Insurance

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cottingham and Butler, Dubuque, IA  
 Piedmont Group of Atlanta (The), Atlanta, GA

## Inventory Control Systems

American Progress Group Corp., Chicago, IL  
 Applied Systems Associates Inc., Murrysville, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Forsys Inc., Milpitas, CA  
 Idencia Inc., Topsfield, MA  
 InfoSight Corporation, Chillicothe, OH  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 Mi-Jack Products, Hazel Crest, IL  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Titan 3000 Precast Management System, Red Bank, NJ  
 Trimble Solutions USA, Kennesaw, GA  
 Venture Measurement, Spartanburg, SC

## Legal Services

Cranes 101, Bellingham, MA

## Logistic Solution

American Progress Group Corp., Chicago, IL  
 KION North America Corporation, Summerville, SC  
 RIB SAA Software Engineering GmbH, Vienna, Austria

## Other Management Tools

Cintas, Mason, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Colorado Crane Operator School, Frederick, CO  
 Egan Company, Champlin, MN  
 Forsys Inc., Milpitas, CA  
 InfoSight Corporation, Chillicothe, OH  
 LafargeHolcim, Chicago, IL  
 Piedmont Group of Atlanta (The), Atlanta, GA  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Titan 3000 Precast Management System, Red Bank, NJ  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Venture Measurement, Spartanburg, SC  
 Vollert Anlagenbau GmbH, Weinsberg, Germany

## Plant Design Services

Advanced Concrete Technologies Inc., Greenland, NH  
 Afinitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Columbia Machine Inc., Vancouver, WA  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 EuroStone Machine Inc., Hilton Head Island, SC  
 Hanson Professional Services Inc., Springfield, IL  
 ISKCO/Toyota Forms, North Little Rock, AR  
 iwi Concrete Equipment Group, Norcross, GA  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Liebherr USA Co., Newport News, VA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Pinnacle Infotech Inc., Sugar Land, TX  
 Ratec LLC, Clearwater, FL  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 W.P. Hilts & Co., Roanoke, VA  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Plant Relocation Services

Columbia Machine Inc., Vancouver, WA  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Ratec LLC, Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 W.P. Hilts & Co., Roanoke, VA

## Precast Concrete Erection - Architectural

American Progress Group Corp., Chicago, IL  
 Eriksson Technologies Inc., Temple Terrace, FL  
 Trimble Solutions USA, Kennesaw, GA  
 Precast Concrete Erection - Structural  
 Eriksson Technologies Inc., Temple Terrace, FL  
 Trimble Solutions USA, Kennesaw, GA

## Precast Pavement Consulting

Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Spancrete Machinery Corp., Waukesha, WI

## Production, Planning and Scheduling System (PPS)

Applied Systems Associates Inc., Murrysville, PA  
 Elematic Inc., Brookfield, WI  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Spancrete Machinery Corp., Waukesha, WI  
 Trimble Solutions USA, Kennesaw, GA  
 Venture Measurement, Spartanburg, SC

## Publications

Concrete Products (Semco Publishing), Denver, CO  
 CPI - Worldwide (ad-media GmbH), Canton, GA

## Quality Control Software

American Progress Group Corp., Chicago, IL  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Forney LP, Zellenople, PA  
 Forsys Inc., Milpitas, CA  
 Idencia Inc., Topsfield, MA  
 InfoSight Corporation, Chillicothe, OH  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 MCT Group, Reno, NV  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Spancrete Machinery Corp., Waukesha, WI  
 Titan 3000 Precast Management System, Red Bank, NJ  
 Trimble Solutions USA, Kennesaw, GA  
 Venture Measurement, Spartanburg, SC

## Reinforcement Modeling Software

Allplan Inc., West Chester, PA  
 American Progress Group Corp., Chicago, IL  
 Applied Systems Associates Inc., Murrysville, PA  
 Dayton Superior Corp., Miamisburg, OH  
 Trimble Solutions USA, Kennesaw, GA

## Retrofitting

Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Egan Company, Champlin, MN  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 RIB SAA Software Engineering GmbH, Vienna, Austria

## RFID Systems

Buildtech Sourcing LLC, Boynton Beach, FL  
 Egan Company, Champlin, MN  
 Idencia Inc., Topsfield, MA  
 InfoSight Corporation, Chillicothe, OH  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Mi-Jack Products, Hazel Crest, IL  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Spancrete Machinery Corp., Waukesha, WI

## Shipping Services

EuroStone Machine Inc., Hilton Head Island, SC  
LafargeHolcim, Chicago, IL

## Software for Construction

Applied Systems Associates Inc., Murrysville, PA  
Dayton Superior Corp., Miamisburg, OH  
Elematic Inc., Brookfield, WI  
Forney LP, Zellenople, PA  
RIB SAA Software Engineering GmbH, Vienna, Austria  
Trimble Solutions USA, Kennesaw, GA

## Specialty Design Software

Allplan Inc., West Chester, PA  
American Progress Group Corp., Chicago, IL  
Eriksson Software Inc., Temple Terrace, FL  
Eriksson Technologies Inc., Temple Terrace, FL  
InfoSight Corporation, Chillicothe, OH  
LafargeHolcim, Chicago, IL

## Sustainability Consulting

American Progress Group Corp., Chicago, IL  
CarbonBuilt Inc., Los Angeles, CA  
Hanson Professional Services Inc., Springfield, IL

## Technical Managerial Consulting

American Progress Group Corp., Chicago, IL  
Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
Buildtech Sourcing LLC, Boynton Beach, FL  
Delta Specialty Precast Concrete Engineers, Endwell, NY  
Forsys Inc., Milpitas, CA  
InfoSight Corporation, Chillicothe, OH  
iwi Concrete Equipment Group, Norcross, GA  
Spancrete Machinery Corp., Waukesha, WI  
STACK-IT, Edmonds, WA  
Titan 3000 Precast Management System, Red Bank, NJ  
Ultra-Span Technologies Inc., Winnipeg, Canada

# Material Handling

ALP Supply, Fairless Hills, PA  
BIK Hydraulics Ltd., Toronto, Canada  
Blackthorn LLC, Clayton, OH  
Capco Crane & Hoist Inc., Rowley, MA  
EMH Inc., Valley City, OH  
Forklift Exchange Inc., Chicago, IL  
Gar-Bro Manufacturing Co., Heber Springs, AR  
Hiab USA, Perrysburg, OH  
Hyster Company, Greenville, NC  
Hyundai Material Handling, Norcross, GA  
Kenco Corp., Ligonier, PA  
LafargeHolcim, Chicago, IL  
Landcon/Starcon Lifting Anchors, Thornhill, Canada  
Marcotte Systems, Boucherville, Canada  
Mi-Jack Products, Hazel Crest, IL  
Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
OVERTON Safety Training Inc., Hillsboro, OR  
Palfinger North America, Niagara Falls, Canada  
Probst Inc., Franksville, WI  
Shuttlelift, Sturgeon Bay, WI  
Slab Innovation Inc., St-Hubert, Canada  
Spancrete Machinery Corp., Waukesha, WI  
Standley Batch Systems Inc., Cape Girardeau, MO  
Taylor Machine Works Inc., Louisville, MS  
Topwerk America Inc., Houston, TX  
Vollert Anlagenbau GmbH, Weinsberg, Germany

## Concrete Buckets

Advanced Concrete Technologies Inc., Greenland, NH  
Afinitas Forming Systems, New Hampton, IA  
American Progress Group Corp., Chicago, IL  
Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
Besser Company, Alpena, MI  
BIK Hydraulics Ltd., Toronto, Canada  
Clearstream Wastewater Systems Inc., Lumberton, TX  
Coote Engineering Ltd., Co. Tyrone, United Kingdom  
Del Zotto Products Inc., Wrenshall, MN  
Elematic Inc., Brookfield, WI  
EZG Manufacturing, Waterford, OH  
Gar-Bro Manufacturing Co., Heber Springs, AR  
iwi Concrete Equipment Group, Norcross, GA  
Kenco Corp., Ligonier, PA  
MCT Group, Reno, NV  
Norwalk Precast Molds Inc., Norwalk, OH  
Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
Putzmeister America Inc., Sturtevant, WI  
Ratec LLC, Clearwater, FL  
Sicoma North America Inc., Clearwater, FL  
SIMEM America Corp., San Antonio, TX  
Skako Concrete Inc., San Diego, CA  
Slab Innovation Inc., St-Hubert, Canada  
Spancrete Machinery Corp., Waukesha, WI  
Strong Products Inc., Quincy, MI  
Ultra-Span Technologies Inc., Winnipeg, Canada  
Voeller Mixers, Port Washington, WI  
Vollert Anlagenbau GmbH, Weinsberg, Germany  
Walter Cleaning Systems, Orlando, FL  
Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Concrete Carts

