## **Equip, Engage, & Empower Your Workforce**

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1

#### Why am I here?

Former HR executive

Passion for positive employee experiences

Proven record of creating strong engagement in challenging environments

Human for 40+ years



2

#### Why are you here?



3

#### **Profit vs. People**

- Is it more important to make a profit, or to take care of your people?
- Who are some organizations and/or leaders whom you most admire?

√Why?



4

### Do these companies have anything in common?



5

#### **Profit Through People**

- Profit is ultimately what allows everything else to happen. We cannot continue to employ others if we are unable to employ ourselves.
- However, most successful organizations produce profit by providing an incredible experience for their employees...
  - ...who in turn respond by the greater incremental effort needed to produce better revenue results on a per-head basis.



6

#### But wait, there's more!

WHEN COMPARED WITH BUSINESS UNITS IN THE BOTTOM QUARTILE OF ENGAGEMENT, THOSE IN THE TOP QUARTILE REALIZE IMPROVEMENTS IN THE FOLLOWING AREAS: 41% 24% 59% 28% LOWER LOWER LOWER Absenteeism Turnover Turnover Shrinkage (High-Turnover (Low-Turnover Organizations) Organizations) 70% 58% 40% 10% FEWER Patient Safety Employee Quality Incidents Customer Safety Incidents (Defects) Metrics Incidents 17% 20% 21% HIGHER HIGHER Productivity Sales Profitability

2023 Gallup "State of the Workforce"



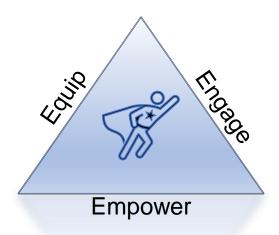
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### So, what creates an incredible employee experience?



8

# So, what creates an incredible employee experience?





9

#### **Equip**

- Talent Structure/Attraction.
- Tools.
- Training/Onboarding.





10

#### **Equip: Talent Structure/Attraction**

- Design the org around roles, not people.
- Fill open roles through internal movement and external hires.
- Build loyalty vs "gun for hire", through hiring developmental talent.



11

#### Equip: Tools

- Equipment/maintenance.
- PPE.
- Tech/software.



12

#### **Equip:** *Training/Onboarding*

- · New Hire Buddy.
- "Probationary Period" Redefined.
- Learning Opportunities/Courses.
- · Safety Culture.



13

#### **Engage**

- Manager Focus.
- · Listen & React.
- · Communicate.





14

#### **Engage:** *Manager Focus*

- Managers are employees, also!
- "Teach a man how to fish."
- Two-layer impact & breaking the cycle.



15

#### Engage: Listen & React

- Surveys.
- Focus groups.
- · Ideas inbox.
- Town halls.



16

#### **Engage:** Communicate

- · Company purpose & goals.
- · Leadership decisions, including rationale.
- Results both wins and losses.



17

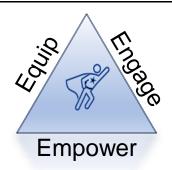
#### **Empower**

- Establish culture of trust.
- Create policies for speed.
- De-escalate decisions.





18



### **Questions?**



19

#### **Thank You!**

If you have any additional questions or feedback, please contact me:

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20