Advanced Concrete Technologies Inc., Greenland, NH  
Afinitas Equipment and Automation, Mediapolis, IA  
Clearstream Wastewater Systems Inc., Lumberton, TX  
EMH Inc., Valley City, OH  
Gar-Bro Manufacturing Co., Heber Springs, AR  
IMER Group, Southlake, TX  
MCT Group, Reno, NV  
Putzmeister America Inc., Sturtevant, WI  
Sicoma North America Inc., Clearwater, FL  
SIMEM America Corp., San Antonio, TX  
Spancrete Machinery Corp., Waukesha, WI  
Strong Products Inc., Quincy, MI  
Topwerk America Inc., Houston, TX  
Ultra-Span Technologies Inc., Winnipeg, Canada  
Voeller Mixers, Port Washington, WI  
Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Conveyor Systems

Advanced Concrete Technologies Inc., Greenland, NH  
Afinitas Equipment and Automation, Mediapolis, IA  
AIRMATIC Inc., Malvern, PA  
Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
Clearstream Wastewater Systems Inc., Lumberton, TX  
Columbia Machine Inc., Vancouver, WA  
Coote Engineering Ltd., Co. Tyrone, United Kingdom  
Elematic Inc., Brookfield, WI  
Haarup North America Inc., Portland, OR  
iwi Concrete Equipment Group, Norcross, GA  
J. McCoy Equipment Ltd., Port Perry, Canada  
Liebherr USA Co., Newport News, VA  
Martin Engineering, Noneset, IL  
MCT Group, Reno, NV  
Mixer Systems Inc., Pewaukee, WI  
Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
PA-PO Industrial / EquipPro, New Braunfels, TX  
Pathfinder Systems, Holland, MI  
Putzmeister America Inc., Sturtevant, WI  
Scale-Tron Inc., Dollard des Ormeaux, Canada  
Schlüsselbauer North America LLC, Nashville, TN  
Sicoma North America Inc., Clearwater, FL  
SIMEM America Corp., San Antonio, TX  
Skako Concrete Inc., San Diego, CA  
Slab Innovation Inc., St-Hubert, Canada  
Standley Batch Systems Inc., Cape Girardeau, MO  
Topwerk America Inc., Houston, TX  
Ultra-Span Technologies Inc., Winnipeg, Canada  
Vince Hagan Company (The), Sunnyvale, TX  
Voeller Mixers, Port Washington, WI  
Vollert Anlagenbau GmbH, Weinsberg, Germany  
W.P. Hilts & Co., Roanoke, VA  
Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Cranes & Boom Trucks

Altec Industries, Sterling, MA  
BIK Hydraulics Ltd., Toronto, Canada  
Capco Crane & Hoist Inc., Rowley, MA  
Clearstream Wastewater Systems Inc., Lumberton, TX  
Colorado Crane Operator School, Frederick, CO  
Combilift USA, Greensboro, NC  
Del Zotto Products Inc., Wrenshall, MN  
EMH Inc., Valley City, OH  
EuroStone Machine Inc., Hilton Head Island, SC  
Fascan International Inc., Baltimore, MD  
Forklift Exchange Inc., Chicago, IL  
Hiab USA, Perrysburg, OH  
Irving Equipment LLC, Tiffin, OH  
Liebherr USA Co., Newport News, VA  
Mi-Jack Products, Hazel Crest, IL  
Palfinger North America, Niagara Falls, Canada  
Putzmeister America Inc., Sturtevant, WI  
QMC Cranes LLC, Sparks, NV  
Schlüsselbauer North America LLC, Nashville, TN  
Shuttlelift, Sturgeon Bay, WI  
Strong Products Inc., Quincy, MI  
Westminster Hydraulics Inc., Taneytown, MD

## Excavators

Clearstream Wastewater Systems Inc., Lumberton, TX  
Forklift Exchange Inc., Chicago, IL  
Hyundai Material Handling, Norcross, GA  
Kenco Corp., Ligonier, PA  
Liebherr USA Co., Newport News, VA

## Forklifts

BIK Hydraulics Ltd., Toronto, Canada  
Clearstream Wastewater Systems Inc., Lumberton, TX  
Combilift USA, Greensboro, NC  
Forklift Exchange Inc., Chicago, IL  
Hiab USA, Perrysburg, OH  
Hyster Company, Greenville, NC  
Hyundai Material Handling, Norcross, GA  
KION North America Corporation, Summerville, SC  
Mi-Jack Products, Hazel Crest, IL  
Palfinger North America, Niagara Falls, Canada  
Taylor Machine Works Inc., Louisville, MS  
Westminster Hydraulics Inc., Taneytown, MD



## Front-End Loaders

Clearstream Wastewater Systems Inc., Lumberton, TX

## Lifting Products

Afinitas Equipment and Automation, Mediapolis, IA  
 A-Lok Products Inc., Bristol, PA  
 ALP Supply, Fairless Hills, PA  
 American Progress Group Corp., Chicago, IL  
 American Step Co. Inc., Griffin, GA  
 Amifast, Liberty Hill, TX  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 BIK Hydraulics Ltd., Toronto, Canada  
 Capco Crane & Hoist Inc., Rowley, MA  
 Cleco Manufacturing, Hudson, NH  
 Combilift USA, Greensboro, NC  
 CONAC, Concrete Accessories of GA Inc., Duluth, GA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 D & L Supply Co. Inc., Lindon, UT  
 Elematic Inc., Brookfield, WI  
 EMH Inc., Valley City, OH  
 EuroStone Machine Inc., Hilton Head Island, SC  
 Fascan International Inc., Baltimore, MD  
 Forklift Exchange Inc., Chicago, IL  
 Gar-Bro Manufacturing Co., Heber Springs, AR  
 Gensco Equipment, Toronto, Canada  
 Haala Industries Inc., Sleepy Eye, MN  
 habermann materials, Witten, Germany, Germany  
 Hamilton Kent, Toronto, Canada  
 Hiab USA, Perrysburg, OH  
 Hyster Company, Greenville, NC  
 Hyundai Material Handling, Norcross, GA  
 Irving Equipment LLC, Tiffin, OH  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Kenco Corp., Ligonier, PA  
 KION North America Corporation, Summerville, SC  
 LaFargeHolcim, Chicago, IL  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Lane International Corp., Tualatin, OR  
 Liebherr USA Co., Newport News, VA  
 M.A. Industries Inc., Peachtree City, GA  
 MCT Group, Reno, NV  
 Mi-Jack Products, Hazel Crest, IL  
 Newcastle Supply LLC, Indianapolis, IN  
 Palfinger North America, Niagara Falls, Canada  
 Pathfinder Systems, Holland, MI  
 Pennsylvania Insert Corp., Royersford, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Probst Inc., Franksville, WI  
 Ratec LLC, Clearwater, FL  
 Schlüsselbauer North America LLC, Nashville, TN  
 Shuttlelift, Sturgeon Bay, WI  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Taylor Machine Works Inc., Louisville, MS  
 Topwerk America Inc., Houston, TX  
 Tucker's Machine & Steel Service Inc., Leesburg, FL  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Westminster Hydraulics Inc., Taneytown, MD

## Other Material Handling

Advanced Concrete Technologies Inc., Greenland, NH  
 Afinitas Equipment and Automation, Mediapolis, IA  
 AIRMATIC Inc., Malvern, PA  
 American Step Co. Inc., Griffin, GA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 BIK Hydraulics Ltd., Toronto, Canada  
 Blackthorn LLC, Clayton, OH  
 Capco Crane & Hoist Inc., Rowley, MA  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Columbia Machine Inc., Vancouver, WA  
 Combilift USA, Greensboro, NC  
 Forklift Exchange Inc., Chicago, IL  
 Gar-Bro Manufacturing Co., Heber Springs, AR  
 Hiab USA, Perrysburg, OH  
 Hyster Company, Greenville, NC  
 J. McCoy Equipment Ltd., Port Perry, Canada  
 Kenco Corp., Ligonier, PA  
 KION North America Corporation, Summerville, SC  
 Lane International Corp., Tualatin, OR  
 Leviat, Riverview, FL  
 Liebherr USA Co., Newport News, VA  
 Martin Engineering, Neponset, IL  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Mi-Jack Products, Hazel Crest, IL  
 Novatech ApS, Aalborg, Denmark  
 Palfinger North America, Niagara Falls, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Probst Inc., Franksville, WI  
 Putzmeister America Inc., Sturtevant, WI  
 Shuttlelift, Sturgeon Bay, WI  
 Sicoma North America Inc., Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Taylor Machine Works Inc., Louisville, MS  
 TruAbrasives by Strategic Materials, Holmes, PA  
 Tucker's Machine & Steel Service Inc., Leesburg, FL  
 Venture Measurement, Spartanburg, SC  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Sideloaders

Combilift USA, Greensboro, NC  
 Forklift Exchange Inc., Chicago, IL  
 Westminster Hydraulics Inc., Taneytown, MD

## Skidsters

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Forklift Exchange Inc., Chicago, IL

## Used Material Handling Equipment

BIK Hydraulics Ltd., Toronto, Canada  
 Forklift Exchange Inc., Chicago, IL  
 Hiab USA, Perrysburg, OH  
 Irving Equipment LLC, Tiffin, OH  
 iwi Concrete Equipment Group, Norcross, GA  
 Liebherr USA Co., Newport News, VA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Mi-Jack Products, Hazel Crest, IL  
 Taylor Machine Works Inc., Louisville, MS  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Westminster Hydraulics Inc., Taneytown, MD

## Wheel Loaders

Combilift USA, Greensboro, NC  
 Hyundai Material Handling, Norcross, GA  
 Kenco Corp., Ligonier, PA  
 Liebherr USA Co., Newport News, VA

# Plant Equipment

Blackthorn LLC, Clayton, OH  
 Egan Company, Champlin, MN  
 FMS USA, Greenville, SC  
 Hamilton Form Co., Fort Worth, TX  
 IMER Group, Southlake, TX  
 MCT Group, Reno, NV  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Aggregate Heating and Cooling

Advanced Concrete Technologies Inc., Greenland, NH  
 ALP Supply, Fairless Hills, PA  
 American Geothermal Inc., Murfreesboro, TN  
 Egan Company, Champlin, MN  
 Johnson Curing Systems, Cedar Rapids, IA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Steam Engineering, Aurora, Canada  
 Voeller Mixers, Port Washington, WI

## Automated Production Equipment

Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Cleco Manufacturing, Hudson, NH  
 Columbia Machine Inc., Vancouver, WA  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Egan Company, Champlin, MN  
 InfoSight Corporation, Chillicothe, OH  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 MPAQ Automation Inc., Mississauga, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Putzmeister America Inc., Sturtevant, WI  
 Ratec LLC, Clearwater, FL  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Teksam ApS, Hanstholm, Denmark  
 Thibaut North America, Levis, Canada  
 Topwerk America Inc., Houston, TX  
 Trimble Solutions USA, Kennesaw, GA  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Venture Measurement, Spartanburg, SC  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Walter Cleaning Systems, Orlando, FL  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Wieser Form Fabrication, Menomonie, WI

## Block Plants

Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Rod Chomper Inc., Holland, MI  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 W.P. Hilts & Co., Roanoke, VA

## Cage Welding Machines

Afnitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 aption machines + services GmbH, Kehl/Rhein, Germany  
 Del Zotto Products Inc., Wrenshall, MN  
 Haala Industries Inc., Sleepy Eye, MN  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 SKEW Accessories b.v., 7384 DL Wilp, Netherlands  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Concrete Reclaiming/Recycling

Advanced Concrete Technologies Inc., Greenland, NH  
 Columbia Machine Inc., Vancouver, WA  
 Elematic Inc., Brookfield, WI  
 Gensco Equipment, Toronto, Canada  
 iwi Concrete Equipment Group, Norcross, GA  
 Liebherr USA Co., Newport News, VA  
 Matec Industries, High Point, NC  
 MCT Group, Reno, NV  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Tecwill Oy, Oakville, Canada  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 Water Treatment Solutions Inc., Hampton, NH

## Concrete Testing Equipment

Afnitas Equipment and Automation, Mediapolis, IA  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Controls Group USA Inc., Elgin, IL  
 Elettrondata North America Inc., Grantsville, MD  
 Forey LP, Zellenople, PA  
 Hamilton Kent, Toronto, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 MCT Group, Reno, NV  
 MESA Systems Co., Stonington, CT  
 Myers Construction Materials Testing Equipment, Scarborough, ME  
 Pathfinder Systems, Holland, MI  
 Sicoma North America Inc., Clearwater, FL  
 Skako Concrete Inc., San Diego, CA

## Concrete/Masonry Saws

Controls Group USA Inc., Elgin, IL  
 CWolf Industries LLC, Houston, TX  
 Elematic Inc., Brookfield, WI  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 IMER Group, Southlake, TX  
 Myers Construction Materials Testing Equipment, Scarborough, ME  
 National Equipment Wholesale, Lawrenceville, GA  
 Thibaut North America, Levis, Canada  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Curing Blankets

ALP Supply, Fairless Hills, PA  
 Chameleon Innovations, Pointe-Claire, Canada  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Elematic Inc., Brookfield, WI  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Pathfinder Systems, Holland, MI  
 Sika Corporation, Lyndhurst, NJ  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Curing Systems

Afnitas Equipment and Automation, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Besser Company, Alpena, MI  
 CarbonBuilt Inc., Los Angeles, CA  
 Columbia Machine Inc., Vancouver, WA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Elematic Inc., Brookfield, WI  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 Johnson Curing Systems, Cedar Rapids, IA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 Schlusselfbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Steam Engineering, Aurora, Canada  
 Topwerk America Inc., Houston, TX  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Diamond Cutting Products

CWolf Industries LLC, Houston, TX  
 EuroStone Machine Inc., Hilton Head Island, SC  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Myers Construction Materials Testing Equipment, Scarborough, ME  
 National Equipment Wholesale, Lawrenceville, GA  
 Press-Seal Corporation, Fort Wayne, IN  
 Probst Inc., Franksville, WI  
 Trelleborg Pipe Seals, Milford, NH  
 Wagman Metal Products Inc., York, PA

## Drilling/Coring Machinery

Blackthorn LLC, Clayton, OH  
 CWolf Industries LLC, Houston, TX  
 EuroStone Machine Inc., Hilton Head Island, SC  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Myers Construction Materials Testing Equipment, Scarborough, ME  
 National Equipment Wholesale, Lawrenceville, GA  
 Press-Seal Corporation, Fort Wayne, IN  
 RimRiser, Vancouver, WA  
 Teksam ApS, Hanstholm, Denmark  
 Thibaut North America, Levis, Canada  
 Trelleborg Pipe Seals, Milford, NH

## Dry-Cast Equipment

Afnitas Equipment and Automation, Mediapolis, IA  
 Besser Company, Alpena, MI  
 Cleco Manufacturing, Hudson, NH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Del Zotto Products Inc., Wrenshall, MN  
 Elematic Inc., Brookfield, WI  
 Gar-Bro Manufacturing Co., Heber Springs, AR  
 GCI Pipe Products Inc., Shawnee, KS  
 iwi Concrete Equipment Group, Norcross, GA  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Pathfinder Systems, Holland, MI  
 Schlusselfbauer North America LLC, Nashville, TN  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Teksam ApS, Hanstholm, Denmark  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Wieser Form Fabrication, Menomonie, WI

## Dust Control Equipment

Advanced Concrete Technologies Inc., Greenland, NH  
 AIRMATIC Inc., Malvern, PA  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Elematic Inc., Brookfield, WI  
 EuroStone Machine Inc., Hilton Head Island, SC  
 iwi Concrete Equipment Group, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Elevators

Advanced Concrete Technologies Inc., Greenland, NH  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Topwerk America Inc., Houston, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Finishing Machines

Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pathfinder Systems, Holland, MI  
 Ratec LLC, Clearwater, FL  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Hydraulic Products

Afnitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 EuroStone Machine Inc., Hilton Head Island, SC  
 Gensco Equipment, Toronto, Canada  
 Irving Equipment LLC, Tiffin, OH  
 Paul Jacks USA LLC, Miami, FL  
 Rod Chomper Inc., Holland, MI  
 Spancrete Machinery Corp., Waukesha, WI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vince Hagan Company (The), Sunnyvale, TX

## Industrial HEPA Vacuum Cleaning Systems

HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Truebite Inc., Apalachin, NY  
 Industrial Liquid Vacuum Cleaning Systems  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Truebite Inc., Apalachin, NY

## Ladders

American Step Co. Inc., Griffin, GA  
 Blackthorn LLC, Clayton, OH  
 D & L Supply Co. Inc., Lindon, UT  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Lane International Corp., Tualatin, OR  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 Pennsylvania Insert Corp., Royersford, PA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 U.S.F. Fabrication Inc., Hialeah, FL  
 Vince Hagan Company (The), Sunnyvale, TX

## Lintel Machinery

Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Pathfinder Systems, Holland, MI  
 SIMEM America Corp., San Antonio, TX  
 Teksam ApS, Hanstholm, Denmark  
 Topwerk America Inc., Houston, TX  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Machine Maintenance Supplies

Afinitas Equipment and Automation, Mediapolis, IA  
 Industrial Services International LLC, Potomac, MD  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX  
 Walter Cleaning Systems, Orlando, FL

## Measurement Equipment

Afinitas Equipment and Automation, Mediapolis, IA  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Egan Company, Champlin, MN  
 Hamilton Kent, Toronto, Canada  
 Hydronix, Harbor Springs, MI  
 Marcotte Systems, Boucherville, Canada  
 MESA Systems Co., Stonington, CT  
 Pappada Gino Di Pappada Massimo, Compiano, Italy  
 Paul Jacks USA LLC, Miami, FL  
 Spancrete Machinery Corp., Waukesha, WI  
 Venture Measurement, Spartanburg, SC  
 Vince Hagan Company (The), Sunnyvale, TX

## Moisture Probes

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Elettrodata North America Inc., Grantsville, MD  
 Haarup North America Inc., Portland, OR  
 Hydronix, Harbor Springs, MI  
 iwi Concrete Equipment Group, Norcross, GA  
 Jonel Engineering, Fullerton, CA  
 Liebherr USA Co., Newport News, VA  
 Marcotte Systems, Boucherville, Canada  
 MCT Group, Reno, NV  
 MESA Systems Co., Stonington, CT  
 MPAQ Automation Inc., Mississauga, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Skako Concrete Inc., San Diego, CA  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Tecwill Oy, Oakville, Canada  
 Texaloy Foundry, Floresville, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Other Plant Equipment

Advanced Concrete Technologies Inc., Greenland, NH  
 Afinitas Equipment and Automation, Mediapolis, IA  
 Afinitas Forming Systems, New Hampton, IA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Cleco Manufacturing, Hudson, NH  
 Columbia Machine Inc., Vancouver, WA  
 EBS Ink-Jet Systems USA Inc., Libertyville, IL  
 FMS USA, Greenville, SC  
 Haarup North America Inc., Portland, OR  
 Hamilton Form Co., Fort Worth, TX  
 Hyster Company, Greenville, NC  
 InfoSight Corporation, Chillicothe, OH  
 ISKCO/Toyota Forms, North Little Rock, AR  
 Knox Concrete Consultants LLC, Osteen, FL  
 Marcotte Systems, Boucherville, Canada  
 Martin Engineering, Neponset, IL  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Putzmeister America Inc., Sturtevant, WI  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 Shuttlelift, Sturgeon Bay, WI  
 SIMEM America Corp., San Antonio, TX  
 Sioux Corporation, Beresford, SD  
 SOMMER Precast Technology, Altheim, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Thibaut North America, Levis, Canada  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Venture Measurement, Spartanburg, SC  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Walter Cleaning Systems, Orlando, FL  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Wieser Form Fabrication, Menomonie, WI

## Other Welding Equipment

Clearstream Wastewater Systems Inc., Lumberton, TX  
 Cleco Manufacturing, Hudson, NH  
 Eurobend GmbH, Nürnberg, Germany  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 SKEW Accessories b.v., 7384 DL Wilp, Netherlands  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Overhead Delivery Systems

Advanced Concrete Technologies Inc., Greenland, NH  
 Afinitas Equipment and Automation, Mediapolis, IA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Capco Crane & Hoist Inc., Rowley, MA  
 Columbia Machine Inc., Vancouver, WA  
 Combilift USA, Greensboro, NC  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 Gar-Bro Manufacturing Co., Heber Springs, AR  
 IMER Group, Southlake, TX  
 MCT Group, Reno, NV  
 Mel C. Marshall Industrial Consultants Inc., Delta, Canada  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 Putzmeister America Inc., Sturtevant, WI  
 Shuttlelift, Sturgeon Bay, WI  
 Sicoma North America Inc., Clearwater, FL  
 Skako Concrete Inc., San Diego, CA  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Voeller Mixers, Port Washington, WI  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Pallets

Afinitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Besser Company, Alpena, MI  
 Blackthorn LLC, Clayton, OH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Elematic Inc., Brookfield, WI  
 Hamilton Form Co., Fort Worth, TX  
 Industrial Services International LLC, Potomac, MD  
 iwi Concrete Equipment Group, Norcross, GA  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pathfinder Systems, Holland, MI  
 Pennsylvania Insert Corp., Royersford, PA  
 Ratec LLC, Clearwater, FL  
 Schlüsselbauer North America LLC, Nashville, TN  
 SOMMER Precast Technology, Altheim, Germany  
 Sylvan Precast Systems, Portland, OR  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Western Forms Inc., Kansas City, MO

## Paving Products Machinery

Afinitas Equipment and Automation, Mediapolis, IA  
 Besser Company, Alpena, MI  
 Columbia Machine Inc., Vancouver, WA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 FMS USA, Greenville, SC  
 iwi Concrete Equipment Group, Norcross, GA  
 Pathfinder Systems, Holland, MI  
 Probst Inc., Franksville, WI  
 Topwerk America Inc., Houston, TX

## Pipe and Manhole Machines

Afinitas Equipment and Automation, Mediapolis, IA  
 Besser Company, Alpena, MI  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Del Zotto Products Inc., Wrenshall, MN  
 GCI Pipe Products Inc., Shawnee, KS  
 Haala Industries Inc., Sleepy Eye, MN  
 Pathfinder Systems, Holland, MI  
 Schlüsselbauer North America LLC, Nashville, TN  
 Teksam ApS, Hanstholm, Denmark  
 Texaloy Foundry, Floresville, TX  
 Topwerk America Inc., Houston, TX

## Portable Cutters & Benders

AIRMATIC Inc., Malvern, PA  
 BN Products USA, Wickenburg, AZ  
 CWolf Industries LLC, Houston, TX  
 FMS USA, Greenville, SC  
 Genesco Equipment, Toronto, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 MAXUSA Corp., Plainview, NY  
 National Equipment Wholesale, Lawrenceville, GA  
 Rod Chomper Inc., Holland, MI  
 Wieser Form Fabrication, Menomonie, WI

## Portable Infra-Red Heaters

National Equipment Wholesale, Lawrenceville, GA

## Post-tensioning Jacks

ALP Supply, Fairless Hills, PA  
 Genesco Equipment, Toronto, Canada  
 Leviat, Riverview, FL  
 Paul Jacks USA LLC, Miami, FL  
 SIMEM America Corp., San Antonio, TX  
 Spancrete Machinery Corp., Waukesha, WI



## Power Tools

AIRMATIC Inc., Malvern, PA  
 BN Products USA, Wickenburg, AZ  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CWolf Industries LLC, Houston, TX  
 Gensco Equipment, Toronto, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 MAXUSA Corp., Plainview, NY  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Rod Chomper Inc., Holland, MI

## Prestress Jacks

ALP Supply, Fairless Hills, PA  
 Elematic Inc., Brookfield, WI  
 Gensco Equipment, Toronto, Canada  
 Hamilton Form Co., Fort Worth, TX  
 Leviat, Riverview, FL  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Paul Jacks USA LLC, Miami, FL  
 SIMEM America Corp., San Antonio, TX  
 Spancrete Machinery Corp., Waukesha, WI

## Retractable Enclosures

ALP Supply, Fairless Hills, PA  
 Chameleon Innovations, Pointe-Claire, Canada  
 Johnson Curing Systems, Cedar Rapids, IA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Polarmatic Ltd., Cincinnati, OH

## Scales

Blackthorn LLC, Clayton, OH  
 Columbia Machine Inc., Vancouver, WA  
 MCT Group, Reno, NV  
 Myers Construction Materials Testing Equipment, Scarborough, ME  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Scale-Tron Inc., Dollard des Ormeaux, Canada  
 SIMEM America Corp., San Antonio, TX  
 Vince Hagan Company (The), Sunnyvale, TX

## Shearlines

FMS USA, Greenville, SC  
 Gensco Equipment, Toronto, Canada  
 KRB Machinery Co., Wrightsville, PA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Rod Chomper Inc., Holland, MI

## Shock/Vibration/Impact Control Devices

HD Supply Construction & Industrial - White Cap, Norcross, GA

## Shop Supplies

AIRMATIC Inc., Malvern, PA  
 CWolf Industries LLC, Houston, TX

## Sign/Stencil Machine

Blackthorn LLC, Clayton, OH  
 Bren Inc., College Grove, TN  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 EBS Ink-Jet Systems USA Inc., Libertyville, IL  
 Schlüsselbauer North America LLC, Nashville, TN

## Silos

Advanced Concrete Technologies Inc., Greenland, NH  
 Besser Company, Alpena, MI  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Columbia Machine Inc., Vancouver, WA  
 Del Zotto Products Inc., Wrenshall, MN  
 EuroStone Machine Inc., Hilton Head Island, SC  
 iwi Concrete Equipment Group, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 MCT Group, Reno, NV  
 PA-PO Industrial / EquipPro, New Braunfels, TX  
 Pathfinder Systems, Holland, MI  
 SIMEM America Corp., San Antonio, TX  
 Standley Batch Systems Inc., Cape Girardeau, MO  
 Topwerk America Inc., Houston, TX  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Source-Capture Concrete Tools

Wagman Metal Products Inc., York, PA

## Specialty Tools

BN Products USA, Wickenburg, AZ  
 EBS Ink-Jet Systems USA Inc., Libertyville, IL  
 Gensco Equipment, Toronto, Canada  
 King Steel Fasteners, Oxford, MI  
 Martin Engineering, Neponset, IL  
 MAXUSA Corp., Plainview, NY  
 National Equipment Wholesale, Lawrenceville, GA  
 Probst Inc., Franksville, WI  
 RimRiser, Vancouver, WA  
 RoMix Inc., Euless, TX  
 Truebite Inc., Apalachin, NY

## Sprayers

Afinitas Equipment and Automation, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Cresset Chemical Co., Weston, OH  
 CWolf Industries LLC, Houston, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 EuroStone Machine Inc., Hilton Head Island, SC  
 Haarup North America Inc., Portland, OR  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Hill and Griffith Co., Indianapolis, IN  
 Nox-Crete Products Group, Omaha, NE  
 RoMix Inc., Euless, TX  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Wagman Metal Products Inc., York, PA  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Stationary Cutters & Benders

AIRMATIC Inc., Malvern, PA  
 American Progress Group Corp., Chicago, IL  
 CWolf Industries LLC, Houston, TX  
 EuroStone Machine Inc., Hilton Head Island, SC  
 FMS USA, Greenville, SC  
 Gensco Equipment, Toronto, Canada  
 iwi Concrete Equipment Group, Norcross, GA  
 KRB Machinery Co., Wrightsville, PA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 National Equipment Wholesale, Lawrenceville, GA  
 Rod Chomper Inc., Holland, MI  
 Topwerk America Inc., Houston, TX  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Stencil Inks/Plant Markers

Bren Inc., College Grove, TN  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 EBS Ink-Jet Systems USA Inc., Libertyville, IL  
 InfoSight Corporation, Chillicothe, OH

## Stencil Materials & Accessories

Bren Inc., College Grove, TN  
 Clearstream Wastewater Systems Inc., Lumberton, TX

## Stirrup Benders

Afinitas Concrete Accessories, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 Eurobend GmbH, Nürnberg, Germany  
 Gensco Equipment, Toronto, Canada  
 KRB Machinery Co., Wrightsville, PA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 National Equipment Wholesale, Lawrenceville, GA  
 Rod Chomper Inc., Holland, MI  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Straightening and Cutting Machines

American Progress Group Corp., Chicago, IL  
 apilion machines + services GmbH, Kehl/Rhein, Germany  
 Eurobend GmbH, Nürnberg, Germany  
 EuroStone Machine Inc., Hilton Head Island, SC  
 FMS USA, Greenville, SC  
 Gensco Equipment, Toronto, Canada  
 iwi Concrete Equipment Group, Norcross, GA  
 KRB Machinery Co., Wrightsville, PA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Paul Jacks USA LLC, Miami, FL  
 Rod Chomper Inc., Holland, MI  
 SIMEM America Corp., San Antonio, TX  
 Thibaut North America, Levis, Canada  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Strand Pushing Machine

Gensco Equipment, Toronto, Canada  
 Paul Jacks USA LLC, Miami, FL  
 Spancrete Machinery Corp., Waukesha, WI  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Tilt-up Equipment

Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 Del Zotto Products Inc., Wrenshall, MN  
 Elematic Inc., Brookfield, WI  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Irving Equipment LLC, Tiffin, OH  
 Leviat, Riverview, FL  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Paragon Products, Mount Pleasant, IA  
 Pathfinder Systems, Holland, MI  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Putzmeister America Inc., Sturtevant, WI  
 Ratec LLC, Clearwater, FL  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany

## Used Plant Equipment

Besser Company, Alpena, MI  
 Del Zotto Products Inc., Wrenshall, MN  
 Gensco Equipment, Toronto, Canada  
 iwi Concrete Equipment Group, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Liebherr USA Co., Newport News, VA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Spancrete Machinery Corp., Waukesha, WI  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Vibrating Tables

Afinitas Equipment and Automation, Mediapolis, IA  
 AIRMATIC Inc., Malvern, PA  
 American Progress Group Corp., Chicago, IL  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Besser Company, Alpena, MI  
 Blackthorn LLC, Clayton, OH  
 Cleco Manufacturing, Hudson, NH  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 CWolf Industries LLC, Houston, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Denver Concrete Vibrator, Denver, CO  
 Elematic Inc., Brookfield, WI  
 ISKCO/Toyota Forms, North Little Rock, AR  
 iwi Concrete Equipment Group, Norcross, GA  
 Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
 Pathfinder Systems, Holland, MI  
 Ratec LLC, Clearwater, FL  
 Schlüsselbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 Slab Innovation Inc., St-Hubert, Canada  
 Teksam ApS, Hanstholm, Denmark  
 Ultra-Span Technologies Inc., Winnipeg, Canada  
 Vollert Anlagenbau GmbH, Weinsberg, Germany  
 Weckenmann Anlagentechnik GmbH & Co. KG, Dormettingen, Germany  
 Wieser Form Fabrication, Menomonie, WI

## Vibrators - External

Afinitas Concrete Accessories, Mediapolis, IA  
 Afinitas Equipment and Automation, Mediapolis, IA  
 AIRMATIC Inc., Malvern, PA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 CWolf Industries LLC, Houston, TX  
 Del Zotto Products Inc., Wrenshall, MN  
 Denver Concrete Vibrator, Denver, CO  
 Elematic Inc., Brookfield, WI  
 Hamilton Form Co., Fort Worth, TX  
 ISKCO/Toyota Forms, North Little Rock, AR  
 iwi Concrete Equipment Group, Norcross, GA  
 Martin Engineering, Neponset, IL  
 MSP Structures Inc., Granby, Canada  
 Pathfinder Systems, Holland, MI  
 Schlusselfbauer North America LLC, Nashville, TN  
 SIMEM America Corp., San Antonio, TX  
 W.P. Hilts & Co., Roanoke, VA

## Vibrators - Internal

Afinitas Concrete Accessories, Mediapolis, IA  
 Afinitas Equipment and Automation, Mediapolis, IA  
 AIRMATIC Inc., Malvern, PA  
 ALP Supply, Fairless Hills, PA  
 Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
 Blackthorn LLC, Clayton, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Coote Engineering Ltd., Co. Tyrone, United Kingdom  
 CWolf Industries LLC, Houston, TX  
 Denver Concrete Vibrator, Denver, CO  
 Elematic Inc., Brookfield, WI  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 ISKCO/Toyota Forms, North Little Rock, AR  
 iwi Concrete Equipment Group, Norcross, GA  
 Northrock Industries Inc., Bohemia, NY  
 Oztec Industries Inc., Port Washington, NY  
 Pathfinder Systems, Holland, MI  
 Schlusselfbauer North America LLC, Nashville, TN

## Water Heaters

American Geothermal Inc., Murfreesboro, TN  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 iwi Concrete Equipment Group, Norcross, GA  
 Kraft Curing Systems Inc., Fairless Hills, PA  
 Pathfinder Systems, Holland, MI  
 Polarmatic Ltd., Cincinnati, OH  
 Sioux Corporation, Beresford, SD  
 Steam Engineering, Aurora, Canada  
 Vince Hagan Company (The), Sunnyvale, TX  
 Voeller Mixers, Port Washington, WI  
 W.P. Hilts & Co., Roanoke, VA

## Wire Mesh Resistance Welding Equipment

Afinitas Equipment and Automation, Mediapolis, IA  
 American Progress Group Corp., Chicago, IL  
 apilon machines + services GmbH, Kehl/Rhein, Germany  
 Eurobend GmbH, Nürnberg, Germany  
 Haala Industries Inc., Sleepy Eye, MN  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Ultra-Span Technologies Inc., Winnipeg, Canada

## Wire Tiers

BN Products USA, Wickenburg, AZ  
 National Equipment Wholesale, Lawrenceville, GA

# Reinforcement

## Reinforcement

Adelphia Metals Inc., Cherry Hill, NJ  
 ALP Supply, Fairless Hills, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Dayton Superior Corp., Miamisburg, OH  
 Eden Innovations LLC, Littleton, CO  
 Fabpro Performance Fibers, Kingman, KS  
 FORTA Concrete Fiber, Grove City, PA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Numesh Inc., Laval, Canada  
 Nycon Corp., Bristol, PA  
 Sika Corporation, Lyndhurst, NJ

## Bright Basic Wire

Contractors Materials Co./MMI, Cincinnati, OH  
 Davis Wire Corp., Irwindale, CA  
 Haala Industries Inc., Sleepy Eye, MN  
 King Steel Corp., Grand Blanc, MI  
 Laurel Steel, Burlington, Canada  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 National Wire LLC, Conroe, TX  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 StelCrete Industries Ltd., Welland, Canada  
 Worth Steel, Alsip, IL

## Cellulose Fiber & Dispensing Equipment

FiberForce by ABC Polymer, Helena, AL  
 Solomon Colors, Springfield, IL

## Epoxy-Coated Strand, Rebar & Welded Wire Reinforcement

Adelphia Metals Inc., Cherry Hill, NJ  
 CF Metals Inc., Fort Worth, TX  
 Davis Wire Corp., Irwindale, CA  
 Epoxy Interest Group of CRSI, Schaumburg, IL  
 Harris Supply Solutions, Seattle, WA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Keystone Corp., New Caney, TX  
 King Steel Corp., Grand Blanc, MI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Laurel Steel, Burlington, Canada  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 National Wire LLC, Conroe, TX  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 StelCrete Industries Ltd., Welland, Canada

## Fiber Reinforcement - AR Glass

ALP Supply, Fairless Hills, PA  
 Marubeni America Corporation (MAC), Harrison, NY  
 SFTec Inc., Montreal, Canada  
 Smooth-On Inc., Macungie, PA  
 Trinic LLC, Kirkwood, NJ

## Fiber Reinforcement - Blended

ALP Supply, Fairless Hills, PA  
 Euclid Chemical Co., Cleveland, OH  
 Fabpro Performance Fibers, Kingman, KS  
 FiberForce by ABC Polymer, Helena, AL  
 FORTA Concrete Fiber, Grove City, PA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nycon Corp., Bristol, PA  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 Sika Corporation, Lyndhurst, NJ

## Fiber Reinforcement - Steel

ALP Supply, Fairless Hills, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Euclid Chemical Co., Cleveland, OH  
 Fabpro Performance Fibers, Kingman, KS  
 FiberForce by ABC Polymer, Helena, AL  
 Helix Steel, Ann Arbor, MI  
 Nycon Corp., Bristol, PA  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 SFTec Inc., Montreal, Canada  
 Sika Corporation, Lyndhurst, NJ

## Fiber Reinforcement - Synthetic

ALP Supply, Fairless Hills, PA  
 Durable Products Group LLC, Pine Bluff, AR  
 Euclid Chemical Co., Cleveland, OH  
 Fabpro Performance Fibers, Kingman, KS  
 FiberForce by ABC Polymer, Helena, AL  
 FORTA Concrete Fiber, Grove City, PA  
 GCP Applied Technologies, Cambridge, MA  
 Master Builders Solutions US, LLC, Cleveland, OH  
 Nycon Corp., Bristol, PA  
 Premiere Concrete Admixtures LLC, Pioneer, OH  
 Sika Corporation, Lyndhurst, NJ  
 Smooth-On Inc., Macungie, PA  
 Trelleborg Pipe Seals, Milford, NH

## Fiberglass Reinforcing Bars

Adelphia Metals Inc., Cherry Hill, NJ  
 ALP Supply, Fairless Hills, PA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Harris Supply Solutions, Seattle, WA  
 Leviat, Riverview, FL  
 Nycon Corp., Bristol, PA  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 SALIT Specialty Rebar, Buffalo, NY  
 SFTec Inc., Montreal, Canada  
 StelCrete Industries Ltd., Welland, Canada  
 Trinic LLC, Kirkwood, NJ

## Galvanized Rebar & Welded Wire Reinforcement

Adelphia Metals Inc., Cherry Hill, NJ  
 CF Metals Inc., Fort Worth, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Davis Wire Corp., Irwindale, CA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Keystone Corp., New Caney, TX  
 King Steel Corp., Grand Blanc, MI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Laurel Steel, Burlington, Canada  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 National Wire LLC, Conroe, TX  
 Numesh Inc., Laval, Canada  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 StelCrete Industries Ltd., Welland, Canada  
 Trimble Solutions USA, Kennesaw, GA

## Nonmetallic Reinforcement - Grids and Rebar

ALP Supply, Fairless Hills, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Durable Products Group LLC, Pine Bluff, AR  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Nycon Corp., Bristol, PA  
 Re-Steel Supply Co. Inc., Eddystone, PA

## Other Reinforcement

Afinitas Concrete Accessories, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Davis Wire Corp., Irwindale, CA  
 Dayton Superior Corp., Miamisburg, OH  
 Eden Innovations LLC, Littleton, CO  
 Haala Industries Inc., Sleepy Eye, MN  
 Insteel Wire Products, Mount Airy, NC  
 Laurel Steel, Burlington, Canada  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 National Wire LLC, Conroe, TX  
 Numesh Inc., Laval, Canada  
 Nycon Corp., Bristol, PA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 SALIT Specialty Rebar, Buffalo, NY  
 Smooth-On Inc., Macungie, PA  
 StelCrete Industries Ltd., Welland, Canada  
 Trinic LLC, Kirkwood, NJ

## Reinforcing Plastic Bar Connectors

Afinitas Concrete Accessories, Mediapolis, IA  
 Contractors Materials Co./MMI, Cincinnati, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 iwi Concrete Equipment Group, Norcross, GA  
 New Steel Distributors International, Atlanta, GA  
 Polylok Inc. ZABEL, Wallingford, CT  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH

## Stainless Steel Mesh

Afinitas Concrete Accessories, Mediapolis, IA  
 CF Metals Inc., Fort Worth, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 StelCrete Industries Ltd., Welland, Canada  
 Trimble Solutions USA, Kennesaw, GA

## Stainless Steel Rebar

Adelphia Metals Inc., Cherry Hill, NJ  
 Afinitas Concrete Accessories, Mediapolis, IA  
 CF Metals Inc., Fort Worth, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 StelCrete Industries Ltd., Welland, Canada  
 Trimble Solutions USA, Kennesaw, GA

## Steel Reinforcing Bars

Adelphia Metals Inc., Cherry Hill, NJ  
 Applied Systems Associates Inc., Murrysville, PA  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Haala Industries Inc., Sleepy Eye, MN  
 Harris Supply Solutions, Seattle, WA  
 King Steel Corp., Grand Blanc, MI  
 Landcon/Starcon Lifting Anchors, Thornhill, Canada  
 Laurel Steel, Burlington, Canada  
 Leviat, Riverview, FL  
 MAXUSA Corp., Plainview, NY  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 New Steel Distributors International, Atlanta, GA  
 Numesh Inc., Laval, Canada  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 Rod Chomper Inc., Holland, MI  
 SALT Specialty Rebar, Buffalo, NY  
 StelCrete Industries Ltd., Welland, Canada  
 Trimble Solutions USA, Kennesaw, GA  
 Worth Steel, Alsip, IL

## Strand

ALP Supply, Fairless Hills, PA  
 Insteel Wire Products, Mount Airy, NC  
 King Steel Corp., Grand Blanc, MI  
 Trinic LLC, Kirkwood, NY

## Welded Wire Reinforcement

Adelphia Metals Inc., Cherry Hill, NJ  
 Afinitas Concrete Accessories, Mediapolis, IA  
 ALP Supply, Fairless Hills, PA  
 CF Metals Inc., Fort Worth, TX  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Davis Wire Corp., Irwindale, CA  
 Haala Industries Inc., Sleepy Eye, MN  
 Harris Supply Solutions, Seattle, WA  
 Insteel Wire Products, Mount Airy, NC  
 Keystone Corp., New Caney, TX  
 King Steel Corp., Grand Blanc, MI  
 Laurel Steel, Burlington, Canada  
 Leviat, Riverview, FL  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 National Wire LLC, Conroe, TX  
 New Steel Distributors International, Atlanta, GA  
 Numesh Inc., Laval, Canada  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 SALT Specialty Rebar, Buffalo, NY  
 StelCrete Industries Ltd., Welland, Canada

## Wire Reinforcement

Adelphia Metals Inc., Cherry Hill, NJ  
 ALP Supply, Fairless Hills, PA  
 CF Metals Inc., Fort Worth, TX  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 Contractors Materials Co./MMI, Cincinnati, OH  
 Davis Wire Corp., Irwindale, CA  
 Haala Industries Inc., Sleepy Eye, MN  
 Insteel Wire Products, Mount Airy, NC  
 Keystone Corp., New Caney, TX  
 Laurel Steel, Burlington, Canada  
 Leviat, Riverview, FL  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 MAXUSA Corp., Plainview, NY  
 mbk Maschinenbau GmbH, Kisslegg, Germany  
 National Wire LLC, Conroe, TX  
 New Steel Distributors International, Atlanta, GA  
 Numesh Inc., Laval, Canada  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK  
 Polylok Inc. ZABEL, Wallingford, CT  
 Re-Steel Supply Co. Inc., Eddystone, PA  
 SALT Specialty Rebar, Buffalo, NY  
 StelCrete Industries Ltd., Welland, Canada  
 Trimble Solutions USA, Kennesaw, GA

## WWR Pipe Fabric

Davis Wire Corp., Irwindale, CA  
 Laurel Steel, Burlington, Canada  
 Liberty Engineered Wire Products Inc., Upper Sandusky, OH  
 National Wire LLC, Conroe, TX  
 Numesh Inc., Laval, Canada  
 Oklahoma/Iowa Steel & Wire Co., Madill, OK

# Safety Equipment

Blackthorn LLC, Clayton, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA

## Cabinets, Cans, Drums

Blackthorn LLC, Clayton, OH  
 HD Supply Construction & Industrial - White Cap, Norcross, GA

## Clothing

Cintas, Mason, OH  
 CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 RoMix Inc., Euless, TX

## Ergonomic Support

CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA

## Eye & Face Protection

AIRMATIC Inc., Malvern, PA  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 RoMix Inc., Euless, TX

## First Aid

Cintas, Mason, OH  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 RoMix Inc., Euless, TX

## Hearing & Head Protection

AIRMATIC Inc., Malvern, PA  
 Clearstream Wastewater Systems Inc., Lumberton, TX  
 CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 RoMix Inc., Euless, TX

## Other Safety Equipment

BN Products USA, Wickenburg, AZ  
 Deslauriers Inc., La Grange Park, IL  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Paragon Products, Mount Pleasant, IA  
 Preco® Precast Concrete Accessories / Durajoint® Waterstops  
 (DCA Construction Products LLC), Garrettsville, OH  
 Taylor Machine Works Inc., Louisville, MS  
 U.S.F. Fabrication Inc., Hialeah, FL  
 Walter Cleaning Systems, Orlando, FL

## Respiratory Protection

CWolf Industries LLC, Houston, TX  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 RoMix Inc., Euless, TX

## Safety Programs

Cintas, Mason, OH  
 Cranes 101, Bellingham, MA  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 OVERTON Safety Training Inc., Hillsboro, OR

## Silica Dust Collectors

Chameleon Innovations, Pointe-Claire, Canada  
 HD Supply Construction & Industrial - White Cap, Norcross, GA  
 Knox Concrete Consultants LLC, Osteen, FL  
 Voeller Mixers, Port Washington, WI

## Spill Control

HD Supply Construction & Industrial - White Cap, Norcross, GA

# Software Services

American Progress Group Corp., Chicago, IL  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Forney LP, Zellenople, PA  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI

## Automated Plant Control System

American Progress Group Corp., Chicago, IL  
 Buildtech Sourcing LLC, Boynton Beach, FL  
 Egan Company, Champlin, MN  
 Elematic Inc., Brookfield, WI  
 Elettrondata North America Inc., Grantsville, MD  
 MCT Group, Reno, NV  
 Olmet Italy S.R.L. Unipersonale, Signoressa di Trevignano, Italy  
 Pathfinder Systems, Holland, MI  
 RIB SAA Software Engineering GmbH, Vienna, Austria  
 Skako Concrete Inc., San Diego, CA  
 Slab Innovation Inc., St-Hubert, Canada  
 Spancrete Machinery Corp., Waukesha, WI  
 Trimble Solutions USA, Kennesaw, GA  
 Venture Measurement, Spartanburg, SC



## Manufacturing Execution System (MES)

American Progress Group Corp., Chicago, IL  
Elematic Inc., Brookfield, WI  
RIB SAA Software Engineering GmbH, Vienna, Austria

## Modular Construction

American Progress Group Corp., Chicago, IL  
RIB SAA Software Engineering GmbH, Vienna, Austria  
StormTrap, Romeoville, IL

## Precast Concrete Production

American Progress Group Corp., Chicago, IL  
Eriksson Technologies Inc., Temple Terrace, FL  
MCT Group, Reno, NV  
Olmet Italy S.R.L. Unipersonale, Signorossa di Trevignano, Italy  
Pathfinder Systems, Holland, MI  
RIB SAA Software Engineering GmbH, Vienna, Austria  
Slab Innovation Inc., St-Hubert, Canada  
Spancrete Machinery Corp., Waukesha, WI  
Trimble Solutions USA, Kennesaw, GA  
Venture Measurement, Spartanburg, SC

## Robot & Machine Control

American Progress Group Corp., Chicago, IL  
Elematic Inc., Brookfield, WI  
EuroStone Machine Inc., Hilton Head Island, SC  
RIB SAA Software Engineering GmbH, Vienna, Austria  
Slab Innovation Inc., St-Hubert, Canada  
Spancrete Machinery Corp., Waukesha, WI  
Trimble Solutions USA, Kennesaw, GA

## Surface Preparation

GMA Garnet (USA) Corp., The Woodlands, TX  
TruAbrabrics by Strategic Materials, Holmes, PA

## Blast Abrasives

EuroStone Machine Inc., Hilton Head Island, SC  
GMA Garnet (USA) Corp., The Woodlands, TX  
HD Supply Construction & Industrial - White Cap, Norcross, GA  
TruAbrabrics by Strategic Materials, Holmes, PA

## Blast Equipment

EuroStone Machine Inc., Hilton Head Island, SC  
GMA Garnet (USA) Corp., The Woodlands, TX  
Truebite Inc., Apalachin, NY  
Rough Finishing on Concrete/Concrete Panels  
EuroStone Machine Inc., Hilton Head Island, SC  
GMA Garnet (USA) Corp., The Woodlands, TX  
Wagman Metal Products Inc., York, PA

## Surface Preparation

GMA Garnet (USA) Corp., The Woodlands, TX  
TruAbrabrics by Strategic Materials, Holmes, PA

## Systems

Walter Cleaning Systems, Orlando, FL

## Energy Management

Hanson Professional Services Inc., Springfield, IL

## Other Systems

Aster Brands: Redi-Rock International, Rosetta Hardscapes, and Pole Base, Petoskey, MI  
Egan Company, Champlin, MN  
EuroStone Machine Inc., Hilton Head Island, SC  
Infiltrator Water Technologies, Old Saybrook, CT  
Polylok Inc. ZABEL, Wallingford, CT  
Pretek Group, Dayton, OH  
Sika Corporation, Lyndhurst, NJ  
SIMEM America Corp., San Antonio, TX  
TEG Engineering LLC, Wyoming, MI

## Slurry Treatment Solutions

EuroStone Machine Inc., Hilton Head Island, SC  
Full Circle Water, Saint Joseph, MN  
Wagman Metal Products Inc., York, PA  
Solid Waste Collection - Semi Underground  
Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Solid Waste Collection - Solid Waste Containers

Avermann Betonfertigteiletechnik GmbH & Co. KG, Osnabrueck, Lower Saxony, Germany  
Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH

## Stormwater Treatment

Haala Industries Inc., Sleepy Eye, MN  
Matec Industries, High Point, NC  
Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
Retain-It LLC, Granby, CT  
StormTrap, Romeoville, IL  
Water Treatment Solutions Inc., Hampton, NH

## Sustainable Building Products

CarbonBuilt Inc., Los Angeles, CA  
Elematic Inc., Brookfield, WI  
Hamilton Kent, Toronto, Canada  
Infiltrator Water Technologies, Old Saybrook, CT  
Sika Corporation, Lyndhurst, NJ

## Wastewater Treatment

Aeris Aerobics, Rice, TX  
Clearstream Wastewater Systems Inc., Lumberton, TX  
Ecological Tanks Inc., Downsville, LA  
Full Circle Water, Saint Joseph, MN  
Haala Industries Inc., Sleepy Eye, MN  
Infiltrator Water Technologies, Old Saybrook, CT  
Jet Inc., Cleveland, OH  
Matec Industries, High Point, NC  
Norweco Inc., Norwalk, OH  
Polylok Inc. ZABEL, Wallingford, CT  
Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
SIMEM America Corp., San Antonio, TX  
StormTrap, Romeoville, IL  
Wagman Metal Products Inc., York, PA  
Water Treatment Solutions Inc., Hampton, NH

## Water Recycling Systems

Advanced Concrete Technologies Inc., Greenland, NH  
Columbia Machine Inc., Vancouver, WA  
EuroStone Machine Inc., Hilton Head Island, SC  
Full Circle Water, Saint Joseph, MN  
Liebherr USA Co., Newport News, VA  
Matec Industries, High Point, NC  
MCT Group, Reno, NV  
Norweco Inc., Norwalk, OH  
PA-PO Industrial / EquipPro, New Braunfels, TX  
Preco® Precast Concrete Accessories / Durajoint® Waterstops (DCA Construction Products LLC), Garrettsville, OH  
Retain-It LLC, Granby, CT  
SIMEM America Corp., San Antonio, TX  
Voeller Mixers, Port Washington, WI  
Water Treatment Solutions Inc., Hampton, NH

## Testing Services

Forney LP, Zelenople, PA

## Concrete Test Cylinder Molds

American Step Co. Inc., Griffin, GA  
Blackthorn LLC, Clayton, OH  
Controls Group USA Inc., Elgin, IL  
Deslauriers Inc., La Grange Park, IL  
iwi Concrete Equipment Group, Norcross, GA  
Kraft Curing Systems Inc., Fairless Hills, PA  
M.A. Industries Inc., Peachtree City, GA  
Myers Construction Materials Testing Equipment, Scarborough, ME  
Paragon Products, Mount Pleasant, IA

## Concrete Testing Services

Forney LP, Zelenople, PA  
Myers Construction Materials Testing Equipment, Scarborough, ME  
Trinic LLC, Kirkwood, NY

## Other Testing Services

Deslauriers Inc., La Grange Park, IL  
Johnson Curing Systems, Cedar Rapids, IA  
M.A. Industries Inc., Peachtree City, GA  
Nox-Crete Products Group, Omaha, NE  
Premiere Concrete Admixtures LLC, Pioneer, OH

## Vacuum Products

Trelleborg Pipe Seals, Milford, NH

## Watertightness Testing Services

Concrete Sealants Inc., Tipp City, OH  
Schlusserbauer North America LLC, Nashville, TN

## Veneer

ALP Supply, Fairless Hills, PA

## Thin Brick

ALP Supply, Fairless Hills, PA  
Custom Rock Formliner, St. Paul, MN  
Fitzgerald Formliners, Santa Ana, CA  
Slab Innovation Inc., St-Hubert, Canada



## GCI Pipe Products Inc - Precast Machinery Manufacturer



3-Stage Synchronous Central Core  
Vibrator (Heart of CFM)

GCI Pipe Products Inc, a company established in 1984 has become a recognized provider of innovative and sustainable solutions to the Concrete Pipe and Precast Industry. We have served hundreds of leading manufacturers in the USA and around the world delivering highly reliable products and services at competitive prices that meet our customer's needs.

**GCI DRIVES ENGINEERING SOLUTIONS TO YOUR EVERYDAY CONSTRUCTION PROBLEMS!**





## Precast Machinery Solutions

GCI designed and installed over 14 Pipe plants in India successfully and now brings the technology and experience to the United States and Canada. The machine has been upgraded with technology and attachments to meet US standards and customer demands in terms of volumes and quality of pipes. All this with a constant focus on investment costs. The Concrete Pipe Machine (CPM) can produce round, elliptical and arch pipes using one central core vibrator for all sizes above 42".

### CPM 2500

- 1 Pipe sizes ranging from 12" to 96"
- 2 Box sections ranging from 32" x 32" to 68" x 68"
- 3 Up to 8 feet lay lengths

### CPM 4000

- 1. Pipe sizes can be made up to 120"
- 2. Box sections can be made up to 10' X 10'
- 3. Up to 6 feet lay lengths

## Modular Box Culvert

- Dry cast or wetcast with collapsible cores
- EGG-LAY design
- T&G or single off set design
- Manufactured on the machine with a 2 axis feeder



## Pipe Molds - Compatible with most pipe machines

Regardless of the type of machine, GCI is specialized in developing and manufacturing pipe formwork. For wet cast molds, we have developed a collapsible core mechanism to assist in product removal from the forms. Dry cast molds come with a carefully estimated number of external and/or internal Vibrators fitted with Variable Frequency Drives for synchronization.

## Jacking Pipe Molds

With increasing clusters of dense and closely spaced infrastructure in cities, the need for pipe jacking has increased exponentially. GCI can assist in your microtunnelling and jacking pipe needs by supplying top-notch molds of any size as per your requirement.



## Manhole Molds - Provides safe and time saving customized designs

With cutting edge in-house fabrication facilities and stringent quality control techniques, GCI manufactures manhole base, riser and cone molds for wet and dry cast applications. Form diameters up to 120" can be custom made to suit the client's production needs.

## Custom Forms - Makes custom wet-cast forms of any size and shape

GCI manufactures high-quality custom forms for the precast concrete industry. Products ranging from a circular size up to 144" and box sections up to 12' X 12' can be supplied. We understand how to build custom forms that are easy to use while being durable, easy to maintain and provide cost-effective solution. The result is lean, precision forming equipment to produce accurate precast products to satisfy the end user and ensures repeatability.



## Coming soon! A new approach to efficient Wet Cast Production: Automated Precast System (APS)

GCI Pipe Products Inc is now expanding its wings to bring smart automation solutions to the precast concrete world by introducing its "Automated Precast System" (APS). APS can produce a wide variety of wet cast products that is customized as per the client's needs. APS is a one-stop solution enabling our customers to optimize their production of wet cast products be it manhole bases, risers, cones or catch basins. This modular system aims to maximize production with its ergonomic design and reduced dependence on overhead material handling equipment and labor. This makes businesses grow smartly and deliver high quality, excellent productivity and efficiency, and advanced solutions.

### ASSOCIATE MEMBERS OF



## Contact GCI Pipe Products Inc customer support for any queries

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 📧 gregg.moriarty@gcigroups.com ☎️ +1 (913)-441-8907

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# From Sea to Shining Sea!



Visit our website and scroll over the T on our Client map to see the hometown of every Titan plant location.

## Titan Users Span the Continent

**W**here can you find Titan Precast Management System users? Just about everywhere. Now in our third decade, we have been developing, refining and improving our comprehensive precast-specific plant management software since 2000. And we're continuing to grow the Titan community with:

- Over 2,500 Titan users
- Over 136 individual precast companies
- Over 255 plant locations

It's time to add your plant to our list. Contact us today and we'll show you how to work smarter – not harder – with Titan!

titan3000.com



(732) 866-8686

# PRIMA

## A SMARTER WAY TO WETCAST



PRIMA Automated Wetcast System



NEW! Prima Forms

### A Complete System to Eliminate Waste and Increase Profitability

#### Maximize Labor

Assembly-line layout of specialized workstations brings products to the workers removing extra steps, searching for tools and moving concrete around.

#### Drive Throughput

Prima provides the intelligence to manage the process, down to the piece. You'll see bottlenecks in real-time and can quickly flex to optimize efficiency.

#### Increase ROI

With data-driven production planning, the ability to use your existing wetcast forms, and new business from added capabilities, the advantages are clear. Also, when you add Prima forms, their advanced features can reduce cycle times, helping you deliver product faster.

Coming Soon!

## PRIMA BASE

Monolithic Manhole Base Technology



### Ready to learn more?

Contact your local HawkeyePedershaab or BFS sales rep or visit

[afinitas.com/prima](http://afinitas.com/prima).



Intelligent Infrastructure Solutions

Afinitas is a global, comprehensive and customer-oriented infrastructure equipment and services platform that combines the strengths of: HawkeyePedershaab BFS, New Hampton Metal Fab, Spillman, CAM Products

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